

Mark your calendar!

Next Chapter Meeting:

March 5th

American Leak Detection

**VFW Hall
8990 Kruitof Way
Fair Oaks, 95628
6:30 Dinner
7:00 Meeting**

Upcoming Meetings & Events:

April 2nd
Fluidra

May 7th
Table Top

June 4th
Pentair

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CAPITAL VALLEY IPSSA CHAPTER

Water Watcher

MARCH 2025

Featured Speaker for March...



Monte Routon, the owner of American Leak Detection - Sacramento will give a presentation on the causes of pool leaks, trends in the area and how American Leak Detection's focus on customer service helps you grow your relationships with your customers.

Monte will provide dinner.

(916) 331-6443 (office)

(916) 765-5734 (cell)

www.americanleakdetect.com

monte@americanleakdetect.com

PEP Opening Two New Branches In The Greater Sacramento Area

At the February Chapter meeting we met the Branch Managers for the two new branches - Roseville and Elk Grove.

Todd Culbertson
10572 Industrial Avenue
Roseville, CA 95678

Estimated opening by May 1.

David Clendenin
10237 Iron Rock Way
Elk Grove, CA 95624

Estimated opening by April 1.

For Sale:

These items were donated by our chapter supporters, and the proceeds go to the chapter.

- Pentair Intellivalve - \$220

Call Ryan Neely, 916-206-3176

Innovative Pool Products Relay (IPP-100) \$40

Call Jack Emlay, 916-764-7852

Chapter Attendance Incentive

A guaranteed \$25 winner at every chapter meeting! The winner at the February meeting was Butch with **Pool Shark Pool Service**. Who's next? Come to the March meeting, and you too could win \$25

Thank You to **PEP** for sponsoring the last chapter meeting, and for providing dinner. Also, thank you to **SCP/SPP** for the raffle door prizes.

- 2 bottles of phosphate remover
- 1 bucket of tabs
- A four pack of filter cartridges

IPSSA Education Fund Revisions

Under the revised program benefit, applications can be reimbursed up to **\$500**; with one reimbursement approved in a calendar year. In accordance with these guidelines, the following classes qualify (not exclusive):

- Industry Trade Show education offerings
- Professional Certifications: Certified Pool Operator (CPO) and Aquatics Facility Operator (AFO)
- Contractor license schools
- Manufacturer-sponsored courses
- College-level courses in: Bookkeeping, accounting, computers, and chemistry
- Trade-school courses in: Plumbing, electrical, and mechanical

The individual application packet must be received within 90 days of successful course completion. Individuals that received a discount on a class sponsored by IPSSA are not eligible for a Scholarship for the same class. Eligible individuals may download the application from ipssa.com or email info@ipssa.com. Applications are reviewed quarterly by the Education Fund Committee. For more information, please inquire at info@ipssa.com or call 888-360-9505 x 2.

Membership

Perfect Attendance Awards for attending all meetings during the year.

March is the **last** meeting in the **1st** quarter. You must attend one meeting during the quarter to avoid a \$50 fine. Although we have been a little lax in enforcing the fines, we will more aggressively enforce the fines beginning January 2025.

For membership information please contact:

Glen Hunton
Membership Chairman
916-538-7378
Glen@HuntonPS.com

Looking for a Few Good Pools

I'm looking to expand my routes in a couple areas:

- ◇ Folsom: Empire and Briggs Ranch area, 2-4 pools depending on size, proximity, and service level.
- ◇ Rollingwood and Fair Oaks, 2-4 pools depending on size, proximity, and service level.

Will pay reasonable rates or work them off.

Mike Assenza
River City Pool Care
916-837-8525
Mike@rivercitypoolcare.com

Beneficiary Forms

One of the benefits we receive as an IPSSA member is a \$50,000 life insurance policy, which is paid to our beneficiaries. However, you must designate your beneficiaries. According to our chapter's membership roster, one-third of our members have **not** designated their beneficiaries. Please protect your family and complete your [Beneficiary Designation](#) form. This benefit is only available to the members that use Arrow as their liability insurance company.



POOL & SPA APPRENTICESHIP AND TRAINING COMMITTEE (PSATC)



APPRENTICESHIP FOR POOL SERVICE & REPAIR

The Pool & Spa Apprenticeship and Training Committee (PSATC) is a Comprehensive Educational Program Developed by Pool Service Professionals for Pool Service Professionals



APPROVED AND REGISTERED WITH THE STATE OF CALIFORNIA & NATIONALLY WITH THE DEPARTMENT OF LABOR

PSATC is the only fully certified Apprenticeship Program sanctioned by the State of California and the first National Apprenticeship Program for Pool Maintenance and Pool Service Technicians approved by the United States Department of Labor.



PSATC MISSION

The PSATC strives to furnish apprentices with the skills, work experience, and knowledge needed to advance toward a meaningful and fulfilling career pathway in the Pool and Spa Service Industry, all supplied by the comprehensive program provided by PSATC's Pool and Spa Apprenticeship Academy (PSAA).

WWW.POOLAPPRENTICESHIP.COM



MARCH SPECIALS

Promotion Valid
March 1-31, 2025

<p>REVIVE PHOSPHATE REMOVER SPRAY APIREV32 1 Quart SALE PRICE \$29.00 REG. PRICE \$31.43</p>	<p>EZYEMPRO APIEZYMP32 1 Quart SALE PRICE \$16.87 REG. PRICE \$18.18</p>	<p>3" JUMBO TAB NCH20607PRO, PBZ88413 50# Unwrapped SALE PRICE \$145.00 REG. PRICE \$162.00</p>
<p>50# BLACKOUT TRICHLOR-GRANULAR FCHF01050050FC SALE PRICE \$160.00 REG. PRICE \$173.57</p>	<p>50# CONDITIONER CYANURIC ACID-GRANULAR PCH1071050 SALE PRICE \$65.00 REG. PRICE \$73.57</p>	<p>100# CONDITIONER CYANURIC ACID-GRANULAR PCH1071100 SALE PRICE \$75.00 REG. PRICE \$132.50</p>
<p>PENTAIR POOL 2.6HP WHISPERFLO VST PUMP PEM01533 SALE PRICE \$1,330.34 REG. PRICE \$1,400.00</p>	<p>FLUIDRA 2.7HP EPUMP WITHOUT CONTROLLER JNDVSPR-HP2700V2A SALE PRICE \$1465.83 REG. PRICE \$1825.15</p>	
<p>HAYWARD 2.7HP TRI-STAR V9590 PUMP HFPSP32950VSP SALE PRICE \$166.18 REG. PRICE \$161.21</p>	<p>SET OF 4 CARTRIDGES \$20.00 OFF 4-PACK FCH719340, FCH719425, FCH719430, FCH719435, FCH719447, FCH719460, FCH719469, FCH719470, FCH719471, FCH719472, FCH719477, FCH719487, FCH719495, FCH719580, FCH719900, FCH719960, FCH719980</p>	

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- Crystal Clear Water with Less Chemical Demand
- Save Time and Money

SPRING SALE

March 1st - April 30th

4-Unit Packs

<p>Black/White Unit 20K - 30K gallons #23067 \$17.50 OFF</p>	<p>Blue/White Unit 7.5K - 20K gallons #23003 \$15.00 OFF</p>	<p>Orange/White Unit 5K - 7.5K gallons #234075 \$10.00 OFF</p>	<p>Red/White Unit 2.5K - 5K gallons #234050 \$7.00 OFF</p>	<p>Purple/White Unit 400 - 1K gallons #234055 \$4.50 OFF</p>	<p>Yellow/White Unit 100 - 400 gallons #234057 \$4.00 OFF</p>
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Single Products

<p>Black/White Booster 20K - 30K gallons #23064 \$11.25 OFF</p>	<p>Blue/White Booster 7.5K - 20K gallons #23004 \$7.50 OFF</p>	<p>Black/White Unit 20K - 30K gallons #23066 \$5.00 OFF</p>	<p>Blue/White Unit 7.5K - 20K gallons #23001 \$4.00 OFF</p>	<p>Orange/White Unit 5K - 7.5K gallons #23075 \$3.00 OFF</p>	<p>Red/White Unit 2.5K - 5K gallons #23050 \$2.00 OFF</p>
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Commercial Products

<p>Purple/White Unit 400 - 1K gallons #231055 \$1.30 OFF</p>	<p>Yellow/White Unit 100 - 400 gallons #231057 \$1.00 OFF</p>	<p>Black/White Booster 20K - 30K gallons #23066 \$3.00 OFF</p>	<p>Blue/White Booster 7.5K - 20K gallons #232001 \$2.00 OFF</p>	<p>Minerals Bucket 40 tablets 5K - 10K gallons per tablet 150K - 300K gallons #232003 \$34.00 OFF</p>	<p>Commercial Unit Alloy-Cylinder Only. Requires minerals. 150K - 500K gallons #210080 \$15.00 OFF</p>
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Contact your local distributor to purchase using these promotional discounts. Learn more about these products at poolrx.com



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PRESSURE-SIDE POOL CLEANERS

- Polaris QUATRO® Sport F4TR \$150 REBATE
- Polaris ALPHA™ iQ+ FALPHA10P \$200 REBATE
- Polaris TR350 WE000003 \$100 REBATE
- Polaris TR28P FBTR \$100 REBATE

AUTOMATIC SPA CLEANER

- Polaris Spabot® SB400CPR \$50 REBATE

SOLAR SURFACE CLEANER

- Polaris Skinbot® FSKIMBOT \$50 REBATE

SUCTION-SIDE POOL CLEANERS

- Polaris ATLAS™ FSATLAS \$125 REBATE

To apply for your rebate, go online to PolarisPool.com/Register or scan the QR code



ROBOTIC POOL CLEANERS

- Polaris FREEDOM® Plus FRP550CTLR \$200 REBATE
- Polaris ALPHA™ iQ+ FALPHA10P \$200 REBATE
- Polaris ALPHA iQ FALPHA10 \$150 REBATE
- Polaris FREEDOM FR550CPR \$150 REBATE
- Polaris FREEDOM SC FRSC590CPR \$100 REBATE
- Polaris EPIC™ 8642 iQ FEPICB84210 \$100 REBATE
- Polaris EPIC 8640 FEPICB840 \$100 REBATE
- Polaris EPIC 8520 FEPICB8520 \$50 REBATE
- Polaris PIXEL PX300CPR \$50 REBATE
- Polaris 7240 Sport F7240 \$50 REBATE
- Polaris 7000 F7000 \$50 REBATE

APPLY BONUS CODE (For Retail Use Only)

Bonus codes may be available during specific time periods and for a limited time. Bonus codes may be entered by the retailer at time of purchase and will need to be entered online during the registration process.

Terms and Conditions

POLARIS REBATE OFFER TERMS VALID IN THE U.S. ONLY. Offer valid where prohibited by law. Limit one rebate per household, name, or address. Employees of Polaris Pool Systems LLC, their families, Polaris Pool Systems LLC, affiliated companies, agencies, wholesale distributors, retailers, dealers, groups, or organizations are not eligible. Please allow 4-6 weeks for card issuance. This offer is valid only on qualifying purchases made on or between March 1 - December 31, 2025 and must be received within 30 days of the purchase of your new Polaris pool cleaner. Offer valid only for purchases made in the U.S. by U.S. residents. Rebate cards will be issued only to customers who purchase from participating Polaris dealers. Only purchases directly from a wholesaler/distributor are not eligible for this rebate. Rebate cards are issued only after the receipt and verification of all payments. Cards are limited to U.S. dollars only. Polaris Pool Systems LLC is not responsible for lost or misdirected packages. Program subject to change or cancellation without notice. The rebate is delivered on a Visa Rewards Card program issued by ComerState Bank of Florida. No purchase is a transaction from Visa USA, Inc. Actual card appearance may vary. The Visa Rewards Card is redeemable anywhere Visa® debit is accepted. Visa Rewards Cards expire 90 days after issuance.

Missing warranty card or want to check status?

Visit PolarisPool.com/RebateSupport or call 1-800-822-7833. Please use FAQs on website before calling.

Rebates will only be paid based on final qualifying purchase price for one whole good, including any discounts or promotions. Final purchase price does not include tax, shipping, parts, or accessory purchases. Any discounts or promotions that exceed the minimum qualifying purchase price will void the rebate. Eligibility to qualify for rebates expires any time during Polaris' fiscal year or other approved periods. Details at PolarisPool.com/RebateTerms

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10,792,596, 11,014,027, 11,193,504, and 11,668,329
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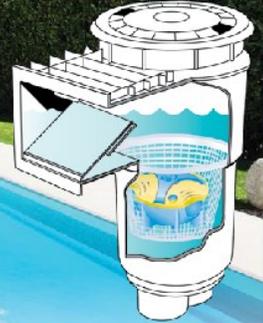
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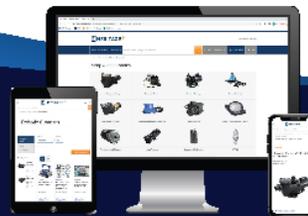


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MARCH 2025



SUN	MON	TUE	WED	THU	FRI	SAT
						1
2	3	4	5 CVIPSSA Chapter Meeting	6	7	8
9 	10	11	12 CVIPSSA Board Meeting	13	14	15
16	17	18	19	20 	21	22
23	24	25	26	27	28	29
30	31					

CVIPSSA Table Top - May 7th

APRIL 2025

SUN	MON	TUE	WED	THU	FRI	SAT
		1	2 CVIPSSA Chapter Meeting	3	4	5
6	7	8	9 CVIPSSA Board Meeting	10	11	12
13	14	15 	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			



Insurance Membership Education Networking Friendship

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Newsletter Editor:

Mike Assenza

Phone: 916-837-8525

mike@rivercitypoolcare.com

Chapter Mailing Address:

Capital Valley IPSSA

P.O. Box 1944

Orangevale, CA 95662

Capital Valley IPSSA Chapter - Board of Directors

<i>Ryan Neely, President</i>	<i>(916) 206-3176</i>	<i>ryan@leisuretimepool.com</i>
<i>Derin Schroeder, Vice President</i>	<i>(916) 367-9934</i>	<i>derin@poolshepherd.com</i>
<i>Jim Severin, Secretary</i>	<i>(916) 723-4689</i>	<i>deltabreezepoolservice@yahoo.com</i>
<i>Jack Emlay, Treasurer</i>	<i>(530) 644-7750</i>	<i>jjemlay@comcast.net</i>

Other Important Contacts

<i>Glen Hunton</i>	<i>Membership</i>	<i>(916) 538-7378</i>	<i>Glen@HuntonPS.com</i>
<i>Tony Gutierrez</i>	<i>Program Chairman</i>	<i>(916) 276-0347</i>	<i>onechoicepools@gmail.com</i>
<i>Mike Assenza</i>	<i>Newsletter</i>	<i>(916) 837-8525</i>	<i>mike@rivercitypoolcare.com</i>
<i>Glen Hunton</i>	<i>Website</i>	<i>(916) 538-7378</i>	<i>Glen@HuntonPS.com</i>
<i>Jason Hilton</i>	<i>Region 1 Director</i>	<i>(916) 224-3113</i>	<i>jay@shockwavepool.com</i>
<i>Rose Smoot</i>	<i>IPSSA Corporate</i>	<i>(888) 360-9505 x2</i>	<i>rose@ipssa.com</i>
<i>IPSSA</i>	<i>Member Services</i>	<i>(888) 360-9505 x1</i>	<i>memberservices@ipssa.com</i>
<i>Insurance Billing</i>	<i>Cramer & Associates</i>	<i>(844) 574-1134</i>	<i>insurance@cramercpa.com</i>
<i>HUB Insurance</i>	<i>Info & Certificates</i>	<i>(800) 833-3433</i>	<i>arrowinsuranceservice.com</i>
	<i>Pool & Hot Tub Alliance</i>	<i>(703) 838-0083</i>	<i>service@phta.org</i>

Chapter Standing Rules at www.cvipssa.com



Thank you from Capital Valley IPSSA Chapter!
Please get to know our Chapter Supporters
They are here to help you be your best

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American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
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Supporters listed in **bold print** offer referral fees to members.

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 25th of the month for the following months issue.