

Mark your calendar!

**Next Chapter Meeting:**

**April 3<sup>rd</sup>**

Fluidra and American Leak Detection

**VFW Hall**

**8990 Kruitof Way**

**Fair Oaks, 95628**

**6:30 Dinner**

**7:00 Meeting**

**Upcoming Meetings & Events:**

**May 1<sup>st</sup>**

Table Top

**June 5<sup>th</sup>**

SPP and SCP

**July**

Dark

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CAPITAL VALLEY IPSSA CHAPTER

# Water Watcher

APRIL 2024

## Featured Speakers for April...

**FLUIDRA**



Nic Benny and Josh Bordelon from Jandy will discuss their newest products, current promotions, and will answer questions.

They will provide dinner, and will likely have some giveaways!

To see more, visit them at:

[www.polarispool.com](http://www.polarispool.com)

[www.jandy.com](http://www.jandy.com)

**Nic Benny**

Territory Sales Manager

[nbenney@fluidra.com](mailto:nbenney@fluidra.com)

C: 916-599-4369

**Josh Bordelon**

Service Manager

[jbordelon@fluidra.com](mailto:jbordelon@fluidra.com)

C: 530-401-2391



Monte Routon, the owner of American Leak Detection - Sacramento will give a presentation on the causes of pool leaks, trends in the area and how American Leak Detection's focus on customer service helps you grow your relationships with your customers.

(916) 331-6443 (office)

(916) 765-5734 (cell)

[www.americanleakdetect.com](http://www.americanleakdetect.com)

[monte@americanleakdetect.com](mailto:monte@americanleakdetect.com)

## Sick Route

We have one member out.

Thank you for your support

Sick Route Summary Cards were due by January 31<sup>st</sup>. If you did not complete and return them, you will be fined and your pools will not be covered by sick route.

Kai Whitney  
Sick Route Chairman  
415-309-8678  
[Clearkaipools@gmail.com](mailto:Clearkaipools@gmail.com)

The sick route policy is at [www.cvipssa.com/sickroute.html](http://www.cvipssa.com/sickroute.html)

## Membership

**Perfect Attendance Awards** for attending all meetings during the year.

**April** is the **first** meeting in the **2nd** quarter. You must attend one meeting during the quarter to avoid a \$50 fine.

For membership information please contact:  
Glen Hunton  
Membership Chairman  
916-538-7378  
[Glen@HuntonPS.com](mailto:Glen@HuntonPS.com)

## Chapter Attendance Incentive

A guaranteed \$25 winner at every chapter meeting! The winner at the March meeting was **Aqua Care Pool Service**. Who's next? Come to the April meeting, and you too could win \$25

**Thank You Pentair for hosting the April meeting at your training facility, providing dinner, and the door prizes.**

◇ **2** - Large inline leaf canisters.

## For Sale:

These items were donated by our chapter supporters, and the proceeds go to the chapter.

- Pentair Intellivalve - \$205
- Pentair Legend Platinum - \$745
- Aquanaut 250 - \$350 **Reduced!!**

Call Ryan Neely, 916-206-3176

-----  
Innovative Pool Products Relay (IPP-100) \$40

Call Jack Emlay, 916-764-7852

## Vote to Merge with Sac City Chapter

Our chapter will vote on the merge with the Sac City chapter at the April meeting. We need about 1/3 of our members at the meeting; otherwise, we can not vote. Please make it a priority to show up so we can proceed.

## Beneficiary Forms

One of the benefits we receive as an IPSSA member is a \$50,000 life insurance policy, which is paid to our beneficiaries. However, you must designate your beneficiaries. According to our chapter's membership roster, one-third of our members have **not** designated their beneficiaries. Please protect your family and complete your [Beneficiary Designation](#) form.

# Sacramento Region Table Top

All Pool and Spa Industry Professionals are  
welcome!

Wednesday, May 1st  
6 - 8:30 pm

Fair Oaks VFW, 8990 Kruitof Way, Fair Oaks 95628

Live DJ Entertainment  
Product Demonstrations

Over 20 Manufacturers, Vendors, and Suppliers attending  
with Special Manufacturer Discounts available and new  
products that can make your business more marketable  
and profitable!

Auction

and

Raffle Prizes!

Raffles throughout the event

Event and Free Dinner Sponsored By:



CVIPSSA.COM  
916.206.3176

# Sick Route Policy Summary

Sick route participation is mandatory in order to be a member of IPSSA.

Sick Route Summary Cards are to be completed and returned every year by January 31st, otherwise; the member will be fined.

Sick Route Cards will be maintained by and are the responsibility of each regular member.

Assigned pools may be subcontracted out to other IPSSA members or be serviced by the insured employees of a member.

If a servicing member refuses to properly service the pools assigned, a fine of \$100 per assigned pool per month may be assessed.

Any member who chooses to sub out the sick route pools to another member will remain responsible for coverage of those pools and the quality of the work performed.

Under no circumstances will the servicing member solicit or accept a sick member's pools (even if the customer contacts you after you have completed your sick route obligations, for up to one year).

This is only a brief summary of the Chapter's Sick Route Policy. The complete policy is on our website [www.cvipssa.com/sickroute.html](http://www.cvipssa.com/sickroute.html)



## POOL & SPA APPRENTICESHIP AND TRAINING COMMITTEE (PSATC)



### APPRENTICESHIP FOR POOL SERVICE & REPAIR

The Pool & Spa Apprenticeship and Training Committee (PSATC) is a Comprehensive Educational Program Developed by Pool Service Professionals for Pool Service Professionals



### APPROVED AND REGISTERED WITH THE STATE OF CALIFORNIA & NATIONALLY WITH THE DEPARTMENT OF LABOR

PSATC is the only fully certified Apprenticeship Program sanctioned by the State of California and the first National Apprenticeship Program for Pool Maintenance and Pool Service Technicians approved by the United States Department of Labor.



### PSATC MISSION

The PSATC strives to furnish apprentices with the skills, work experience, and knowledge needed to advance toward a meaningful and fulfilling career pathway in the Pool and Spa Service Industry, all supplied by the comprehensive program provided by PSATC's Pool and Spa Apprenticeship Academy (PSAA).

[WWW.POOLAPPRENTICESHIP.COM](http://WWW.POOLAPPRENTICESHIP.COM)



Available to all self-employed pool and spa professionals



\$200 per class for individuals  
*(up to \$400 per calendar year)*

\$200 per student for instructors  
*(up to \$4K per class - max two submittals per calendar year)*

## IPSSA'S EDUCATION FUND

For the Education Fund Guidelines and Application go to [www.ipssa.com/ipssa-education-fund](http://www.ipssa.com/ipssa-education-fund)





## 2024 Spring Tabletops

- **PEP Rancho**
  - Tuesday, March 5<sup>th</sup> 10am – 2pm
- **SCP Rocklin**
  - Wednesday, March 6<sup>th</sup> 10am – 2pm
- **Leisure Sacramento**
  - Tuesday, March 13<sup>th</sup> 10am – 2pm
- **Superior Rancho**
  - Thursday, April 4<sup>th</sup> 10am – 2pm
- **SCP Rancho**
  - Wednesday, April 3<sup>rd</sup> 10am – 2pm
- **SCP W. Sacramento**
  - Thursday, April 11<sup>th</sup> 10am – 2pm
- **Superior Reno**
  - Thursday May 2<sup>nd</sup> 10am – 2pm

## NEWSLETTER CONTENT

What tips do you have to share?  
 What problems have you encountered this year?  
 Did you have a really great picture of an account you would like to share? Safety warnings?  
 Local water news? Pools or equipment for sale?  
 Events?

PLEASE share!

Want to write an article, submit chapter pictures, or have news to share?

Please send it to  
[mike@rivercitypoolcare.com](mailto:mike@rivercitypoolcare.com)  
 by the 25th to be included.

Want to help with this or many other volunteer positions?  
 Contact one of our Board Members or Committee Chairmen today!

**Polaris**  
**SAVE BIG GET UP TO \$150**

When you buy an eligible Polaris cleaner\*  
 MANUFACTURER'S REBATE INCENTIVE VALID ON PURCHASES MADE BETWEEN MARCH 14- SEPTEMBER 2, 2024

\*Required items must be RECEIVED WITHIN 30 DAYS OF PURCHASE to qualify for a Visa® Rewards Card Rebate. Visa Rewards Card EXPIRES 90 DAYS AFTER ISSUANCE. For complete eligibility details, terms, and conditions, please visit [PolarisPool.com/RebateTerms](https://PolarisPool.com/RebateTerms)

### PRESSURE-SIDE POOL CLEANERS

<input type="checkbox"/>	Polaris Quattro® Sport	F4TR	\$150 REBATE
<input type="checkbox"/>	Polaris 2900 Sport	F6	\$150 REBATE
<input type="checkbox"/>	Polaris TR35P	WE000003	\$100 REBATE
<input type="checkbox"/>	Polaris TR28P	F5TR	\$100 REBATE

### SUCTION-SIDE POOL CLEANERS

<input type="checkbox"/>	Polaris ATLAS®	FSATLAS	\$125 REBATE
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### ROBOTIC POOL CLEANERS

<input type="checkbox"/>	Polaris ALPHA® iQ+	FALPHA IQP	\$100 REBATE
<input type="checkbox"/>	Polaris ALPHA iQ	FALPHA IQ	\$100 REBATE
<input type="checkbox"/>	Polaris FREEDOM® Plus	FRFS50CTLR	\$100 REBATE
<input type="checkbox"/>	Polaris FREEDOM	FRFS50CBR	\$50 REBATE
<input type="checkbox"/>	Polaris EPIC® 8442 iQ	FEPIC8442IQ	\$50 REBATE
<input type="checkbox"/>	Polaris EPIC 8440	FEPIC8440	\$50 REBATE
<input type="checkbox"/>	Polaris EPIC 8520	FEPIC8520	\$50 REBATE

### AUTOMATIC SPA CLEANERS

<input type="checkbox"/>	Polaris Spabot®	SB400CPR	\$50 REBATE
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### A Fluidra Brand

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To apply for your rebate, go online to [PolarisPool.com/Registration](https://PolarisPool.com/Registration) or scan the QR code



### APPLY BONUS CODE (For Retail Use Only)

Bonus codes may be available during specific time periods and for a limited time. Bonus code must be entered by the retailer at time of purchase and will need to be entered online during the registration process.

### Terms and Conditions

POLARIS REBATE OFFER TERMS VALID IN THE U.S. ONLY. Offer not where prohibited by law. Limit one rebate per household, year, or address. Employees of Polaris Pool Systems LLC, their families, Zoller Pool Systems LLC, affiliated companies, agencies, wholesale distributors, retailers, dealers, groups, or organizations are not eligible. Please allow 4-6 weeks for card issuance. This offer is valid only on qualifying purchases made on or between March 14 - September 2, 2024 and must be received within 30 days of the purchase of your new Polaris pool cleaner. Offer not valid on purchases made in the U.S. by U.S. residents. Rewards cards will be issued only to consumers who purchase from a participating Polaris dealer. Units purchased directly from a wholesale distributor are not eligible for this rebate. Rewards cards are issued only after receipt and verification of all paperwork. Cards are valid in U.S. states only. Zoller Pool Systems LLC is not responsible for lost or misdirected packages. Program subject to change or cancellation without notice. The rebate is delivered on a Visa Rewards Card. Card program issued by CardFenix Bank of Florida. Not redeemable in stores from Visa USA, Inc. Actual card appearance may vary. The Visa Rewards card is not redeemable anywhere Visa® Debit is accepted. Max Rewards Cards expire 90 days after issuance.

### Missing warranty card or want to check status?

Visit [PolarisPool.com/RebateSupport](https://PolarisPool.com/RebateSupport) or call 1.800.822.7933. Please see FAQs on website before calling. Rebate will only be paid based on final qualifying purchase price for one whole year, including any discounts or promotions. Final purchase price does not include tax, shipping, parts, or accessories purchased. Any discounts or promotions that exceed the minimum qualifying purchase price will void the rebate. Exceptions to qualifying amounts granted only during Polaris Days or other approved promotions. Details at [PolarisPool.com/RebateTerms](https://PolarisPool.com/RebateTerms)

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Our program pays **YOU** to install a Hayward replacement for any competitor's pump, heater, filter and other select items.



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**SPRING SALE**

March 1st - April 30th

4-packs (pool)	#33103 Blue/White (with silver) 7.5K - 20K gallons <b>\$15.00 OFF</b>	#33107 Black/White (with silver) 20K - 30K gallons <b>\$17.50 OFF</b>	#33204 Blue/White Booster (with silver) 7.5K - 20K gallons <b>\$7.50 OFF</b>	#33204 Black/White Booster (with silver) 20K - 30K gallons <b>\$11.25 OFF</b>
	#33101 Blue/White (with silver) 7.5K - 20K gallons <b>\$4.00 OFF</b>	#33106 Black/White (with silver) 20K - 30K gallons <b>\$5.00 OFF</b>	#33201 Blue/White Booster (with silver) 7.5K - 20K gallons <b>\$2.00 OFF</b>	#33206 Blue/White Booster (with silver) 20K - 30K gallons <b>\$3.00 OFF</b>
	#33107 Yellow/White (with silver) 100 - 400 gallons <b>\$1.00 OFF</b>	#33105 Purple/White (with silver) 400 - 1000 gallons <b>\$1.30 OFF</b>		

Learn more about these products at [poolrx.com](http://poolrx.com)  
We are also featured on podcasts: [thepoolguy.com](http://thepoolguy.com) and [poolchasers.com](http://poolchasers.com)

PHONE: (800) 376-6579  
[fred@poolrx.com](http://fred@poolrx.com)



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**2024 Consumer Rebate Reference Guide**

**IntelliCenter® Upgrade Kit For EasyTouch®/IntelliTouch®:**

It's easy to give your customers the latest tech, and give yourself some new business, too. Installs on the current wiring and housing, just change the bezel, board, and transformer.

The effective dates for the rebate are March 15, 2024–December 31, 2024\*. Claims will be processed starting April 1, 2024, and the rebate for the IntelliCenter Upgrade Kit will be delivered via email as a \$500 prepaid virtual card.

**INTELLICENTER UPGRADE KIT**

EFFECTIVE DATES	REBATE FORM PART #	DESCRIPTION	PART NUMBER*	MANUFACTURE DATE	IDENTIFY BEZEL BY OUTPUT	WHAT'S INCLUDED	REBATE AMOUNT	MINIMUM PURCHASE PRICE	VALID REGION	ONLINE PURCHASE ELIGIBLE
3/15/2024 to 12/31/2024*	P2-980	IntelliTouchEasyTouch to IntelliCenter Upgrade Kit – DSP, for L50PC	332045	2025-2032 (Range)	Rectangular Output	Bezel, Personality Kit and Higher Power Wireless Kit #332007	\$500	NA	US/CANADA	NO
		IntelliTouchEasyTouch to IntelliCenter Upgrade Kit – DSP, for L50PC	332046		EasyTouch	System Transformer Legacy: #332002				
		IntelliTouchEasyTouch to IntelliCenter Upgrade Kit – DSP, for CL50PC	332047		Square Output	Bezel, Personality Kit and Higher Power Wireless Kit #332007				
		IntelliTouchEasyTouch to IntelliCenter Upgrade Kit – DSP, for CL50PC	332048		EasyTouch	System Transformer Current: #332002				
		IntelliTouchEasyTouch to IntelliCenter Upgrade Kit – DSP, for CL50PC	332049	2025-2032 (Current)		Circuit Breaker: 4 AMP (#332046); 5 AMP (#332047)				

\*Pentair has the right to amend, modify or terminate this program without prior notice.  
\*\*These TradeGrade products must be purchased from a brick-and-mortar retailer, pool builder, or pool service professional in order to qualify for rebate.

Submit rebate online at [pentair.com/rebates](http://pentair.com/rebates)

**SCAN CODE**

To watch a video showing everything that comes with the IntelliCenter Upgrade Kit.



PENTAIR.COM



**2024 Consumer Rebate Reference Guide**

Submit rebate information via mail or online at [pentair.com/rebates](http://pentair.com/rebates)

**CLEANERS**

EFFECTIVE DATES	REBATE FORM PART #	DESCRIPTION	PART NUMBER*	REBATE AMOUNT	MINIMUM PURCHASE PRICE	VALID REGION	ONLINE PURCHASE ELIGIBLE
4/1/2024 to 3/31/2024	P2-982	Kreepy Kreedy Legend® Cleaner	LL2056	\$200	\$750.00	US/CANADA	NO
		Kreepy Kreedy Legend Cleaner	LL2058	\$200	\$750.00		
		Kreepy Kreedy Platinum® Cleaner	LL2059PM	\$100.00	\$350.00		
		Kreepy Kreedy Platinum Cleaner	LL2059PM	\$100.00	\$350.00		
		Pentair Proveler® 100 Cleaner	306021	\$100.00	\$350.00		
		Pentair Proveler 100 Cleaner	306022	\$100.00	\$350.00		
		Pentair Proveler 100W Cleaner	306040	\$100.00	\$350.00		
Pentair Rebel® Cleaner	306043	\$100.00	\$350.00				

\*These TradeGrade products must be purchased from a brick-and-mortar retailer, pool builder, or pool service professional in order to qualify for rebate.

**ULTRATEMP® HIGH-PERFORMANCE HEAT PUMP**

EFFECTIVE DATES	REBATE FORM PART #	DESCRIPTION	PART NUMBER*	REBATE AMOUNT	MINIMUM PURCHASE PRICE	VALID REGION	ONLINE PURCHASE ELIGIBLE
1/1/2024 to 3/31/2024	P2-925	UltraTemp® High-Performance Heat Pump	40833	\$300	NA	US/CANADA	NO
			40834				
			40835				
			40836				
			40837				
			40838				
			40839				
			40840				
			40841				
			40842				
			40843				
			40844				
			40845				
			40846				

\*These TradeGrade products must be purchased from a brick-and-mortar retailer, pool builder, or pool service professional in order to qualify for rebate.

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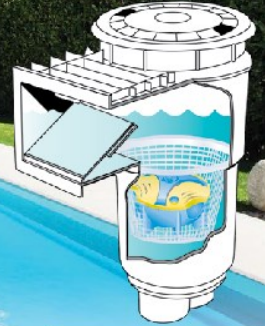
\*Compared to Pentair IntelliBrite 50 Color LED Pool Light in white color made only. The IntelliBrite Architectural Series delivers higher lumen output depending on color made, ranging from 26% to 62% brighter, while energy efficiency improvements range from 10 to 50%, based on color made. All indicated Pentair trademarks and logos are property of Pentair. Their party registered and considered trademarks and logos are the property of their respective owners. ©2015 Pentair. All Rights Reserved. Pentair.com



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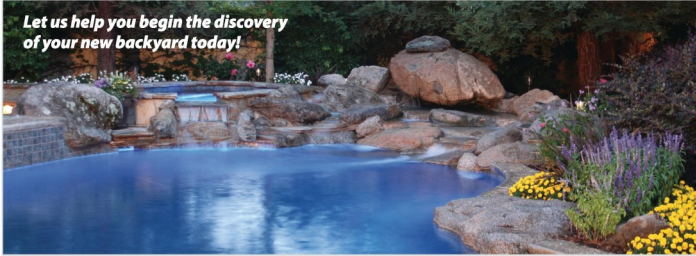
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**SDX<sub>2</sub>**  
HIGH FLOW SAFETY DRAIN

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Just refer a customer to us that is interested in the  
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**Must Mention Flyer When Calling In Referral!**

- ❖ Automatic Pool Covers = \$350
- ❖ Man Fastener/Track Man = \$200
- ❖ Unit Conversions = \$200
- ❖ Recovers = \$150
- ❖ Spa Covers = \$50

## Pooltec® - The Chlorine Shortage Solution

Pooltec® 3-in-1 Algaecide - Water Clarifier - Chlorine Booster



- Reduces chlorine use by 35% to 65% and more
- Less CYA conditioner tab use, reduces CYA buildup by 1.0 ppm per tablet
- Only 4 to 8 Fl. Oz. / Weekly per 10,000 gallons



When you consider less chlorine tabs, CYA conditioner, algaecide and clarifier usage, Pooltec pays for itself.

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1 quart size

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Fremont, California 94721

Toll-Free: 1-800-289-7660 Direct: 559-299-7660 [www.easycarewater.com](http://www.easycarewater.com)

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RANCHO CORDOVA  
ALERTS



or



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Modesto, CA 95936  
209-498-4333

**RANCHO CORDOVA**  
2419 Mercantile Dr. Ste E  
Rancho Cordova, CA 95742  
916-254-5005

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Information provided may not be valid company wide. PLEASE DON'T TEXT & DRIVE.





## SunUp - Swimming Pool Solar

- The SunUp panel is manufactured by UMA Solar, the # 1 manufacturer of swimming pool solar panels in the world!
- Designed to resist hurricane force winds
- One piece "over molded" construction of the header and tubes eliminates welds and leaks
- Patented individual tube design allows for expansion and contraction, eliminating cracks and leaks
- Innovative mounting hardware eliminates the need for rubber hoses, metal clamps and multiple straps across the panel which will reduce the number of roof penetrations

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# APRIL 2024



SUN	MON	TUE	WED	THU	FRI	SAT
	1	2	3 CVIPSSA Chapter Meeting	4	5	6
7	8	9	10 CVIPSSA Board Meeting	11	12	13
14	15 	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

*May Table Top - May 1*

# MAY 2024

SUN	MON	TUE	WED	THU	FRI	SAT
			1 CVIPSSA Chapter Meeting	2	3	4
5	6	7	8 CVIPSSA Board Meeting	9	10	11
12 Happy Mother's Day!	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27 	28	29	30	31	



**Insurance Membership Education Networking Friendship**

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**Chapter Standing Rules at [www.cvipssa.com](http://www.cvipssa.com)**





**Thank you from Capital Valley IPSSA Chapter!**  
**Please get to know our Chapter Supporters**  
**They are here to help you be your best**

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Supporters listed in **bold print** offer referrals to members.

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to [mike@rivercitypoolcare.com](mailto:mike@rivercitypoolcare.com). The deadline is the 25th of the month for the following months issue.