

Sept. 1, 2010

Dinner
6:30 pm
Meeting
7:00-9:00 pm

UPCOMING SPEAKERS

SEPTEMBER
Pentair

OCTOBER
American Leak
Detection

NOVEMBER
Jandy/Polaris/
Zodiac

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President's Message



Another big pool builder went out of business this past month. As of August 20th 2010 Aqua Pool and Spa have closed their doors. This will put about 200 more people in our industry out of work. I understand they have about 50 to 60 pools left unfinished. On one hand this may bring more work into smaller pool contractors, but on the other hand, it could also have more unlicensed work being done.

Premier Pools and spas are now servicing pools and doing repairs. This should be a wake up call to all pool ser-

vice companies.

The economy is still not looking good. New pool builds are not selling well and other pool builders may start to follow into the swimming pool service and repair industry. You may even service some of the pools they have built in the past. This might be a sign that other builders might start to contact customers to service and or do repairs on pools.

So keep your communication up with your current customer base. It will be the relationship with your customer that will keep you in business.

'Til next time,
"Keep It Clear"

Scott Houseman,
President



Dinner will be provided at this month's meeting by Pentair.



Santa's Summer Getaway

Christmas comes early for those that like to get a little dirty...

So here's the skinny

Who - The Capital Valley Chapter of IPSSA

What - Camping (Fish, Boat, Hike & Typical Outdoor Shenanigans)

When - September 17th & 18th

Where - Sly Park

Why - To have some much deserved fun, of course!

We have limited space so this is a first come first serve basis. Reservations are non-refundable and must be made and paid by the Sept. Chapter Meeting. Breakfast and Dinner meals will be provided. Bring your own camping equipment and also games to share. Tents and Trailers are fine but there are no RV hook-ups. Space have already been reserved by the chapter. Questions can be emailed to Linda Eggers at linda@deepbluepool.com.



Campout Reservation Form

- ___ Number of Adults (\$20 for weekend)
- ___ Number of Children 13 and under (\$15 for weekend)
- ___ Number of Vehicles (\$5 each)
- ___ Number of Tents
- ___ Number of Trailers

- _____ Total Enclosed

Bring this voucher with a check to the meeting on Sept. 1, 2010.

Make check payable to Capital Valley IPSSA

Monterey, California
SEPTEMBER 30TH - OCTOBER 2ND, 2010

More information is available at

www.poolindustryexpo.com



MEMBERS ONLY DRAWING

Remember, you must be *present* to win.

If you are not present you will not win! There is no carry over to the next meeting. So come to the meeting, learn something from the guest speaker and maybe even win a little cold hard cash!!



Christmas Party

December 3, 2010

Holiday Inn

Details to Follow...



Golftoberfest

October 16, 2010



The Capital Valley Chapter is trying to compose a team of golfers. If you are interested in this chapter sponsored event contact Jim Severin at 916-723-4689.



Insurance Membership Education Networking Friendship



Newsletters are being sent out via e-mail! If you do not receive a newsletter via e-mail its because the IPSSA financial office does not have your e-mail address. Please e-mail me at jneronde@yahoo.com and I will be sure to add you to the list.

Capital Valley IPSSA Chapter

Jennifer Neronde
Phone: 916-225-2196
E-mail: jneronde@yahoo.com



Capital Valley IPSSA Chapter Board of Directors

Please Patronize Our Chapter Supporters

Scott Houseman, President

(916) 638-4100
scott@leisuretimepool.com

Larry Hughes, Vice President

(916) 715-4688
Larryspoolsvc@yahoo.com

Jerry Houseman, Secretary

(916) 638-4100
jerry@leisuretimepool.com

Jack Emlay, Treasurer

(530) 644-7750

Other Important Contacts

David Durkin-Region 1 Director

(925) 757-1311

IPSSA Corporate Offices

Vicki Lester
(888) 360-9505 www.ipssa.com

IPSSA Financial Offices

Cramer & Associates
(888)391-6012

clint@cramercpa.com

Jim Severin, Membership

(916) 723-4689

Rob & Stephanie Casebolt, Sick

Route

(916) 425-5299
clearwaterpools@surewest.net

Gregg Simon, Safety Chair

(916) 879-6923

Jerry Houseman, Program Chair

(916) 638-4100

Jennifer Neronde, Newsletter

(916)225-2196

Adams Pool Specialties.....	Jason Ladd	(916) 416-4345
Advantis Technologies.....	Mark Rieken	(888) 452-7678
American Leak Detection	Monte Routon	(916) 331-6443
Aztec Solar.....	Jonathan Gemma.....	(916) 853-2700
Chem Quip.....	Mitch Miles.....	(916) 779-4051
Classic Pool Finishing.....	Stephen Beveridge	(916) 797-0110
Commercial Pool Systems, Inc.	Steve Dunn.....	(925) 788-7665
Contractors State License Services	Mary Birch.....	(916) 363-2784
Deck-O-Seal.....	Patrick Raney.....	(916) 806-8924
Easy Care Products	Brian Rezae.....	(800) 289-7660
General Pool Supply	Chuck Schoch, Jr.	(916) 919-2541
HASA Chemicals.....	Stan Carpenter.....	(925) 949-3783
Hayward Pool Products.....	John Adams Handy	(800) 663-3355
Jandy/Polaris/Zodiac.....	Jade Nicol	(916) 826-1787
Leak Detectives.....	Gary Gallion	(916) 224-1570
Leisure Supply Company.....	Tristen Traynor	(916) 614-9500
Natural Chemistry.....	Pat Smith.....	(707) 775-5517
Paramount Pool & Spa Systems.....	John Andersen.....	(925) 595-7516
Pool Covers, Inc.....	Cheryl MacLennan.....	(800) 662-7665
Pool RX.....	Tali Hiller.....	(949) 842-3114
Raypak	Mike Miller.....	(916) 715-3470
SCP, Rancho Cordova.....	Eron Bennett.....	(916) 635-7374
SCP, Rocklin.....	Ernie Weigum.....	(916) 408-2700
The Water Hammer.....	Robert Munoz	(888) 835-8990
Vac Alert.....	(800) 374-7405
Valley Leak Detection.....	Jeff Smith.....	(916) 863-7362

If you are a Chapter Supporter and are interested in submitting monthly articles, or news, please e-mail info and artwork to Jennifer Neronde at jneronde@yahoo.com. The deadline is the 15th of the month for the following months issue. Thank you.