

Capital Valley



CAPITAL VALLEY IPSSA CHAPTER

Water Watcher

MARCH 2015

Mark your calendar!

Next Chapter Meeting:

March 4th 2015
6:30 Dinner
7:00 Meeting

VFW Hall
8990 Kruitof Way
Fair Oaks, 95628

Upcoming Meetings

April 1, 2015

May 6, 2015
BBQ and Table-top

June 3, 2015
July - No meeting
August 5, 2015
September 2, 2015

September 11-13 2015
Santa's Summer Get-away

Inside this issue:

Presidents Message	1-3
Sick Route	4
Membership	4
Calendar	5
Chapter Important Numbers	6
Chapter Supporter Contact List	7

Presidents Message

January 17th 2014 Governor Brown Declared a State of Emergency for the Drought California is in. He instructed water managers to take whatever steps necessary to conserve water and for the public to conserve another 20%. This year they are about to implement a new ground water law and restrictions to conserve the ground water that is being depleted as well. On December 22, 2014 Governor Brown issued an Executive Order B-28-14. The order to continue the declared State of Emergency for the California Drought as specified in the following. This new Executive Order refers to paragraph 9 of the January 17, 2014 Proclamation and paragraph 19 of the April 25, 2014 Proclamation and extends the operation of the provisions in these paragraphs through May 31, 2016. So as you can probably tell there is an obvious expectation of this drought lasting quite some time. They are expecting the drought to continue through 2016 of which they will probably extend that executive order beyond that or make a new declaration if needed. Sacramento area is at 25% of average rain fall right now. Our snow pack is currently at 12% of our normal snowfall for this time of year. We were at 23% of normal last year at this time. Somehow we are doing even worse this year. The snow pack in the Sierras is patchy, only a few inches deep and is sitting on very dry soil which means that when the snow begins to melt most of it will be absorbed into the ground with very little water shed into the streams, rivers, and reservoirs. 2015 will be very dry and arid, which means that our fresh water supply will be depleted by the start of summer in many areas of California. With the third Department of Water Resources Snow Survey Due March 3rd for this rain season it's not looking much better. Please do what you can to help and try to help your customers conserve as much water as they can.

Many of you have asked for the following guide again so here are some water conservation tips that should help:

1. Since you're in your customers' yards every week you will see areas of *landscaping* that are being over watered with bad controller run times, with faulty sprinkler heads, leaking valves or plumbing. Notify the customer of these issues and in some cases you may be able to help fix the problems depending on your level of expertise in these areas.

2. With swimming pools, although not the biggest, evaporation is consumption of water. It is very important to promote *covering the pool* with a cover of some sort. Solar blankets decrease the evaporation the best, but are the hardest to remove. Solar Sun Rings are the next best thing to this, and are much easier to remove. There are also Liquid Covers in a bottle that work well to that give you some reduction in evaporation. Evaporation prevention is the goal with these products, but they also aid in energy conservation. They prevent heat loss at night and reduce the heating costs of swimming pools.

3. Check your customers' equipment pads for *leaking pipes, pumps, or filters*. Make sure to keep everything fixed and leak free. Not only is it great for conserving water but it will keep your customers equipment running great for many years.

4. Turn off or drastically *limit time on water features*, such as waterfalls, deck jets, fountains etc. run. Most waterfalls leak. All water features promote evaporation when they run.

5. Set the water line lower in swimming pools by *adjusting the Auto Fill* float to its lowest possible setting. This will allow for more rain water to enter the pool (when we get it), losing less through the overflow line. Some people plug the overflow line also to maximize the water collection in rain storms. I don't recommend this necessarily, because an over filled pool can damage the concrete deck, skimmer, tile line, and coping. Also an over-filled pool doesn't allow the skimmer to work well at removing debris or the filter to keep the water clarity.

6. *Turn the whip tail down* or off on pool sweeps, install tail scrubbers or tail sweep pros on the ends of the tail.

7. Keep an eye on water levels and chemical usage of swimming pools. If a pool seems to be using more water or chemicals than other pools you have in the same area than you may have a *leak*. Conditioner levels and Salt levels are good chemicals to watch for over usage of, in suspecting leaks. If you suspect a leak, please do a "bucket test" first to verify prior to contacting leak detection companies. Leak detection companies are very busy right now. Contact them as soon as possible to get on their schedules.

8. *Splash out* is another water waster. Kids in a swimming pool splashing loses water on the pool deck, down the deck drains and out of the overflow line. Not to mention all the water their bodies and swimming apparel carry out of the pool every time they get out and jump back in.

9. Definitely ask customers to *prevent dogs from swimming* in pools. They waste the most water. Dogs carry a lot of dirt and waste into the water and carry a lot of water out of the pool in their coats. The dirt waste and fur cause filters to be cleaned more frequently wasting water. Dogs also elevate nitrate levels in swimming pools resulting in having to drain the water eventually to rebalance the water chemistry.

10. Customers need to keep *trees shrubs and landscaping around pools trimmed* and clear from hanging in and over pools. Also they should keep *baskets and sweep bags emptied* between service days. This saves water by cutting down on filter cleanings and unwanted nitrates and phosphates in the pool water, that can also cause the pool to be drained to rebalance the water chemistry.

11. Install *Auto Fill* devices on swimming pools to prevent customers from wasting water by over filling their pools.

12. Unless you can use a working separation tank on DE filters, *manually clean your DE filters*, back washing wastes a lot of water.

If your vigilant and train yourself to be on the look out for water waste it will make a difference. I mentioned a few things in this list that could make you money, try your best to follow the trends good or bad and you will be successful in this industry.

Temperatures are climbing and customers are in their yards again checking out their pools. It is time to start prepping for the spring. Get filters cleaned, check for equipment leaks, check pool cleaners, and adjust your

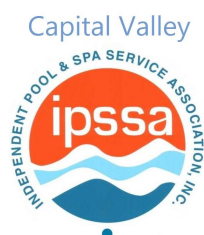
chemistry for Spring Conditioning. Spring Conditioning is something every pool needs to adjust water chemistry after the winter weather even if there is a lack of rain. If conditioner and calcium levels are high due to the drought, you may need to consider draining portions of the pools now. Try to limit draining as much as possible, but pools that also have high TDS or nitrate levels have to be done. Otherwise try to use mineral packs like Pool RX, Nature 2, or Frog packs to use less chlorine and avoid draining pools.

Please be at this month's chapter meeting, it will feature Pentair. They are providing dinner. There are a few new products they will present, and teach us about. Pentair is presenting our chapter with a check. Also, Pentair will be handing out perfect attendance awards. If you have perfect attendance last year, don't miss it. The award is pretty cool. I will also be passing out a sign up sheet for volunteers at the May Table top. Please volunteer. Please let us know if you have any ideas for this year's Table Top. The Table Top is Wednesday May 6th.

Hope to see everyone at this month's chapter meeting. Enjoy the weather. Pray for a lot more rain.

"Keep up the good work"

Sincerely,
Gregg Simon
President Capital Valley IPSSA Chapter
(916)879-6923
Gregg@pollywogpools.com



Thank You!

American Leak Detection for last months pizza!

Pool Covers Inc. for last months pies!

The 2015 Poolman's Fishing Derby

EVENT DETAILS

Dates: Friday, March 27 to Sunday, March 29, 2015

Place: Collins Lake, Browns Valley, CA. Map and specifics available at www.collinslake.com

Arrival Time: No earlier than 1 PM

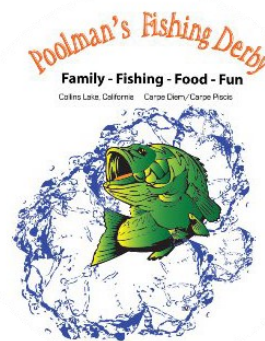
Departure Time: Checkout no later than 1 PM

A Pool/Spa Industry Event: There must be at least one person in your group that is affiliated with the swimming pool/spa industry. All attendees participating in the Fishing Derby are required to pay the appropriate fees. Parental supervision is required for all children attending.

ALL reservations for the event will be handled by the Derby Committee

YOU SHOULD NOT CONTACT THE LAKE DIRECTLY – YOU WILL PAY HIGHER FEES! Register at:

<http://thepoolmansfishingderby.com/>



Membership

Members monthly fee change:

Liability insurance and life insurance costs have increased. April dues (March bill) increased to **\$101.63** per member and **\$96.63** for employee members.

March is the last meeting of the quarter. You must make at minimum 1 meeting per quarter to avoid fines.

\$50 referral for bringing in a new member to Capital Valley IPSSA.

For more information please contact:

Mike Assenza
Membership Chairman
(916) 860-7115
mike@rivercitypoolcare.com



Capital Valley IPSSA Chapter Meeting

Wednesday
March 4th 2015

6:30 Dinner
Pentair Fiesta Dinner

Featuring
Pentair - Lorne Early
7-9pm Meeting

VFW Hall -
8990 Kruitof Way,
Fair Oaks, 95628

“Water for a Warrior” APSP Golf Tournament

April 25, 2015

at Timber Creek Golf Course in Roseville.

11am registration, 1pm Shotgun start, 6pm Dinner
Previously called “Cal Seabolt”. This year the tournament benefits go towards a therapy pool for a wounded Vet in Northern California in 2016. Great cause and lots of fun! Hope you can make it!
Please contact Jenifer Bishop Jennifer@coolpools.org
916-257-8236 for registration

What SPRING tips do you have to share??

What is your favorite ALGAE treatment?

Did you have a really cool or horrifying picture of an account you would like to share?

Safety warnings? Local water news?

Pools or equipment for sale? Events?

PLEASE share!

Want to write an article, submit pictures, or have news to share?

Please send it to

contactus@pollywogpools.com

by the 20th to be included next month.

We are always looking for industry news, event, stories, and pictures.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee Chairmen today!

Advertising space available!
Contact newsletter for monthly pricing.

SICK ROUTE

Thank you for your support!

New sick route policy is available at
www.ipssa.com

Chuck Catilus
Sick Route Chairman
(916) 759-7097
ckpoolservice@surewest.net



MARCH 2015

SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3	4 CVIPSSA Meeting 6:30	5	6	7
8	9	10	11 CVIPSSA Board Meeting	12 Western Pool & Spa Show Long Beach	13 Western Pool & Spa Show Long Beach	14 Western Pool & Spa Show Long Beach
15	16	17	18	19	20	21
22	23 FPSIE CPO class	24 Zodiac Training FPSIE CPO class	25 Zodiac Training FPSIE CPO class	26 FPSIE CAEIclass	27 Poolman's Fishing Derby	28 Poolman's Fishing derby
29	30	31				

APRIL 2015

SUN	MON	TUE	WED	THU	FRI	SAT
			1 CVIPSSA Meeting	2	3	4
5	6	7	8 CVIPSSA Board Meeting	9	10	11
12	13	14	15 Taxes Due!	16	17	18
19	20	21	22	23	24	25 APSP "Water for a Warrior" Golf Tourna-
26	27	28	29	30		

May 6th 2015 - CVIPSSA May Table-top and BBQ
September 11-13th 2015 - Santa's Summer Get-Away

Capital Valley IPSSA Chapter



Insurance Membership Education Networking Friendship

Newsletters are being sent out via e-mail!
If you do not receive a newsletter via e-mail its because the IPSSA financial office does not have your e-mail address. Please e-mail contactus@pollywogpools.com to be added to the list.

www.cvipssa.com

www.facebook.com/CapitalValleyIpssa

Newsletter Editor:

Jillian Simon

Phone: 916-952-3750

contactus@pollywogpools.com

916-860-7115

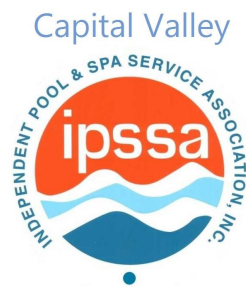
Capital Valley Chapter Membership Information

Capital Valley IPSSA Chapter - Board of Directors

<u>Gregg Simon, President</u>	<u>(916) 879-6923</u>	<u>gregg@pollywogpools.com</u>
<u>Richard Lynch, Vice President</u>	<u>(916) 257-7982</u>	<u>judi.rich@gmail.com</u>
<u>Jim Severin, Secretary</u>	<u>(916) 723-4689</u>	<u>deltabreezepoolservice@yahoo.com</u>
<u>Jack Emlay, Treasurer</u>	<u>(530) 644-7750</u>	<u>jjemlay@comcast.net</u>

Other Important Contacts

<u>Mike Assenza</u>	<u>Membership</u>	<u>(916) 837-8525 updated!</u>	<u>mike@rivercitypoolcare.com</u>
<u>Chuck Catilus</u>	<u>Sick Route Chairman</u>	<u>(916) 759-7097</u>	<u>ckpoolservice@surewest.net</u>
<u>Larry Hughes</u>	<u>Program & Safety Chairman</u>	<u>(916) 715-4688</u>	<u>Larryspoolsvc@yahoo.com</u>
<u>Jillian Simon</u>	<u>Newsletter & May Table-Top BBQ</u>	<u>(916) 952-3750</u>	<u>contactus@pollywogpools.com</u>
<u>Marian Plicka</u>	<u>Website</u>		<u>service@rosevillepoolservice.com</u>
<u>Brian Duncan</u>	<u>Region 1 Director</u>	<u>(510) 325-9863</u>	<u>brian@pppsinc.com</u>
<u>Amy Nijjar</u>	<u>IPSSA Corporate</u>	<u>(888) 360-9505</u>	<u>anijjar@ipssa.com</u>
<u>Sue Neronde</u>	<u>IPSSA Financial Cramer & Assoc</u>	<u>(888) 391-6012</u>	<u>sue@cramercpa.com</u>
<u>Arrow Insurance</u>		<u>(800) 833-3433</u>	



Thank you from Capital Valley IPSSA Chapter!

Please get to know our Chapter Supporters

They are here to help you be your best!

Chapter Supporters	Contact	Phone	Email
Adams Pool Specialties	Jason Ladd	(916) 416-4345	jladd@adamspoolsac.com
Alpha West	Tim Daugherty	(916) 791-6715	tdougherty@alphawest.com
American Leak Detection	Monte Routon	(916) 331-6443	monte@surewest.net
AquaCal	Jason Guthrie	(916) 437-8463	jasong@aquacal.com
AQUASALT, LLC	David Rude Jr.	(800) 554-8658	drude@aquasalt.com
Aztec Solar	Jack Stanger	(916) 853-2700	jack@aztecsolar.com
Backyard & Commercial Sales	Kirk Wissbaum	(503) 804-9303	kirk_w@bcsreps.com
Bullseye Leak Detection	Daniel Spatz	(916) 216-7566	info@bullseyeleak.com
Chem-Quip	Mitch Miles	(916) 923-5091	mitch@chemquip.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
Easy Care	Rosemarie Arenas	(559) 974-8252	rarenas@easycarewater.com
HASA Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	John Adams Handy	(800) 663-3355	jhandy@haywardnet.com
Natural Chemistry	Pat Smith	(916) 899-0915	psmith@naturalchemistry.com
Paramount	John Anderson	(925) 595-7516	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentairwater.com
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	cmaclennan@poolcoversinc.com
Pool Time	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
PoolRx Worldwide, Inc.	Karie Gaumer	(949) 842-9532	karie@poolrx.com
Premier Pool & Spa	Louie Nava	(916) 346-0595	Lnava@ppas.com
Raypak	Rick Witt	(916) 715-3470	rwitt@raypack.com
Sales Link	Chuck Stetler	(775) 445-9915	charles@saleslinkinc.com
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	4362@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
Superior Pool Products	Doug Anthony	(916)416-9344	douglas.anthony@poolcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	nic.benny@zodiac.com