

Water Watcher

JULY 2013

President's Message

The summer heat is finally here. Wow looks like we will have seven days straight of 100 plus degree temperatures. Make sure to hydrate and stay cool. Start your days earlier, take lots of breaks, drink water and sport drinks to replenish electrolytes and potassium. Don't ignore signs of heat exhaustion. If you feel fatigue, disorientation, dizziness, nausea, stop sweating, lack of urination, and dry mouth, stop what your doing drink water and find shelter from the heat. Make sure someone knows where your going to be, frequently check in, incase you pass out, and can't be reached, someone will know where to find you. People die from heat exhaustion every year in much cooler temperatures. Be smart and take care of yourself. Watch for sun burns; wear protection for your skin. The hot temperatures also cause flared up tempers, avoid situations that may cause conflict. People and animals have the tendency to be very unpredictable when it gets hot.

Vehicle maintenance is also a must during hot temperatures. Check all fluid levels regularly and keep an eye on your gauges. Change your fluids and wear items on regular intervals according to your vehicle manufacturer's specs. Tires should be rotated and checked for proper inflation or psi biweekly to save on wear and tear, and improve gas mileage. Use windshield screens to keep your truck cooler on those longer service calls and try to park in the shade when you can. Even if you think your truck doesn't leak, try not to park in customers driveways, the excessive heat causes oil and grime to loosen up and drip from your undercarriage, witch can ruin concrete, making your customer very heated. Wash and wax your vehicle and dress your rims, tires and plastic moldings, to protect your vehicles surfaces from the sun. Your vehicle is an investment in your company, take good care of it, so it can take care of you. That's good CARMA.

We all know what to do with swimming pools this time of year. Keep filters, and baskets clean. Make sure someone is brushing the pools if the service your customer has chosen doesn't have you doing it. Make sure to maintain chlorine residuals, and perfect water chemistry all the way around. Keep wear items on sweeps, filters, and pumps replaced. Listen and look for problems. Replace or repair noisy pumps and motors, before they die on an off day. Keep all leaks fixed, water is a hot commodity this time of year. All pools should be running extra hours right now to stay clear. The rule of thumb for

MEETING:

**July
No Meeting**

UPCOMING:

August 7, 2013
8990 Kruitof Way,
Fair Oaks, 95628

6:30 pm Dinner
7:00 -9:00 pm
Meeting

**September
Camping Trip!**

October

November

December

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most pools in this area is for every ten degrees outside it is we need to run the pool one hour. Example; 105 degrees equals 10.5 hours. This obviously is much different for pools with two speed or variable speed pumps. If you need any help figuring out any problem pools please contact any number of the professionals in our chapter for help. You can always contact me if you need to be pointed in the right direction.

Hope everyone is having a great summer. Business is booming I've noticed our suppliers have been busy and there's a whole lot more pool guys on the road. Things are starting to improve. Remember, if you see a new pool service tech out there in the field, stop and talk to them. Invite them to a meeting to check us out. We still pay a bounty of \$50 for new member sign ups! If you want to give back to this organization, and don't know how. This is it, help us find new members. It improves our industry, and makes us a better, stronger community of swimming pool professionals.

We have elections coming up in October; if you are interested in any of the elected positions let anyone on the board know. We can explain what each position entails. All positions are very easy. I personally can tell you, the exposure any of these positions bring is great for business. If you are looking to expand your business or just want to do something very rewarding, check it out. We have a couple of board meetings coming up. If any one is interested in seeing what it is like to be involved in this organization at a higher level please come check out one of our board meetings. Contact any of our board members for details. This is actually a lot of fun. We have all been doing it so long, because we enjoy it. We would love to see some new faces. Give back to a worthy organization.

We have no meeting this month in observance of Independence Day July 4th. We do have a meeting next month August 7th. Louie Nava with Premier Pools will be hosting an educational night highlighting plaster, with questions and answers of plaster knowledge. Louie & Premier are providing dinner. Thank you Premier.

Have a wonderful 4th of July holiday. Drive careful, and watch for people in the streets lighting fireworks. Stay cool and hydrated. Be safe. See you at the meeting in August.

"Keep up the good work"

Sincerely,
Gregg Simon
President
(916)879-6923
Gregg@pollywogpools.com



DON'T FOGET TO SIGN UP THIS MONTH FOR OUR CAMPING TRIP! It is a lot of fun!

Have special information to include?
Please send it to contactus@pollywogpools.com to be included next month. We are
always looking for industry news, stories, and pictures.
We LOVE "horror files" pictures! :)

Pool Program: Depressed housing markets and foreclosures have led to many neglected swimming pools in our area. Pools that are not maintained grow algae and bacteria and are fertile breeding grounds for mosquitoes. One neglected swimming pool can produce millions of mosquitoes and infect an entire neighborhood putting you and your family at risk for West Nile virus.

What should I do if someone I know has a neglected swimming pool?

Call us at 1-800-429-1022 or www.fightthebite.net to report the pool.

What can the local mosquito control district do?

- Work with a realtor, or property owner if necessary
- Place mosquito fish in the pool to eat the mosquito larvae
- Put a product in the pool that inhibits or kills the larvae
- Help you decide how to manage the pool so no more mosquitoes are produced

Please note that these actions stop mosquito production; however the pool water may remain dirty and dark until it is properly filtered and chemically maintained. During this time, it is very important to NOT add chlorine to the water because this kills the mosquito fish and allows mosquitoes to re-infest the pool.

~Classified Section~

This section is for members who would like to advertise the selling or buying of their pools, looking for sub-contractors, selling pool related stuff, buying pool related stuff, etc...(contact newsletter editor to include your classified ad)

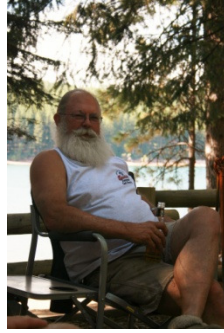
VAC-ALERT FOR SALE

The chapter has a VA-2000L we need to convert to cash.
 Wholesale is \$499.00. We are asking \$400.00 OBO.
 Contact Jack Emlay, 530-644-7750,
JJEMLAY@COMCAST.NET.

NO JULY Meeting
August
 Featuring
Premier Pools
 with a presentation on
Plaster
 Dinner at 6:30
 Provided by Premier Pools

Sick Route Corner

David Donkin
 is back from Sick Route and
 appreciates all your hard
 work!
 Thank you for all your help!



4th Annual Capital Valley IPSSA Santa's Summer Getaway

Dates: Friday afternoon through Sunday afternoon, September 13 - 15, 2013

Place: Sly Park Recreation Area, Group Camp Site 5, 4771 Sly Park Rd., Pollock Pines (off Hwy 50 & Sly Park Rd)

Price: \$35.00/per adult (age 14 & over) \$15 per child (age 5-13) Under 5 years, Free

What you get: Camping for 2 nights at Sly Park Recreation area, breakfast on Saturday & Sunday mornings, dinner and dessert on Friday and Saturday nights, crafts for the kids, campfires, swimming, horseshoes, many recreational activities, and 2 days with nothing to do but have fun - no cooking, clean-up or hassles!

Space is limited!

Submit your Registration Form ASAP!! Registration Deadline is: Tue. Sept. 3rd

Need More Info: General Info: Jack Emlay at jjemlay@comcast.net
Reservations: Linda Eggers at linda@deepbluepool.com

Registration Form

Names of all Campers: _____

E-Mail Address: _____ Phone: _____

Free T-Shirt for every registered & paid camper. List Quantity. Adult Sizes: Sm. ___ Med. ___ Lg. ___ XL ___ 2XL ___
3XL ___ Child Sizes: 18-20 ___ 14-16 ___ 10-12 ___ 6-8 ___

_____ # of Adults @ \$35.00 each
_____ # of Children Ages 5 -13 @ \$15.00 each
_____ # of Children under 5 years of age
_____ I'll be in a trailer (Length: _____ ft.)

Make checks payable to: Capital Valley IPSSA and mail with registration form to:

Linda Eggers 1705 Chelsea Way, Roseville, CA 95661.

Capital Valley Chapter



Insurance Membership Education Networking Friendship

Newsletters are being sent out via e-mail!
If you do not receive a newsletter via e-mail its because the IPSSA financial office does not have your e-mail address. Please e-mail contactus@pollywogpools.com to be added to the list.



New Newsletter Editor:
Jillian Simon
Phone: 916-952-3750
contactus@pollywogpools.com

Capital Valley IPSSA Chapter - Board of Directors

<u>Gregg Simon, President</u>	<u>(916) 879-6923</u>	<u>gregg@pollywogpools.com</u>
<u>Larry Hughes, Vice President</u>	<u>(916) 715-4688</u>	<u>Larryspoolsvc@yahoo.com</u>
<u>Jim Severin, Secretary</u>	<u>(916) 723-4689</u>	<u>deltabreezepoolservice@yahoo.com</u>
<u>Jack Emlay, Treasurer</u>	<u>(530) 644-7750</u>	<u>jjemlay@comcast.net</u>

Other Important Contacts

<u>Region 1 Director</u>	<u>Brian Duncan</u>	<u>(510) 325-9863</u>	<u>brian@pppsinc.com</u>
<u>IPSSA Corporate</u>	<u>Amy Nijjar</u>	<u>(888) 360-9505</u>	<u>anijjar@ipssa.com</u>
<u>IPSSA Financial</u>	<u>Sue Neronde Cramer & Associates</u>	<u>(888) 391-6012</u>	<u>sue@cramercpa.com</u>
<u>Linda Eggers</u>	<u>Membership</u>	<u>(916) 521-7168</u>	<u>linda@deepbluepool.com</u>
<u>Karl Eggers</u>	<u>Sick Route Chair</u>	<u>(916) 521-7168</u>	<u>karl@deepbluepool.com</u>
<u>Karam Singh</u>	<u>Safety Chair</u>	<u>(916) 952-3408</u>	<u>aquapoolservice@gmail.com</u>
<u>George Stevenson</u>	<u>Program Chair</u>	<u>(916) 863-1700</u>	<u>hotwaterworks@hotmail.com</u>
<u>Jillian Simon</u>	<u>Newsletter</u>	<u>(916) 952-3750</u>	<u>contactus@pollywogpools.com</u>

Please

Patronize Our Chapter Supporters

**They are here
to help YOU!**

If you are interested in submitting information or news, or would like to be Newsletter Editor please e-mail Jillian Simon at contactus@pollyvogpools.com.

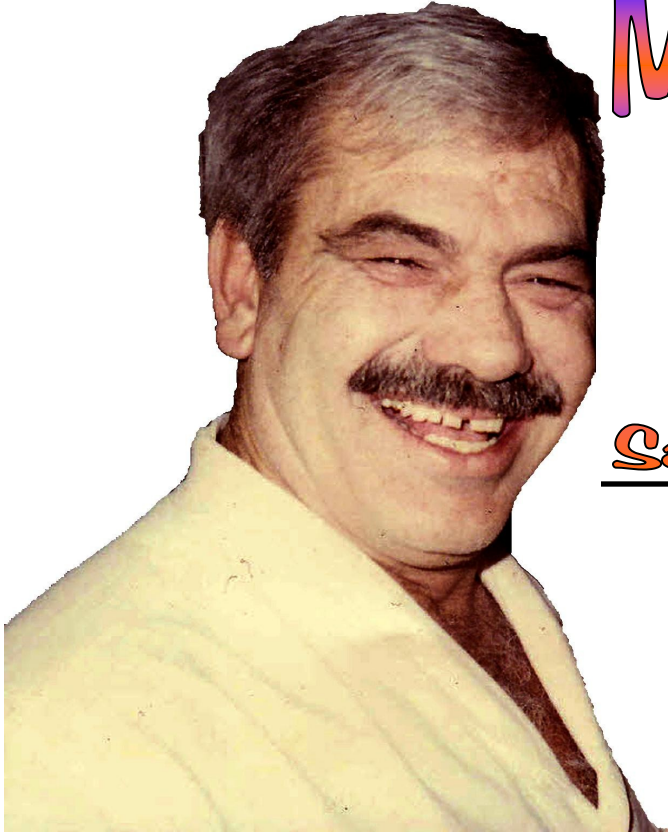
The deadline is the **20th** of the month for the following months issue.

Thank you
From Capital Valley
IPSSA
Chapter!

Capital Valley



Chapter Supporters	Contact	Phone	Email
Alpha West	Tim Daugherty	(916) 791-6715	tdougherty@alphawest.com
Adams Pool Specialties	Jason Ladd	(916) 416-4345	jladd@adamspoolsac.com
American Leak Detection	Monte Routon	(916) 331-6443	monte@surewest.net
AQUASALT, LLC	Susan Flowers	(239) 313-9094	sflowers@aquasalt.com
Aztec Solar	Ron Brandt	(916) 853-2700	ron@aztecsolar.com
Blake Sales	Ron Eger	(360) 970-3233	ron.eger@blakesales.net
Bullseye Leak Detection	Daniel Spatz	(916) 216-7566	info@bullseyeleak.com
Chem-Quip	Mitch Miles	(916) 923-5091	mitch@chemquip.com
Contractors State License Service	Mary Birch	(818) 458-7842	maryb@csiscorp.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
Easy Care	Rosemarie Arenas	(559) 974-8252	arenas@easycarewater.com
General Pool Supply	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
HASA Chemicals	Dave Shepard	(925) 432-3866	daveshepard@hasapool.com
Hayward Pool Products	John Adams Handy	(800) 663-3355	jhandy@haywardnet.com
Natural Chemistry	Pat Smith	(916) 899-0915	psmith@naturalchemistry.com
Paramount	John Anderson	(925) 595-7596	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentairwater.com
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	cmacLennan@poolcoversinc.com
Poolmaster	Andrea Bernard	(916) 223-2018	abernard@poolmaster.com
Premier Pool & Spa	Louie Nava	(916) 346-0595	lhnava@gmail.com
Raypak	Rick Witt	(916) 715-3470	tgrucky@raypak.com
Recreation Sales	Kirk Wissbaum	(503) 804-9303	kwissbaum@recreationsales.com
Sales Link	Chuck Stetler	(775) 445-9915	charles@saleslinkinc.com
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	4362@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	nic.benny@zsodiac.com



Mike Jones Day

@ FPSIE

Saturday

July 13, 2013

598 Display Way

Sacramento, CA 95838

Product Demonstration

Table Top Times

9am - 3pm

BBQ Lunch Times

11:30am - 2:30pm

**Lunch - \$20 Donation (Per Person) To Benefit
the Mike Jones Education Fund
For More Information Contact FPSIE at:
(916)922-8895 or Info@fpsie.org**

To become an event sponsor and/or a table top presenter - [Click Here](#)

To order lunch tickets - [Click Here](#)

Some History About Mike Jones

Mike Jones was the first “non-Aston family” employee of Chem Quip, Inc. In 1973 Mike joined the Chem Quip team taking charge of sales for the fledgling distributor. By 1978 Mike had earned a partnership interest in the company and in 1980 Don Aston left Mike in charge in Sacramento while he turned his attention to the Redding operation, White House Sales, which had been acquired from the Gager family. With the pending acquisition of A-1 Distribution from Cal Seabolt in 1992, Chem Quip moved its Sacramento operations from Alhambra Boulevard to Land Avenue adding more space in order to accommodate consolidation of the two (2) operations. During this move, Mike became ill and subsequently learned that his heart was the cause of his health issues. While awaiting a treatment regimen, on July 4, 1993, Mike had a severe heart attack and passed just after enjoying watching fire-works from the front lawn at his home in Sacramento. During the twenty (20) years Mike was at Chem Quip, he touched the lives of most everyone in the pool/spa business in Northern California. Twenty (20) years later, he is still remembered fondly by all the servicemen (and servicewomen) and retailers he mentored and counseled in their businesses.

During the early years at FPSIE, Valencia “Val” Jones, Mike’s widow, was almost like a fixture at the education center where she served as a volunteer. She established the Mike Jones Education Fund at FPSIE in Mike’s memory to provide tuition for those students who “might-need-just-a-little-help-from-Mike.” July 13, 2013, has been declared to be Mike Jones Day at FPSIE and will host a fund raiser that day to benefit Mike’s Education fund. Mike’s favorite bar-b-que vendor will be serving lunch from 11:30 AM until 2:30 PM. For those who wish to reminisce about the “old days,” Mike’s family will be on hand and have a table-top with pictures and such.