

CAPITAL VALLEY IPSSA CHAPTER

Water Watcher

FEBRUARY 2015

Mark your calendar!

Next Chapter Meeting:

February 4th 2015
6:30 Dinner
7:00 Meeting

VFW Hall
8990 Kruitof Way
Fair Oaks, 95628

Upcoming Meetings

March 4, 2015

April 1, 2015

May BBQ and Table-top

Inside this issue:	
Presidents Message	1-2
Sick Route	3
Chapter Important Numbers	6
Chapter Supporter Contact List	7

Presidents Message

Here comes Spring! This was the driest January on record. Get ready for another drought year. Temperatures will start climbing and with the weather looking clear from here on out customers will be in there yards again checking out there pools. It is time to start prepping these next few months for spring, and summer. Get filters cleaned, check for equipment leaks, check pool cleaners, and adjust your chemistry for Spring Conditioning. Spring Conditioning is something every pool needs to adjust water chemistry after the winter weather. Spring Conditioning is recommended to be an extra charge this time of year to offset the cost associated with the amount of chemicals needed to properly chemically treat a pool. Don't leave your self short. The rise in chemical costs may require you to raise your Spring Conditioning charge and even your Monthly Service charge to reflect this. At least fuel costs are lower for now. Do your homework before you send out your next month's customer billing. Costs have gone up and it can catch up with you if you're not careful. Make sure your company can afford to service pools this summer and all the years after.

This ongoing draught will affect how you deal with your water chemistry this season and maybe the next. You will have far more algae problems than you have ever seen. The problems will arise from the lack of rain. Without rain your customers' pools will not be diluted enough to remove the bad unwanted chemicals in their pools. So this means a different approach is needed for all of us. Nitrate levels, conditioner levels, metals and total dissolved solids will be high. You should test these now. You may try draining your pools partially for now and adding fresh tap water before to many restrictions come into play. But more than likely we will have to just use more creative chemicals. We can remove phosphates, brush pools and use algaecides to prevent algae growth. But, how about using enzymes, metal removers and mineral packs? All of these are great. One of the best methods, is keeping filters cleaned on a very regular bases, and making sure filter media such as cartridges aren't too old. Don't skip filter cleanings, and there is a life span for all of these filter media products, when in doubt check manufacturer's recommendations. It is going to be very important to be extremely proactive to stay on top of problems before they exist. Your problem pools last year will be the pools that will give the first signs of problems this year. Keep your eyes open and be ready this will be another challenging year. Good communication with your customers will make your job easier, and give your customers the confidence they need to stick with your company even

if their mounting pool problems are challenging to get through. Be honest with them and let them know what is going on and what to expect. Good Luck!!!

The February Meeting Features David Hawes. We are very lucky to have him. He has a very informative program planned for us . This meeting is open for all IPSSA chapters and their members who wish to attend.

March meeting, Pentair will be handing out perfect attendance awards, and providing dinner. If you had perfect attendance last year, don't miss it. The awards this year are awesome.

April's meeting will feature John Adams Handy and Hayward. Hayward will be featuring their new pool sweeps, and holding a class for anyone who would like to attend before the chapter meeting. The class and the meeting are open to all that are interested. The class will start at 5:30pm.

PLEASE DON'T FORGET TO MAKE SURE YOUR SICK ROUTE SUMMARY CARDS HAVE BEEN TURNED IN, FINES GO OUT THIS MONTH IF YOU DIDN'T GET THEM IN. Go to the Capital Valley IPSSA website to double check.

Monte from American Leak Detection provided pizza from Round Table Pizza last month and will be providing it again for this months meeting. Thank you so much Monte we really appreciate it.

Hope to see everyone at this month's chapter meeting. Enjoy the weather, but cross your fingers that we may still get rain.

"Keep up the good work"

Sincerely,
Gregg Simon
President Capital Valley IPSSA Chapter
(916)879-6923
Gregg@pollywogpools.com



EDUCATIONAL OPPORTUNITIES:

Hayward Pool Products National training schedule is set for **February 19, 2015** in the Sacramento area.

Please see www.haywardtechtraining.com for more information.

Hayward OmniLogic

Tech & Warranty Introduction

Tuesday February 17, 2015
9am-11am (Lunch Provided)

FIPSE Education Center
598 Display Way
Sacramento, CA 95838

RSVP on or before Feb 9th to John Adams
Handy 916-826-8214

Capital Valley IPSSA Chapter Meeting

Wednesday
February 4th 2015

6:30 Dinner
Pizza provided by
Monte at American Leak Detection

Featuring David Hawes

7-9pm Meeting

VFW Hall -
8990 Kruitof Way,
Fair Oaks, 95628

Membership

Happy New Year CVIPSSA members. As we begin a new year, I want to address a concern – the monthly meeting attendance policy. During the past month, it has been brought to my attention that there are misunderstandings about our chapter's meeting attendance policy. The Capital Valley IPSSA Standing Rules state that members are required to attend one meeting per quarter. This requirement still applies even though there are no meetings in July and December, and on major holidays. Members will need to attend one of the other two months in the corresponding quarter.

In other words:

- Since there is no meeting in July, members will need to attend the August or September meeting to satisfy the attendance requirement.
 - Attending the optional Christmas party in December satisfies the attendance requirement for the fourth quarter. However, if a member chooses not to attend the Christmas party, then they will need to attend the October or November meeting to satisfy the attendance requirement.
 - If a meeting falls on a major holiday, the CVIPSSA Board may vote not to meet that month. However, members will need to attend one of the other two months in the corresponding quarter.
- As a reminder, a member will be fined \$50 for each quarter that they do not meet the attendance requirement.

Mike Assenza
Membership Chairman
(916) 860-7115
mike@rivercitypoolcare.com

The 2015 Poolman's Fishing Derby

EVENT DETAILS

Dates: Friday, March 27 to Sunday, March 29, 2015

Place: Collins Lake, Browns Valley, CA. Map and specifics available at www.collinslake.com

Arrival Time: No earlier than 1 PM

Departure Time: Checkout no later than 1 PM

A Pool/Spa Industry Event: There must be at least one person in your group that is affiliated with the swimming pool/spa industry. All attendees participating in the Fishing Derby are required to pay the appropriate fees. Parental supervision is required for all children attending.

ALL reservations for the event will be handled by the Derby Committee

YOU SHOULD NOT CONTACT THE LAKE DIRECTLY – YOU WILL PAY HIGHER FEES! Register at:

<http://thepoolmansfishingderby.com/>

SICK ROUTE

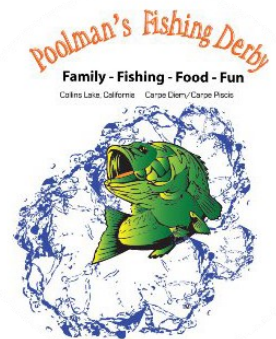
**Thank you for your support!
Sick Route Summary**

Cards and waivers are **PAST DUE!** Fine go out February 1st Please contact sick route chairman Chuck Catilus for more information.

Chuck Catilus
Sick Route Chairman
(916) 759-7097
ckpoolservice@surewest.net

-Classifieds-

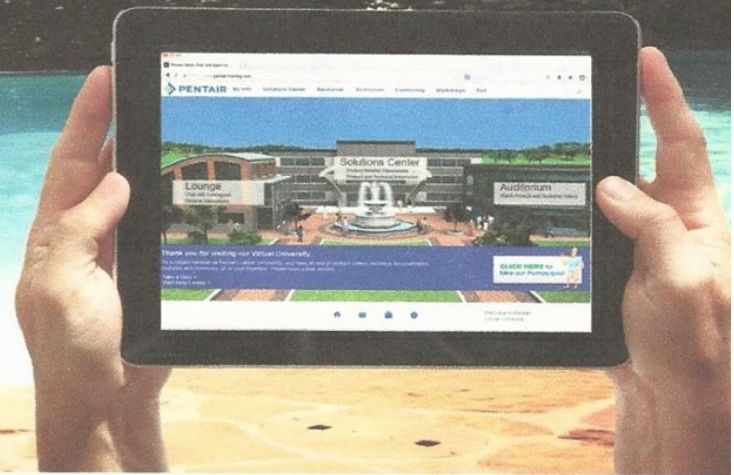
This section is for members who would like to advertise the selling or buying of their pools, looking for sub-contractors, selling pool related stuff, buying pool related stuff, etc...
(contactus@pollywogpools.com to submit your classified ad)





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- Go to www.pentairtraining.com
- Call: 1.888.755.7946
- Fax: 1.800.227.2989 (obtain a brochure from your distributor or sales rep)

Ren, Pentair Workshop	
Date:	Wed. Feb. 11 th , 2015
Location:	Peppermill <i>Tuscany 6</i> 2707 S. Virginia St. Reno, NV 89502 775-826-2121
Time:	8am to 5pm
Sales Rep:	Lorne Early – 916-284-9774 Lorne.Early@pentair.com
Instructor:	Scott Parker
Subjects to be covered:	<p>Morning: VS pumps w/ Intelliflo hands on, superflo pump, Automation w/Screenlogic and Easytouch Hands On</p> <p>Afternoon: Chemical Controllers w/Intellichem, Heater/TechSmart</p>

Pre-registration \$95.00 or \$115.00 at door.

Included in cost: All training materials, continental breakfast, snacks, lunch.
Class sizes are limited.

Ask your distributor or sales rep for a brochure

OR

Register now on line at www.pentairtraining.com



FEBRUARY 2015

SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3	4 CVIPSSA Chapter meeting 6:30	5	6	7
8	9	10	11 Pentair Training Reno Pepermill CVIPSSA Board Meeting	12	13	14
15	16	17 Hayward OmniLogic Class at FIPSE	18	19 Hayward National Training Sacramento	20	21
22	23	24	25	26	27	28

MARCH 2015

SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3	4 CVIPSSA Meeting 6:30	5	6	7
8	9	10	11 CVIPSSA Board Meeting	12 Western Pool & Spa Show Long Beach	13 Western Pool & Spa Show Long Beach	14 Western Pool & Spa Show Long Beach
15	16	17	18	19	20	21
22	23	24 Zodiac Training Nic.benny@zodiac.com	25 Zodiac Training	26	27 Poolman's Fishing Derby	28 Poolman's Fishing derby
29	30	31				

Capital Valley IPSSA Chapter



Insurance Membership Education Networking Friendship

Newsletters are being sent out via e-mail!
If you do not receive a newsletter via e-mail its because the IPSSA financial office does not have your e-mail address. Please e-mail contactus@pollywogpools.com to be added to the list.

www.cvipssa.com

www.facebook.com/CapitalValleyIpssa

Newsletter Editor:

Jillian Simon

Phone: 916-952-3750

contactus@pollywogpools.com

916-860-7115

Capital Valley Chapter Membership Information

Capital Valley IPSSA Chapter - Board of Directors

<u>Gregg Simon, President</u>	<u>(916) 879-6923</u>	<u>gregg@pollywogpools.com</u>
<u>Richard Lynch, Vice President</u>	<u>(916) 257-7982</u>	<u>judi.rich@gmail.com</u>
<u>Jim Severin, Secretary</u>	<u>(916) 723-4689</u>	<u>deltabreezepoolservice@yahoo.com</u>
<u>Jack Emlay, Treasurer</u>	<u>(530) 644-7750</u>	<u>jjemlay@comcast.net</u>

Other Important Contacts

<u>Mike Assenza</u>	<u>Membership</u>	<u>(916) 860-7115</u>	<u>mike@rivercitypoolcare.com</u>	
<u>Chuck Catilus</u>	<u>Sick Route Chairman</u>	<u>(916) 759-7097</u>	<u>ckpoolservice@surewest.net</u>	
<u>Larry Hughes</u>	<u>Program & Safety Chairman</u>	<u>(916) 715-4688</u>	<u>Larryspoolsvc@yahoo.com</u>	
<u>Jillian Simon</u>	<u>Newsletter & May Table-Top BBQ</u>	<u>(916) 952-3750</u>	<u>contactus@pollywogpools.com</u>	
<u>Marian Plicka</u>				
<u>Region 1 Director</u>	<u>Brian Duncan</u>	<u>(510) 325-9863</u>	<u>brian@pppsinc.com</u>	
<u>IPSSA Corporate</u>	<u>Amy Nijjar</u>	<u>(888) 360-9505</u>	<u>anijjar@ipssa.com</u>	
<u>IPSSA Financial</u>	<u>Sue Neronde</u>	<u>Cramer & Associates</u>	<u>(888) 391-6012</u>	<u>sue@cramercpa.com</u>
<u>Arrow Insurance</u>		<u>1(800) 833-3433</u>		



Thank you from Capital Valley IPSSA Chapter!

Please get to know our Chapter Supporters

They are here to help you be your best!

Chapter Supporters	Contact	Phone	Email
Adams Pool Specialties	Jason Ladd	(916) 416-4345	jladd@adamspoolsac.com
Alpha West	Tim Daugherty	(916) 791-6715	tdougherty@alphawest.com
American Leak Detection	Monte Routon	(916) 331-6443	monte@surewest.net
AquaCal	Jason Guthrie	(916) 437-8463	jasong@aquacal.com
AQUASALT, LLC	David Rude Jr.	(800) 554-8658	drude@aquasalt.com
Aztec Solar	Jack Stanger	(916) 853-2700	jack@aztecsolar.com
Backyard & Commercial Sales	Kirk Wissbaum	(503) 804-9303	kirk_w@bcсреps.com
Bullseye Leak Detection	Daniel Spatz	(916) 216-7566	info@bullseyeleak.com
Chem-Quip	Mitch Miles	(916) 923-5091	mitch@chemquip.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
Easy Care	Rosemarie Arenas	(559) 974-8252	rarenas@easycarewater.com
HASA Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	John Adams Handy	(800) 663-3355	jhandy@haywardnet.com
Natural Chemistry	Pat Smith	(916) 899-0915	psmith@naturalchemistry.com
Paramount	John Anderson	(925) 595-7516	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentairwater.com
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	cmaclennan@poolcoversinc.com
Pool Time	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
PoolRx Worldwide, Inc.	Karie Gaumer	(949) 842-9532	karie@poolrx.com
Premier Pool & Spa	Louie Nava	(916) 346-0595	Lnava@ppas.com
Raypak	Rick Witt	(916) 715-3470	rwitt@raypack.com
Sales Link	Chuck Stetler	(775) 445-9915	charles@saleslinkinc.com
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	4362@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
Superior Pool Products	Doug Anthony	(916)416-9344	douglas.anthony@poolcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	nic.benny@zodiac.com