

Mark your calendar!

Next Chapter Meeting:

August 3, 2016 6:30pm Dinner 7:00pm Meeting

VFW Hall 8990 Kruitof Way Fair Oaks, 95628

Upcoming
Meetings & Events:

September 7th, 2016

Santa's Summer Get-Away September 16-18th

October 5th, 2016

November 2nd, 2016

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#### CAPITAL VALLEY IPSSA CHAPTER

# Water Watcher

AUGUST 2016

## Presidents Message

Have a great August!

No time to stop now! Even with the heat of July, there are lots of swimming days and party's coming up. Labor Day is September 5th this year and you have only 1 month left to get all your pools ready! Make sure to keep your phosphates down and the algae out of your pools! One of the best ways to control the pool is having a clean filter and running the pump long enough to get 1 turnover a day, for example: If you have a standard 18,000 gallon pool you will need to run the filter pump for 10 hours at 30 gallons per minute. Now I know that seems like a lot of run time and your customers may still think the pump is costing them a ton to run. Educate your customers with the pump cost calculators that are available on most manufactures websites. Using Pentair's calculator, a VS pump running at 1400 rpms for 10 hours should cost about .85 cents to operate. I would think your customers can afford that run time to have a clear and sparkling pool! This will also help keep your chemical cost down and more profit to your bottom line. Let's face it, we are not in this business for our health. We are here to provide a professional service to our customers and to make enough money to continue to survive all year long with a healthy bottom line at the end of the year.

**Tech Tip:** One of the most common pool leaks are at the skimmer throat. If the grout is missing between the tile and skimmer it is most likely leaking. You can verify this with a simple dye test you can get from one of our wholesalers. Leaking pools cost you and your customer's money. Be sure to attack some of these common leaks before they do more damage to the pool.

'Til next time, keep it clear,

Scott Houseman President

scott@leisuretimepool.com



# Santa's Summer Get-Away

By Shaleen Stevenson

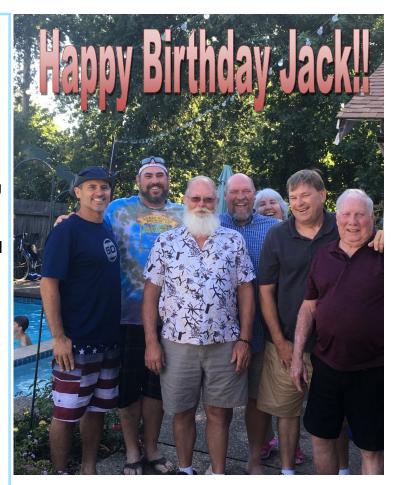
Save \$\$ and Have Fun!

Santa's Summer Getaway is fast approaching -- September 16-18, 2016. If you have been with us before, you know that it is a great family time with lots of relaxation, food and fun and who couldn't use that at the end of the busy pool season? If you have not been with us before, this will be a great year to join us. There's lots of water in the lake, plus Pinewood Derby on Saturday, canoeing and boating both days, campfires at night -- what's not to love?

\$35 per adult and \$20 per child pays for your campsite, Friday and Saturday dinner, Saturday and Sunday breakfast, plus crafts and other activities. Tell me where else you can have so much fun for so little money!

Use the enclosed registration form and contact Shaleen today and be included in the fun!!

Capital Valley



#### Happy Birthday Jack Emlay!!

Thank you for all your hard work and time you give to our chapter. Without you there would be no Santa's Summer Get-Away, Christmas Party, and many other CVIPSSA activities.

Have a wonderful year!!









## 7th Annual Santa's Summer Getaway Sly Park Recreation Area September 16 - 18, 2016

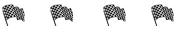
## **Registration Form**

Dates: Friday afternoon through Sunday afternoon, September 16 - 18, 2016

Place: Sly Park Rec. Area, Group Site #5, 4771 Sly Park Rd., Pollock Pines (off Hwy 50 & Sly Park

**Price**: \$35.00/per adult (age 14 & over) ~ \$20.00/per child (age 5-13) ~ Under 5 years, free

<u>What you get</u>: Camping for 2 nights, breakfast on Saturday & Sunday mornings, dinner and dessert on Friday and Saturday nights, crafts for the kids, campfires, swimming, horseshoes and many recreational activities.



#### Featuring Pinewood Derby on Saturday



Official Pinewood Derby Car Kits available: Contact George Stevenson (916) 863-1700 or hotwaterworks@hotmail.com for purchase and more info.

Camping Space is Limited! Submit your Registration Form ASAP!!
Send in Registration Form by 9/2/16 - No Refunds

FFFF \$5.00 discount per adult if registered & paid by June 1, 2016 chapter meeting! TT

Need More Info: General Info: Jack Emlay at <b>jjemlay@comcast.net</b> Reservations: Shaleen Stevenson at hotwater	
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Names of all campers:	
Contact person e-mail address:	Phone:
Free T-Shirt for every registered & paid camper by: SmMedLgXL	8/26/14 <u>List Quantity</u> : Adult Sizes:
2XL3XLChild Sizes: 18-2014-1610-12(Adult t-shirt sizes available in tank tops: Please	
# of Adults @ \$35.00 each - Saturday use only \$20.00 each # of Children Ages 5 - 13 @ \$20.00 each - Saturday use only \$10.  # of Children under 5 years of age, FREE I'll be in a trailer (Length:ft.) I'll be in a tent: How	.00 each many tents and size?

# Capital Valley IPSSA Chapter Meeting

Wednesday
August 3rd, 2016
6:30pm Dinner
7:00 Meeting

Wear your
Santa's Summer
Get-Away Shirt
to enter the drawing for a
FREE ticket to
this years event!!

#### Chapter Standing Rules at www.cvipssa.com

#### **Sick Route**

Thank you for your support!

Chuck Catilus
Sick Route Chairman
(916) 759-7097
ckpoolservice@surewest.net

Newsletters are sent out via e-mail.

If you do not receive a newsletter via e-mail its because Newsletter does not have your email address.

Please e-mail contactus@pollywogpools.com to be added to or removed from the list.

#### - Classifieds -

#### For Sale:

This section is for members who would like to advertise the selling or buying of their pools, looking for sub-contractors, selling pool related stuff, buying pool related stuff, etc...

(<u>contactus@pollywogpools.com</u> to submit your Free classified ad)

## Membership

**\$50 referral** for bringing in a new member to Capital Valley IPSSA.

**Perfect Attendance Awards** for making all meetings during the year.

August is the 1st meeting, of two, of the 3rd quarter. You must make at minimum 1 meeting per quarter to avoid fines.

For more information please contact:
Mike Assenza
Membership Chairman
916-837-8525
mike@rivercitypoolcare.com

#### **NEWSLETTER CONTENT**

What tips do you have to share??
What problems have you encountered this year?
Did you have a really great picture of an account you would like to share? Safety warnings? Local water news? Pools or equipment for sale? Events?

PLEASE share!

Want to write an article, submit chapter pictures, or have news to share? Please send it to

#### contactus@pollywogpools.com

by the 20th to be included.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee Chairmen today!

# **Educational Opportunities:**

#### CSLS- CONTRACTORS STATE LICENSE SCHOOLS~

Are you ready to take your career to the next level with more financial freedom? Come to CSLS so we can assist you and making those dreams happen. We have several programs to accommodate your Contractor License needs, whether it's in school or online, together we will make it happen! We also offer payment plans to assist your financial needs. Please contact Stephanie Williams- Malik at- 1-888-330-3346 ext. 112 at your local Sacramento office to get you started!...

#### <u>Exclusive!</u>

# **IPSSA Promo - \$845.00**

4 Evening Law and Business Classes
Application Preparation and Review
CSLS Law & Business Study Binders
Trade Specific Study Binder
Audio CD for Law and Business

Health and Safety DVD (Includes text book)

Construction Math Review DVD with 24 page manual

120 days of Online LAW Practice Exams

120 days of Online TRADE Practice Exams (only applies if you are getting your C53 Swimming Pool license, it does not apply to a C61 Pool and Spa Maintenance)

1 Full Day of Law and Business Review

1 Day of Instructor Supported Trade Self-Study + Basic Math Review

Unlimited Use of Our Schools – 25 Locations

Guarantee Pass

#### Stephanie Williams-Malik





#### CONTRACTORS STATE LICENSE SCHOOLS

More Income, More Clients, More Freedom. #1 California Contractors Exam Prep School For More than 25 years

Admissions Counselor Contractors State License School Office: (888) 330-3346 ext. 112 <a href="mailto:stephaniew@cslscorp.com">stephaniew@cslscorp.com</a>

#### Rebates:

http://www.zodiacpoolsystems.com/rebates

http://www.polarispool.com/rebates

# AUGUST 2016



SUN	MON	TUE	WED	THU	FRI	SAT
	1	2	3 CVIPSSA Chapter Meeting	4	5	6
7	8	9	10 CVIPSSA Board Meeting	11	12	13
14	15	16	17	18	19	20
	School is starting! Please watch for children!!!					
21	22	23	24	25	26	27
28	29	30	31			

# SEPTEMBER 2016

SUN	MON	TUE	WED	THU	FRI	SAT
				1	2	3
4	5 Labor Day	6	3 CVIPSSA Chapter Meeting	8	9	10
11	12	13	14 CVIPSSA Board Meeting	15	16 Santa's Summer Get-Away	17 Santa's Summer Get-Away
18 Santa's Summer Get-Away	19	20	21	22	23	24
25	26	27	28	29	30	

# Capital Valley IPSSA Chapter

#### Insurance Membership Education Networking Friendship



www.facebook.com/CapitalValleylpssa

Newsletter Editor:

Jillian Simon

Phone: 916-952-3750

contactus@pollywogpools.com

#### **Capital Valley IPSSA Chapter - Board of Directors**

Scott Houseman, President	(916) 638-4100	scott@leisuretimepool.com
Jerry Houseman, Vice President	(916) 396-1988	jerry@leisuretimepool.com
Jim Severin, Secretary	(916) 723-4689	deltabreezepoolservice@yahoo.com
Jack Emlay, Treasurer	(530) 644-7750	jjemlay@comcast.net

#### **Other Important Contacts**

Mike Assenza Membership	(916) 837-8525	mike@rivercitypoolcare.com
Chuck Catilus Sick Route Chairman	(916) <i>75</i> 9-7097	ckpoolservice@surewest.net
Jerry Houseman Program Chairman	(916) 396-1988	jerry@leisuretimepool.com
Jillian Simon Newsletter & May Table-Top BBQ	(916) 952-3750	contactus@pollywogpools.com
Larry Hughes Safety Chairman	(916) 715-4688	Larryspoolsvc@yahoo.com
Marian Pliczka Website		service@rosevillepoolservice.com
Brian Duncan Region 1 Director	(510) 325-9863	brian@pppsinc.com
Amy Nijjar IPSSA Corporate	(888) 360-9505	anijjar@ipssa.com
Sue Neronde IPSSA Financial Cramer & Assoc	(888) 391-6012	sue@cramercpa.com



### Thank you from Capital Valley IPSSA Chapter!

#### Please get to know our Chapter Supporters

#### They are here to help you be your best!

Chapter Supporters	Contact	Phone	Email	
Advanced Pool Coatings	Dave Walter	(916) <i>77</i> 3-1883	dave@advancedpoolcoatings.com	
Alpha West	Tim Daugherty	(916) 791-6715	tdougherty@alphawest.com	
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com	
AQUASALT, LLC	Ashley Baker	(713) 877-2746	<u>abaker@aquasalt.com</u>	
Aztec Solar	Jack Stanger	(916) 853-2700	<u>iack@aztecsolar.com</u>	
Blake Sales Associates	Brian Duyanovich	(916) 529-0806	bduyanivich@blakesales.net	
Backyard Commercial Sales	Kirk Wissbaum	(503) 804-9303	kirk w@bcsreps.com	
Chem-Quip	Mitch Miles	(916) 257-2669	mitch@chemquip.com	
Classic Pool Finishing	Steven Beverage	(916) 797-0110	allcities@hotmail.com	
Contactors State License Schools	Stephanie Williams-Malik	(888) 330-3346 ext 112	stephaniew@cslscorp.com	
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com	
Easy Care	Rosemarie Arenas	(559) 974-8252	rarenas@easycarewater.com	
HASA Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com	
Hayward Pool Products	John Adams Handy	(800) 663-3355	<u>ihandy@haywardnet.com</u>	
Leisure Supply	Roger Jones	(916) 614-9500	rejones@kellersupply.com	
Natural Chemistry	Pat Smith	(916) 899-0915	psmith@naturalchemistry.com	
Paramount Pool & Spa Systems	John Anderson	(925) 595-7516	<u>ianderson@1paramount.com</u>	
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentair.com	
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	cmaclennan@poolcoversinc.com	
Pool Time	Joe Pagluica	(916) 601-8600	joepooltime@aol.com	
PoolRx Worldwide, Inc.	Jordan Bouey	(949) 257-9050	<u>jordan@poolrx.com</u>	
Premier Pool & Spa	Louie Nava	(916) 346-0595	<u>Lnava@ppas.com</u>	
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	4362@scppool.com	
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com	
Superior Pool Products	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com	
Tile Bright Pools & Tile Cleaning	Lynell Davis	(209) 241-7404	tilebrightpools@aol.com	
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com	
Waterways	Chuck Stetler	(775) 445-9915	chucks@waterwayplastics.com	
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	nic.benny@zodiac.com	