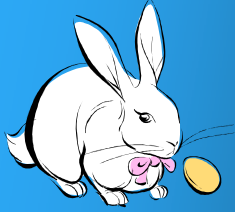


Water Watcher



APRIL 2011

April 6, 2011

Dinner
6:30 pm
Meeting
7:00-9:00 pm

UPCOMING SPEAKERS

APRIL
Zodiac-Jandy

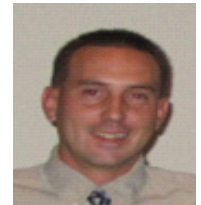
MAY
Table Top

JUNE
TBA

INSIDE THIS ISSUE:

President's Message	1
Upcoming Speakers	1
May Table Top	2
Announce- ments	3
Announce- ments	3
Contact Numbers	4
Chapter Supporters	4

President's Message



Spring is off to a slow start this year. The rain and wind has been just hammering the pools. After the storms, we are going to have a lot of flooded green pools with all the rain we have had. This is a good opportunity to get extra income if you offer a onetime clean up to your customers or at least some stain treatments. Also the realtors and banks are getting back in the swing with cleaning up their pools to sell the house. I would be careful when dealing with them. If I was you I would not bill escrow. I have seen many times that the service companies invoices slip through and once the house closes the bank will

not pay any invoices. I would recommend 2 things to keep in mind. 1. Get the bank to sign a contract and 2. Get your money up front before the work is done or at least the day you finish the work. Nothing worse than paying for equipment and supplying your labor to find out it is too late and you are not going to be paid.

Now time to switch gears. Our May Table Top is coming up fast and I hope to see you all there. This is one of our chapter's main events and it is well worth the time to attend. We are also in need of volunteers to help set up, serve food, and clean up at the event. We need some new volunteers

to step up and help out, so please make some time to volunteer. Keep in mind you don't have to volunteer all day. Any help would be great! Contact me or one of the other board members.

'Til next time,
"Keep It Clear"

Scott Houseman,
President

PIZZA WILL BE
PROVIDED BY
ZODIAC



TABLE TOP & FAMILY BAR-B-QUE
MAY 4TH, 2010



For the kids
Bounce House
and Balloon Artist

Tabletop displays with
new products that can
make you
more marketable and prof-
itable!

If you are not a member and
are interested in learning
more about
the IPSSA organization
please join us.

Table Top

Get to know your vendors and the
newest products out there!

6:00pm - 8:30pm
Dinner * Entertainment * Raffle

GREAT PRIZES donated by our
wonderful supporters!

Free Educational Classes!!!

To help you better your knowledge
on business, equipment, repair, wa-
ter chemistry and more!

1:00 - 2:00pm Easy Care Product

2:30 - 3:30pm Pentair

4:00 - 5:00pm Natural Chemistry

For more information please call Karam Singh at 916-952-3408

VFW HALL 8990 KRUIHOF WAY FAIR OAKS CA 95628

Sick Route Corner

Congratulations! All sick route cards have been turned in for 2011



MEMBERS ONLY DRAWING



**Marion Plicza was the winner of the \$100 March drawing.
Remember, you must be *present* to win.**

If you are not present you will not win! There is no carry over to the next meeting. So come to the meeting, learn something from the guest speaker and maybe even win a little cold hard cash!!

Important Changes to your IPSSA Insurance

Effective April 1, 2011 the following changes will be made to your IPSSA business liability insurance:

- ◆ **Property damage deductible will increase to \$500 from \$250;**
- ◆
- **Requirement that subcontractors carry liability limits of \$1,000,000 instead of \$500,000**

If you have questions, contact Arrow Insurance Service at 800-833-3433.

Find the Proper Place to Drain a Pool

(advice from Ray Arouesty at Arrow Insurance)

Local ordinances mandate where a pool can be drained. Some municipalities will not allow a pool to be drained to the sewer due to high levels of heavy metals. Other areas restrict draining pool water into the storm sewers. I'm told that South Pasadena required the water to be taken to a class 3 dump by truck. So, the best approach is to check with the locality.

Oh yes, and NEVER drain a pool into a septic tank!

Insurance Membership Education Networking Friendship



Newsletters are being sent out via e-mail! If you do not receive a newsletter via e-mail its because the IPSSA financial office does not have your e-mail address. Please e-mail me at jneronde@yahoo.com and I will be sure to add you to the list.

Capital Valley IPSSA Chapter

Jennifer Neronde
Phone: 916-225-2196
E-mail: jneronde@yahoo.com



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Jennifer Neronde, Newsletter

(916)225-2196

Please Patronize Our Chapter Supporters

Adams Pool Specialties.....	Jason Ladd	(916) 416-4345
Advantis Technologies.....	Mark Rieken	(707) 373-9377
American Leak Detection	Monte Routon	(916) 331-6443
Aztec Solar.....	Jonathan Gemma.....	(916) 853-2700
Blake Sales.....	Ron Eger	(360) 970-3233
Bullseye Leak Detection	Daniel Spatz.....	(916) 216-7566
Chem Quip.....	Mitch Miles.....	(916) 779-4051
Classic Pool Finishing.....	Stephen Beveridge	(916) 797-0110
Contractors State License Services	Mary Birch.....	(916) 363-2784
Deck-O-Seal.....	Patrick Raney.....	(916) 806-8924
Easy Care Products	Brian Rezae.....	(800) 289-7660
General Pool Supply	Jennifer Wilson.....	(800) 722-7946
HASA Chemicals	Stan Carpenter.....	(925) 949-3783
Hayward Pool Products.....	John Adams Handy.....	(800) 663-3355
Jandy/Polaris/Zodiac.....	Jade Nicol	(916) 826-1787
Kona Labs LLC.....	(808) 345-2046
Leak Detectives.....	Gary Gallion	(916) 224-1570
Leisure Supply Company.....	Tristen Traynor.....	(916) 614-9500
Natural Chemistry.....	Pat Smith.....	(707) 775-5517
Orenda Technologies	(000) 000-0000
Paramount Pool & Spa Systems.....	John Andersen.....	(925) 595-7516
Pentair.....	Lorne Early	(916) 284-9774
Pool Covers, Inc.....	Cheryl MacLennan.....	(800) 662-7665
Pool RX.....	Tali Hiller.....	(949) 842-3114
Poolvergnuegen.....	Dieter Rief	(707) 566-0400
Raypak	Mike Miller	(916) 715-3470
Recreation Sales.....	Kirk Wissbaum	(503) 804-9303
SCP, Rancho Cordova.....	Eron Bennett	(916) 635-7374
SCP, Rocklin.....	Ernie Weigum	(916) 408-2700
SeaKlear.....	Jerry Jeakins.....	(831) 334-2830
Serrano Pool Plaster	Christian Ballard.....	(916) 276-1261
Suntrek Solar.....	Kristen MacDowell.....	(209) 366-1917
United Chemical	Brian Hauser	(559) 589-3695
Vac Alert.....	Jim Bowe	(831) 277-2791
Valley Leak Detection.....	Jeff Smith.....	(916) 863-7362
Zodiac Pool Systems.....	Aaron Young.....	(916) 826-1787

If you are a Chapter Supporter and are interested in submitting monthly articles, or news, please e-mail info and artwork to Jennifer Neronde at jneronde@yahoo.com. The deadline is the 15th of the month for the following months issue. Thank you.