

Mark your calendar!

Next Chapter Meeting:

Hopefully in 2020

VFW Hall 8990 Kruitof Way Fair Oaks, 95628 6:30 Dinner 7:00 Meeting

Upcoming
Meetings & Events:

Santa's Summer Get Away
Canceled

Pool Industry Expo (PIE)
Canceled

**December 18**th Christmas Party

# Inside this issue: Sick Route, Membership, News 2 Vendor Info and Specials 3 Calendar 6 Chapter Important Numbers 7 Chapter Supporter Contact List 8

#### CAPITAL VALLEY IPSSA CHAPTER

# Water Watcher

SEPTEMBER 2020

# President's Message

Have a great September!

We are in the last push to keep all the pools looking their best! Clients will still be having swim parties until the end of September, so don't close down the pools yet.

You can help your customers extend the swim season by providing a solar blanket and getting the pool heaters ready with an annual cleaning and service program. This is a great way to add more time for your customers to use the pools and it will also ensure the heater is ready for the spa season going into fall. Pool and Spa heaters should be serviced at least once or twice a year! This is a great way to earn extra income for your company and provide a professional service to your customers! A typical heater service should cover cleaning out leaves and debris from the heat exchange and burner tray, and evicting any rodents that have taken refuge inside the heater. Check gas pressure and safety circuits/limit switches to ensure the heater is operating correctly. Also check the area surrounding the heater to make sure it meets safety codes and there are no over grown bushes or trees that may cause a fire!

# Santa's Summer Getaway Update

We canceled Santa's Summer Getaway for 2020 due to restrictions with Sly Park and with COVID-19.

'Til next time, keep it clear.

Scott Houseman, President

scott@leisuretimepool.com





# Sick Route

No one is out sick or injured.

Thank you for your support.

We still need someone to step-up and become our next Sick Route chairman. This is a great opportunity to give back to your chapter in a very vital way.

This position doesn't require a lot of time, until someone is out sick or injured. Fortunately, for our chapter, that is maybe once or twice a year.

Contact Scott for more information.

# For Sale:

Due to the generosity of our supporters, we have a limited number of products that were donated to support our fundraising efforts.

- Pentair 320 Filter \$610
- Pentair Rebel Sweep \$370
- Pentair Legend (LL505G) \$435

Call Scott Houseman, 916-638-4100

Innovative Pool Products Relay (IPP-100) \$40 Call Jack Emlay, 916-764-7852

#### IntelliConnect For Sale

New in a box, Pentair IntelliConnect. Box seal has been opened, but it has not been used. \$190 (wholesale \$246)

Contact Tom Pliczka @ 916-791-1221.

For Sale - Demonstration Pump (Never Used)
Waterway Pump Housing 315-1400 with A.O. Smith
Variable Speed Motor



Out of Box Special: No box or instructions

Questions/Offers - Email Phil Gelhaus



# **Membership**

For membership information please contact:
Mike Assenza
Membership Chairman
916-837-8525
mike@rivercitypoolcare.com



# **CPSA Summer Recess Report**

AB 1850 (Gonzalez) Worker classification: employees and independent contractors.

Summary: This is the omnibus bill for making changes to AB 5. The bill would exempt from the 3-part ABC test for employment status and instead applies the test set forth in the California Supreme Court's *Borello* decision to certain occupations, subject to specified conditions..

AB 2257 (Gonzalez) Worker classification: employees and independent contractors: occupations: professional services.

Summary: This bill exempts from the three-part ABC test for employment status and instead applies the test set forth in the California Supreme Court's *Borello* decision (1989) to certain occupations, subject to specified conditions. This bill takes the provisions of AB 1850 that have broad appeal and adds an urgency provision to take effect immediately upon approval.

To read the full article:

https://thecpsa.org/cpsa-2020-summer-recess-report/

#### **NEWSLETTER CONTENT**

What tips do you have to share??
What problems have you encountered this year?
Did you have a really great picture of an account you would like to share? Safety warnings? Local water news? Pools or equipment for sale? Events?
PLEASE share!

Want to write an article, submit chapter pictures, or have news to share? Please send it to

#### mike@rivercitypoolcare.com

by the 20th to be included.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee Chairmen today!



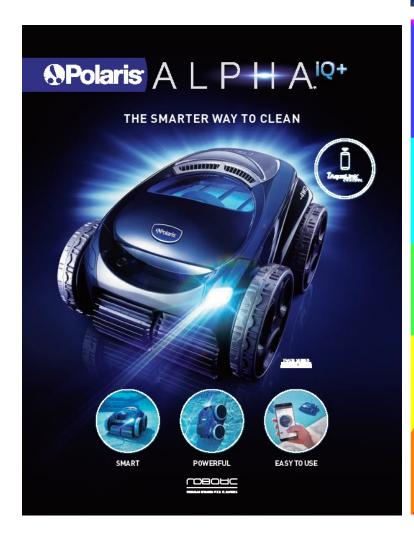


and repairs, equipment



www.PoolTimePoolSpa.com 916.638.POOL





# **Pool Covers Inc.**

Solar Hot Water • Superior Service

Call Jack Stanger: (916) 802-1830

AZTECSOLAR.COM

lic # 497489

Specialists In Safety Swimming Pool Products 707-864-6674

# **THANK YOU**

# YOU CAN GET CASH!



with Pool Covers, Inc.

# GETTING Cash Is Easy!!

Just refer a customer to us that is interested in the highest quality pool safety products on the market today.

We make the sale... you get the cash!

Must Mention Flyer When Calling In Referral!

- Automatic Pool Covers = \$350
- Man Fastener/Track Man = \$200
- Unit Conversions = \$200
- Recovers = \$150
- Spa Covers = \$50



#### Put our experience to work for you!

#### More than 40,000 pools plastered and over 15,000 fully remodeled!

#### We specialize in:

- · Waterfalls, Water Features and Spa Additions
- Professional Masonry and Tile
- Concrete Deck Removal and Replacement
- · Pool Shallowing and Acapulco Bench Additions
- · BBQ Islands, Grills, Fire Pits
- Pool and Spa Replumbing, Skimmer Replacement
- Energy Efficient Equipment and Solar Heating
- Automatic Pool Covers and Fabric Replacement
- Plumbing and Leak Repair Services



In 1989, Rob Burkett launched Burkett's Pool Plastering with three employees and his wife Dianne, running the home office. Today, we've grown to more than 200 employees who are dedicated to creating your ultimate backyard environment. When it comes to pool renovation and resurfacing, we're here to exceed your expectations. With competitive pricing and crews that take pride in their work, we treat your family like our family.



Call today! (800) 517-3115 or visit www.burkettspoolplastering.com



THE ORIGINAL SUMPLESS VGB COMPLIANT HIGH FLOW SAFETY DRAIN

SDX2 HIGH FLOW SAFETY DRAIN



#### SUPERIOR COVERAGE FOR ABOVE-GROUND AND MOST IN-GROUND POOLS.

Featuring an innovative cordless design and extended battery life, AquaVac 2504/1s the first of its kind in the Hayward\* robotic cleaner family. It maneuvers with ease—no tangled cords or getting stuck—in above-ground and most in-ground pools and is equipped to handle up to 30% more dirt and debris than other cordless cleaners.



30% larger debris canister reduces the need for frequent emptying

> Compact and lightweight for easy handling

Patented drive system provides complete coverage in above-ground and flat-bottomed in-ground pools

SPECIFICATIONS	
Part Number	RCH200CU
Pool Coverage	Pool floor
Cleaning Cycle	Up to 2 hours
Pool Type	A bove-ground pools Flat-bottomed in-ground pools (with a slope of less than 15° and less than 5' deep)
Pool Size	Up to 15' x 30'
Pool Surface	All surfaces
Welght	15 lbs.

\* hayward.com \* 1-888-HAYWARD | Pumps \* Filters \* Heating \* Cleaners \* Sanitization \* Automation \* Lighting \* Water Features \* White Goods



# Pooltec® 3-in-1 Pool Water Treatment

- Easiest way to keep pool water pristine clean, crystal clear and algae-free with little or no effort.
- Kills and prevents green, yellow and black algae.
- · Creates ultra-clear pool water.
- · Boosts chlorine effectiveness.
- · Only 4 to 6 oz. weekly per 10,000 gallons.

#### Beautec® Scale-Stain-Scum-Salt Cell Controller

- · Prevents both soft & hard scale, stains and oil-scum buildup.
- · Removes waterline oil-scum and calcium buildup.
- · De-scales salt cell generators and keeps them clean.
- · Strong protection to keep pool surfaces clean and beautiful.
- · Only 1 to 2 bottles per year per 10,000 gallons.

Tel: 1-559-299-7660 Toll-Free: 1-800-289-766

www.easycarewater.com





Become an Orenda Certified Operator

*More visibility = More clients* 

Orenda has launched its first-ever <u>Orenda Locator</u> map on their website. This locator shows homeowners local service professionals, retail stores and pool startup technicians in their area. Homeowners who find Orenda online are looking for someone LIKE YOU to convert their pool into an Orenda Pool (and maintain it that way). This locator shows them a <u>vetted list of pool pros in their zip code</u>, displayed on a map.

#### Apply Online Here

Improve your ranking on the Orenda Locator by passing <u>Orenda Academy<sup>TM</sup> and Orenda Academy:</u> <u>Four Pillars<sup>TM</sup></u>. It's free to join the Orenda Locator, but spots are not guaranteed, every applicant is vetted personally by Orenda. Expect a phone call interview. To qualify, you must know how to implement <u>The Orenda Program<sup>TM</sup></u>. After all, these prospective customers are on the Orenda locator for a reason: they want the Orenda Program for their swimming pool!





# **SunUp - Swimming Pool Solar**

- The SunUp panel is manufactured by UMA Solar, the #1 manufacturer of swimming pool solar panels in the world!
- Designed to resist hurricane force winds
- One piece "over molded" construction of the header and tubes eliminates welds and leaks
- Patented individual tube design allows for expansion and contraction, eliminating cracks and leaks
- Innovative mounting hardware eliminates the need for rubber hoses, metal clamps and multiple straps across the panel which will reduce the number of roof penetrations

\*PLEASE CONTACT JOHN KIES - ELM DISTRIBUTION (916) 342-0782

# SEPTEMBER 2020



SUN	MON	TUE	WED	THU	FRI	SAT
		1	2	3	4	5
6	7 LABCE DAY	8	9	10	11	12
13	14	15	16	17	18	19
20	21	Fall Begins	23	24	25	26
27	28	29	30			

Santa's Summer Get Away - Canceled

# **OCTOBER 2020**

SUN	MON	TUE	WED	THU	FRI	SAT
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31 Hallowelen



## Insurance Membership Education Networking Friendship

www.facebook.com/CapitalValleylpssa

Newsletter Editor:
Mike Assenza
Phone: 916-837-8525
mike@rivercitypoolcare.com

CAPITAL VALLEY CHAPT

Chapter Mailing Address: Capital Valley IPSSA P.O. Box 1944 Orangevale, CA 95662

### **Capital Valley IPSSA Chapter - Board of Directors**

Scott Houseman, President	(916) 638-4100	scott@leisuretimepool.com
Bill Palmer, Vice President	(916) 202-6389	bill@allamericanpools.org
Jim Severin, Secretary	(916) 723-4689	deltabreezepoolservice@yahoo.com
Jack Emlay, Treasurer	(530) 644-7750	jjemlay@comcast.net

### **Other Important Contacts**

Mike Assenza	Membership	(916) 837-8525	mike@rivercitypoolcare.com
Tom Pliczka	Program Chairman	(916) 791-1221	service@rosevillepoolservice.com
Mike Assenza	Newsletter	(916) 837-8525	mike@rivercitypoolcare.com
Marian Pliczka	Website		service@rosevillepoolservice.com
David Hawes	Region 1 Director	(925) 828-7665	info@hhpools.com
Rose Smoot	IPSSA Corporate	(888) 360-9505 x2	rose@ipssa.com
IPSSA	Member Services	(888) 360-9505 x1	memberservices@ipssa.com
Insurance Billing	Cramer & Associates	(844) 574-1134	insurance@cramercpa.com
HUB Insurance	Info & Certificates	(800) 833-3433	
Carole Dittmer	FPSIE Education Center	(916) 922-8895	carole@fpsie.org
	Pool & Hot Tub Alliance	(703) 838-0083	service@phta.org



# Thank you from Capital Valley IPSSA Chapter! Please get to know our Chapter Supporters

They are here to help you be your best

Chapter Supporters	Contact	Phone	Email
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
Aztec Solar	Jack Stanger	(916) 853-2700	<u>jack@aztecsolar.com</u>
Burkett's Pool Plastering	Jason Steenburgh	(209) 595-6016	burkettsiason@gmail.com
Blake Sales Associates	Brian Duyanovich	(916) 529-0806	bduyanovich@blakesales.net
Contractors State License Schools	Stephanie Williams-Malik	(888) 330-3346 ext 112	stephaniew@cslscorp.com
Cramer & Associates, CPA	Jay Lang	(916) 864-4272	<u>jay@cramercpa.com</u>
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
EasyCare Products	Rodney MacDowell	(925) 222-8557	rmacdowell@easycarewater.com
ELM Distribution	John Kies	(916) 342-0782	john@elmdistribution.com
Fluidra	Nic Benny	(916) 599-4369	nbenny@fluidra.com
Hasa Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	Ryan O'Riley	(916) 880-0174	roriley@hayward.com
Leisure Supply	Roger Jones	(916) 614-9500	rejones@kellersupply.com
Natural Chemistry	Charlie Tuttle	(302) 345-5435	charlie@ncbrands.com
Paramount Pool & Spa Systems	John Anderson	(925) 595-7516	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentair.com
Pentair	Darrin Dillree	(530) 301-1579	Darrin.dillree@pentair.com
Pool Covers, Inc.	Cheryl MacLennan	(707) 864-6674	cmaclennan@poolcoversinc.com
Pool Time Plaster and Tile	Joe Pagluica	(916) 601-8600	<u>ioepooltime@aol.com</u>
Ray-Pak	Matt Anderson	(916) 767-8185	Matt.Anderson@raypak.com
SCP, Rancho Cordova	Jordon Reynolds	(916) 501-7825	Jordan.reynolds@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
SCP, Sacramento	Mitch Miles	(916) 257-2669	mitchell.miles@poolcorp.com
Superior Pool Products	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
Thornburg Enterprises, Inc.	Kirk Wissbaum	(503) 804-9303	Kirk w@bcsreps.com
United Chemical Corporation	Rick Hild	(951) 818-5852	r.hild@unitedchemicalcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 25th of the month for the following months issue.