

Mark your calendar!

Next Chapter Meeting:

October 7th

VFW Hall 8990 Kruitof Way Fair Oaks, 95628 6:30 Dinner 7:00 Meeting

Upcoming Meetings & Events:

November 4th TBD

Christmas Party
Canceled

Inside this issue: Sick Route, Membership, News 2 Vendor Info and Specials 3 Calendar 6 Chapter Important Numbers 7 Chapter Supporter Contact List 8

CAPITAL VALLEY IPSSA CHAPTER

Water Watcher

OCTOBER 2020

Featured Speaker for October...



Monte is the manager of American Leak Detection - Sacramento, and is responsible for establishing the organization's strategic direction and ensuring exceptional operational performance. Monte is a leak detection industry veteran, with more than 30 years of experience.

American Leak Detection Sacramento has been serving the greater Sacramento area for more than 34 years. A family owned and operated business, American Leak Detection technicians use their collective 85 years of leak detection experience to provide customers with the best possible service in a timely manner.

Monte will provide drinks with dinner.

(916) 331-6443 (office)
(916) 765-5734 (cell)

www.americanleakdetect.com
monte@americanleakdetect.com

In addition, we have



Lorne will present perfect attendance awards to CVIPSSA members who attended all chapter meeting in 2019, as well as distribute education reimbursements to members who attended Pentair training. Pentair will provide dinner.

Lorne Early Territory Sales Manager - Sacramento and Reno 916-284-9774 Iorne.early@pentair.com

Changing of the Guard...

As some of you know, our President, Scott, has been very busy with some personal projects. He didn't think it was fair to our Chapter to remain as our President, as he is unable to give it the attention it deserves. As such, he has resigned as President. According to our bylaws, a new President has been appointed for the balance of Scott's term.

Please welcome our new President - Jason Hilton with Shockwave Pools. Jason has been a Chapter member for four years, and has contributed many times to various events and board meetings.

Membership

For membership information please contact:
Mike Assenza
Membership Chairman
916-837-8525
mike@rivercitypoolcare.com

Chapter Attendance Incentive

A guaranteed \$25 winner at every chapter meeting! The winner at the March meeting was **Fernando Rodriguez** with **Pristine Pool Service**. Who's next? Come to the October meeting, and you too could win \$25

Sick Route

No one is out sick or injured.

Thank you for your support.

We still need someone to step-up and become our next Sick Route chairman. This is a great opportunity to give back to your chapter in a very vital way.

This position doesn't require a lot of time, until someone is out sick or injured. Fortunately, for our chapter, that is maybe once or twice a year.

Contact Jason for more information.

HAYWARD

To stay current on upcoming local training and product specials -

Text: haywardnorcal

To: 31996



For Sale:

Due to the generosity of our supporters, we have a limited number of products that were donated to support our fundraising efforts.

- Pentair CCP320 Filter \$610
- Pentair Rebel Sweep \$370
- Pentair Legend (LL505G) \$435

Call Scott Houseman, 916-638-4100

Innovative Pool Products Relay (IPP-100) \$40

Call Jack Emlay, 916-764-7852

NEWSLETTER CONTENT

What tips do you have to share??
What problems have you encountered this year?
Did you have a really great picture of an account you would like to share? Safety warnings? Local water news? Pools or equipment for sale? Events?
PLEASE share!

Want to write an article, submit chapter pictures, or have news to share? Please send it to

mike@rivercitypoolcare.com

by the 25th to be included.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee
Chairmen today!



and repairs, equipment

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and maintenance services

POOL TIME







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- ❖ Unit Conversions = \$200
- Recovers = \$150
- ❖ Spa Covers = \$50



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- Automatic Pool Covers and Fabric Replacement
- Plumbing and Leak Repair Services



In 1989, Rob Burkett launched Burkett's Pool Plastering with three employees and his wife Dianne, running the home office. Today, we've grown to more than 200 employees who are dedicated to creating your ultimate backyard environment. When it comes to pool renovation and resurfacing, we're here to exceed your expectations. With competitive pricing and crews that take pride in their work, we treat your family like our family.



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Featuring an innovative cordless design and extended battery life, AquaVac 2504/1s the first of its kind in the Hayward* robotic cleaner family. It maneuvers with ease—no tangled cords or getting stuck—in above-ground and most in-ground pools and is equipped to handle up to 30% more dirt and debris than other cordless cleaners.



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SPECIFICATIONS	
Part Number	RCH200CU
Pool Coverage	Pool floor
Cleaning Cycle	Up to 2 hours
Pool Type	A bove-ground pools Flat-bottomed in-ground pools (with a slope of less than 15° and less than 5' deep)
Pool Size	Up to 15' x 30'
Pool Surface	All surfaces
Welght	15 lbs.

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- · Strong protection to keep pool surfaces clean and beautiful.
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Tel: 1-559-299-7660 Toll-Free: 1-800-289-766

www.easycarewater.com





Become an Orenda Certified Operator

More visibility = More clients

Orenda has launched its first-ever <u>Orenda Locator</u> map on their website. This locator shows homeowners local service professionals, retail stores and pool startup technicians in their area. Homeowners who find Orenda online are looking for someone LIKE YOU to convert their pool into an Orenda Pool (and maintain it that way). This locator shows them a <u>vetted list of pool pros in their zip code</u>, displayed on a map.

Apply Online Here

Improve your ranking on the Orenda Locator by passing <u>Orenda AcademyTM and Orenda Academy:</u> <u>Four PillarsTM</u>. It's free to join the Orenda Locator, but spots are not guaranteed, every applicant is vetted personally by Orenda. Expect a phone call interview. To qualify, you must know how to implement <u>The Orenda ProgramTM</u>. After all, these prospective customers are on the Orenda locator for a reason: they want the Orenda Program for their swimming pool!





SunUp - Swimming Pool Solar

- The SunUp panel is manufactured by UMA Solar, the #1 manufacturer of swimming pool solar panels in the world!
- Designed to resist hurricane force winds
- One piece "over molded" construction of the header and tubes eliminates welds and leaks
- Patented individual tube design allows for expansion and contraction, eliminating cracks and leaks
- Innovative mounting hardware eliminates the need for rubber hoses, metal clamps and multiple straps across the panel which will reduce the number of roof penetrations

*PLEASE CONTACT JOHN KIES - ELM DISTRIBUTION (916) 342-0782

OCTOBER 2020



SUN	MON	TUE	WED	THU	FRI	SAT
				1	2	3
4	5	6	7 CVIPSSA Chapter Meeting	8	9	10
11	12	13	CVIPSSA Board Meeting	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	Happy Halloween

Christmas Party - Canceled

NOVEMBER 2020

SUN	MON	TUE	WED	THU	FRI	SAT
Daylight Savings Time Ends	2	3	4 CVIPSSA Chapter Meeting	5	6	7
8	9	10	VETERANS DAY	12	13	14
15	16	17	18	19	20	21
22	23	24	25	HAPPY THANKSGIVING	27	28
29	30					

Insurance Membership Education Networking Friendship



www.facebook.com/CapitalValleylpssa

Newsletter Editor:
Mike Assenza
Phone: 916-837-8525
mike@rivercitypoolcare.com

Chapter Mailing Address: Capital Valley IPSSA P.O. Box 1944 Orangevale, CA 95662

Capital Valley IPSSA Chapter - Board of Directors

Jason Hilton, President	(916) 224-3113	jay@shockwavepool.com Nev	۸ij
Bill Palmer, Vice President	(916) 202-6389	bill@allamericanpools.org	
Jim Severin, Secretary	(916) 723-4689	deltabreezepoolservice@yahoo.com	
Jack Emlay, Treasurer	(530) 644-7750	ijemlay@comcast.net	

Other Important Contacts

Mike Assenza	Membership	(916) 837-8525	mike@rivercitypoolcare.com
Tom Pliczka	Program Chairman	(916) <i>7</i> 91-1221	service@rosevillepoolservice.com
Mike Assenza	Newsletter	(916) 837-8525	mike@rivercitypoolcare.com
<u>Marian Pliczka</u>	Website		service@rosevillepoolservice.com
David Hawes	Region 1 Director	(925) 828-7665	info@hhpools.com
Rose Smoot	IPSSA Corporate	(888) 360-9505 x2	rose@ipssa.com
IPSSA	Member Services	(888) 360-9505 x1	memberservices@ipssa.com
Insurance Billing	Cramer & Associates	(844) 574-1134	insurance@cramercpa.com
HUB Insurance	Info & Certificates	(800) 833-3433	
Carole Dittmer	FPSIE Education Center	(916) 922-8895	carole@fpsie.org
	Pool & Hot Tub Alliance	(703) 838-0083	service@phta.org



Thank you from Capital Valley IPSSA Chapter! Please get to know our Chapter Supporters

Chapter Supporters	Contact	Phone	Email
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
Aztec Solar	Jack Stanger	(916) 853-2700	jack@aztecsolar.com
Burkett's Pool Plastering	Jason Steenburgh	(209) 595-6016	burkettsjason@gmail.com
Blake Sales Associates	Brian Duyanovich	(916) 529-0806	bduyanovich@blakesales.net
Contractors State License Schools	Stephanie Williams-Malik	(888) 330-3346 ext 112	stephaniew@cslscorp.com
Cramer & Associates, CPA	Jay Lang	(916) 864-4272	jay@cramercpa.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
EasyCare Products	Rodney MacDowell	(925) 222-8557	rmacdowell@easycarewater.com
ELM Distribution	John Kies	(916) 342-0782	john@elmdistribution.com
Fluidra	Nic Benny	(916) 599-4369	nbenny@fluidra.com
Hasa Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	Nowell Sellers	(925) 605-9654	nsellers@hayward.com
Leisure Supply	Roger Jones	(916) 614-9500	rejones@kellersupply.com
Natural Chemistry	Charlie Tuttle	(302) 345-5435	charlie@ncbrands.com
Paramount Pool & Spa Systems	John Anderson	(925) 595-7516	<u>ianderson@1paramount.com</u>
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentair.com
Pentair	Darrin Dillree	(530) 301-1579	<u>Darrin.dillree@pentair.com</u>
Pool Covers, Inc.	Cheryl MacLennan	(707) 864-6674	cmaclennan@poolcoversinc.com
Pool Time Plaster and Tile	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
Ray-Pak	Matt Anderson	(916) 767-8185	Matt.Anderson@raypak.com
SCP, Rancho Cordova	Jordon Reynolds	(916) 501-7825	Jordan.reynolds@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
SCP, Sacramento	Mitch Miles	(916) 257-2669	mitchell.miles@poolcorp.com
Superior Pool Products	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
Thornburg Enterprises, Inc.	Kirk Wissbaum	(503) 804-9303	Kirk w@bcsreps.com
United Chemical Corporation	Rick Hild	(951) 818-5852	r.hild@unitedchemicalcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 25th of the month for the following months issue.