



CAPITAL VALLEY IPSSA CHAPTER

Water Watcher

NOVEMBER 2018

Mark your calendar!

Next Chapter Meeting:

November 7, 2018

PoolCorp

VFW Hall
8990 Kruitof Way
Fair Oaks, 95628

6:30 Dinner
7:00 Meeting

Upcoming Meetings & Events:

December 14
Christmas Party
Crowne Plaza

January 2, 2019
American Leak Detection

Inside this issue:

Sick Route, Membership, News	2
Vendor Specials, Training	5
Calendar	7
Chapter Important Numbers	8
Chapter Supporter Contact List	9

Featured Speaker for November



Where Outdoor Living Comes to Life

Pool360 and Priority Pick

POOLCORP is the world's largest wholesale distributor of swimming pool supplies, equipment, and related leisure products. The company operates over 350 locations in North America, Europe, South America, and Australia with more than 4,000 employees and 120,000 wholesale customers through the multiple networks.

Joshua Fennema, Business Development Representative, has been with PoolCorp for 13 years and in the pool industry for 18 years. Since he has been at PoolCorp he has tried to gain as much education as possible including becoming a certified CPO instructor.

Joshua will provide an update on Pool360 and discuss how to use the new Priority Pick to save you and your customers valuable time. He will also provide dinner.



We will also hear from:
Captain Leannedra Marchese
Commander, Impact Division
Sheriff's Department

Sick Route

No one is out sick or injured.

Thank you for your support.

Chuck Catilus
Sick Route Chairman
(916) 759-7097
ckpoolservice@surewest.net

Membership

Perfect Attendance Awards for attending all meetings during the year.

November is the **2nd** meeting in the **4th** quarter. You must attend at least 1 meeting per quarter to avoid a fine.

For membership information please contact:

Mike Assenza
Membership Chairman
916-837-8525
mike@rivercitypoolcare.com



Capital Valley Christmas Party and Fundraiser

- ◆ December 14, 2018
- ◆ Crowne Plaza Hotel
- ◆ New and improved menu
- ◆ Invitations and details coming soon...



For Sale:

Polaris 280 - \$465

Polaris 360 - \$385

Call Scott Houseman, 916-638-4100

Pentair Education Fund

The tuition for the Pentair training in Reno qualifies for reimbursement through the Pentair education fund that has been established for CVIPSSA members. The maximum amount to be set aside is \$1,000 per year total, to be split amongst chapter members. If the reimbursement requests exceed the education fund amount, then the fund amount will be split amongst the members that applied for reimbursement. Reimbursement requests must be made by January 31, 2019, for 2018 training fees. Reimbursements will be made at the April chapter meeting.



Attention All Chapter Supporters and Members - We Need Your Help

Chapter Supporters - We have featured speaker spots available for 2019.

Members - Is there a speaker you would like to hear? A topic you would like discussed? Your Chapter Board tries to identify and schedule speakers we think you would like to have at our monthly meetings. Please let us know *who* or *what* you would like. It doesn't have to be from a chapter supporter.

This is the schedule as planned, thus far. If you are a chapter supporter and would like to speak during one of the available months, or you are a member with suggestions for speakers or topics, please email Jerry Houseman at jerry@leisuretimepool.com

Planned Meeting Schedule - 2019	
January	- American Leak Detection
February	- Taxes & IPSSA Updates
March	- Zodiac
April	- Pentair
May	- Vendor Showcase
June	- Hayward
July	- Dark
August	- Available
September	- Available
October	- Available
November	- Available
December	- Christmas Party

Thank You Nic and Zodiac for the door prizes at the last chapter meeting.

- ◇ 280 Sweep Bags
- ◇ Tail Pro
- ◇ 3-way valve
- ◇ Check valve



March 21-23, 2019

At the Long Beach Convention & Entertainment Center

More Info at www.Westernshow.com

Legislative Update

SB 993 - Would require all businesses that do not meet certain exemptions to levy and pay a sales tax on their services. (Heard in Senate Governance and Finance Committee 5/16/18)

AB 1938 - Would prohibit an employer from inquiring about whether a job candidate has children. (In Assembly Labor and Employment Committee 3/8/18)

AB 2705 - Creates a 2 year statute of limitations for claims of non-payment of workers' compensation by contractors. (Approved by the Governor 9/10/18)

SB 1272 - Would help fight the underground economy. This hurts the pool industry by skirting the laws on taxes, workers' compensation, licensing and more, creating an unfair marketplace in which it is increasingly difficult to compete. (Vetoed by the Governor 9/30/18)

SB 1343 - Would require an employer with 5 or more employees to provide sexual harassment training. (Approved by the Governor 9/30/18)

Want an Extra \$100?

It is easy, just attend the next CVIPSSA chapter meeting... If your name is selected, then you win!!! Tony Gutierrez with **One Choice Pools** would have won \$50 if he attended the October meeting. Since he didn't, the prize is \$100 for the November meeting.



NEWSLETTER CONTENT

What tips do you have to share??

What problems have you encountered this year?

Did you have a really great picture of an account you would like to share? Safety warnings? Local water news? Pools or equipment for sale? Events?

PLEASE share!

Want to write an article, submit chapter pictures, or have news to share? Please send it to

mike@rivercitypoolcare.com

by the 25th to be included.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee Chairmen today!

SMUD Reduced Pool Pump Rebate

Beginning September 1, 2018, the SMUD rebate decreased to \$250.



SMUD's 2018 application includes a new payment release authorization that will allow the customer to sign over their rebate to the installer.

Questions should be directed to Courtney Payne, Senior Associate, 916-203-9139, courtney.payne@icf.com

What's new with

American Leak Detection

September 2018



Ald is Proud to Announce that we are FLO certified Installers!

The industry's first end-to-end solution for leak prevention, detection, and repair. We'll bring you water damage protection solutions that save you time and money, while also saving water and protecting our environment. When you call American Leak Detection™ for your brand new FLO device installation, you can feel confident that you're making the right choice.

CERTIFIED AQUATIC EQUIPMENT INSTALLER (CAEI) TRAINING COURSE

FPSIE PRESENTS AN OPPORTUNITY TO SWIMMING POOL PUMP AND MOTOR INSTALLERS TO BECOME UTILITY CERTIFIED AND PARTICIPATE IN THE VARIABLE SPEED PUMP REBATE PROGRAMS

Learning Objectives:

- Science & math vocabulary related to VSP pumps
- Importance of an energy audit
- Recommended tools
- Concepts of electric power and system hydraulics
- Sales & marketing tips for VSP pumps
- Rules & operation specifications required by utility companies
- How to complete utility rebate processing for your customers

Course Details:

- Valuable course workbook and materials provided
- 2 Year Certificate of Completion
- 7 APSP Continuing Education Units (CEUs)
- Lunch and refreshments

Dates/Times:

December 6, 2018
9:00 am - 4:00 pm

Place:

FPSIE
598 Display Way
Sacramento, CA 95838

Instructor: Dan Jones

Regular Tuition:
\$249

Recertification Tuition:
\$149

**SMUD Territory
Installer Tuition Discounts
\$80 off Regular &
\$25 off Recertification**

Register Online
www.fpsie.org



For more information, contact us at (916) 922-8895 or info@fpsie.org

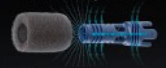
Polaris TR28P

BONUS

EXTRA BAG



+ TailSweep PRO®



In-ground pressure cleaner.
Works with a booster pump.

TRADE SERIES
EXCLUSIVE

Polaris TR28P

The Polaris TR28P vacuums, sweeps, and scrubs the floor and walls of any in-ground pool. Powered by a booster pump, its dynamic dual venturi jets pick-up big and small debris in a large debris bag to help prolong the life of your filtration system.

Faster Cleaning

Powered by dual venturi jets it cleans in just a few hours

Comprehensive Cleaning

Vacuums, sweeps and scrubs the floor and walls of your pool

Versatile

Works in all in-ground pools of any size or shape

BONUS

Includes TailSweep PRO®

Enables 50% more flow for ultimate sweeping action, eliminates spraying outside the pool and blows debris out of corners and hard to reach places

Fully Loaded with Extra Bag

Comes with debris bag PLUS an extra all-purpose bag



Part Number: FSTR

PolarisPool.com | 1.800.822.7933

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HAYWARD HANDS-ON WORKSHOP SCHEDULE

To Register Contact
Ryan O'Riley at (916) 880-0174
or Nowell Sellers at (925) 605-9654

For Online Registration Visit
fpsie.org/courses-events/onsite-courses
OR

Text: haywardnorcal
To: 31996

October 25 - VS Omni / Omni Logic
4pm - 8pm

November 6th - Commercial/CAT 6000
4pm - 8pm




November 29th - Heaters
4pm - 8pm

December 10th - Pumps & New Booster Pump
4pm - 8pm

At The FPSIE Education Center - 598 Display Way, Sacramento, CA 95838

NOVEMBER 2018



SUN	MON	TUE	WED	THU	FRI	SAT
				1	2	3
4 	5	6	7 CVIPSSA Chapter Meeting	8	9	10
11 	12	13	14 CVIPSSA Board Meeting	15	16	17
18	19	20	21	22 	23	24
25	26	27	28	29	30	

Christmas Party December 14!!!

DECEMBER 2018

SUN	MON	TUE	WED	THU	FRI	SAT
						1
2	3	4	5	6	7	8
9	10	11	12	13	14 CVIPSSA Christmas Party	15
16	17	18	19	20	21	22
23	24	25 	26	27	28	29
30	31 					



Insurance Membership Education Networking Friendship

www.cvipssa.com

www.facebook.com/CapitalValleyIpssa

Newsletter Editor:

Mike Assenza

Phone: 916-837-8525

mike@rivercitypoolcare.com

Capital Valley IPSSA Chapter - Board of Directors

<i>Scott Houseman, President</i>	<i>(916) 638-4100</i>	<i>scott@leisuretimepool.com</i>
<i>Bill Palmer, Vice President</i>	<i>(916) 202-6389</i>	<i>bill@allamericanpools.org</i>
<i>Jim Severin, Secretary</i>	<i>(916) 723-4689</i>	<i>deltabreezepoolservice@yahoo.com</i>
<i>Jack Emlay, Treasurer</i>	<i>(530) 644-7750</i>	<i>jjemlay@comcast.net</i>

Other Important Contacts

<i>Mike Assenza</i>	<i>Membership</i>	<i>(916) 837-8525</i>	<i>mike@rivercitypoolcare.com</i>
<i>Chuck Catilus</i>	<i>Sick Route Chairman</i>	<i>(916) 759-7097</i>	<i>ckpoolservice@surewest.net</i>
<i>Jerry Houseman</i>	<i>Program Chairman</i>	<i>(916) 396-1988</i>	<i>jerry@leisuretimepool.com</i>
<i>Mike Assenza</i>	<i>Newsletter</i>	<i>(916) 837-8525</i>	<i>mike@rivercitypoolcare.com</i>
<i>Larry Hughes</i>	<i>Safety Chairman</i>	<i>(916) 715-4688</i>	<i>Larryspoolsvc@yahoo.com</i>
<i>Marian Pliczka</i>	<i>Website</i>		<i>service@rosevillepoolservice.com</i>
<i>David Hawes</i>	<i>Region 1 Director</i>	<i>(925) 828-7665</i>	<i>info@hhpools.com</i>
<i>Rose Smoot</i>	<i>IPSSA Corporate</i>	<i>(888) 391-6012</i>	<i>rose@ipssa.com</i>
<i>IPSSA Financial</i>	<i>Cramer & Associates</i>	<i>(888) 391-6012</i>	<i>melody@cramercpa.com</i>
<i>Arrow Insurance</i>		<i>(800) 833-3433</i>	
<i>Carole Dittmer</i>	<i>FPSIE Education Center</i>	<i>(916) 922-8895</i>	<i>carole@fpsie.org</i>
<i>Jennifer Farwell</i>	<i>APSP</i>	<i>(916) 628-9963</i>	<i>jfarwell@apsp.org</i>

Chapter Standing Rules at www.cvipssa.com



Thank you from Capital Valley IPSSA Chapter!

Please get to know our Chapter Supporters

They are here to help you be your best

Chapter Supporters	Contact	Phone	Email
Alpha West Marketing Group	Tim Daugherty	(916) 791-6715	tdougherty@alphawest.com
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
AQUASALT, LLC	Ashley Baker	(713) 877-2746	abaker@aquasalt.com
Aztec Solar	Jack Stanger	(916) 853-2700	jack@aztecsolar.com
Burkett's Pool Plastering	Jason Steenburgh	(209) 595-6016	burkettsjason@gmail.com
Blake Sales Associates	Brian Duyanovich	(916) 529-0806	bduyanovich@blakesales.net
Contractors State License Schools	Stephanie Williams-Malik	(888) 330-3346 ext 112	stephaniew@cslscorp.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
Easy Care Products	Jacqueline Kitchens	(559) 321-3857	jkitchens@easycarewater.com
ELM Distribution	John Kies	(916) 342-0782	john@elmdistribution.com
HASA Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	Ryan O'Riley	(916) 880-0174	roriley@hayward.com
Leisure Supply	Roger Jones	(916) 614-9500	rejones@kellersupply.com
Natural Chemistry	Pat Smith	(916) 899-0915	psmith@naturalchemistry.com
Paramount Pool & Spa Systems	John Anderson	(925) 595-7516	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentair.com
Pentair	Darrin Dillree	(530) 301-1579	Darrin.dillree@pentair.com
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	cmaclennan@poolcoversinc.com
Pool Time	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
PoolRx Worldwide, Inc.	Jordan Bouey	(949) 257-9050	jordan@poolrx.com
Ray-Pak	Matt Anderson	(916) 767-8185	Matt.Anderson@raypak.com
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	4362@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
SCP, Sacramento	Mitch Miles	(916) 257-2669	mitchell.miles@poolcorp.com
Superior Pool Products	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
Thornburg Enterprises, Inc.	Kirk Wissbaum	(503) 804-9303	Kirk_w@bcsreps.com
United Chemical Corporation	Jeff Moscoe	(707) 533-5136	J.moscoe@unitedchemicalcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	nic.benny@zodiac.com

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 25th of the month for the following months issue.