

CAPITAL VALLEY IPSSA CHAPTER

Water Watcher

MARCH 2018

Mark your calendar!

Next Chapter Meeting:

March 7, 2018

**VFW Hall
8990 Kruitof Way
Fair Oaks, 95628**

**Hayward
6:30 Dinner
7:00 Meeting**

Upcoming Meetings & Events:

**April 4, 2018
Pentair**

**May 2, 2018
Table Top**

Featured Speaker For March



Hayward Pool Products is the largest manufacturer of residential swimming pool equipment in the world.

Hayward is excited to offer the following new products for 2018:

- * VS Omni Pump
- * Laminars
- * TEFC Booster pump (2.0 amps)
- * ColorLogic 80 & 40 LED lights
- * Deck Jets

Nowell Sellers is the Hayward District Technical Manager for the Sacramento/Pacific northwest area. Nowell has been with Hayward for the past two years, and has been in the pool industry for 17 years. Prior to Hayward he helped run a large successful commercial/residential pool and spa company in the bay area for 10 years. Nowell started in the pool industry in Michigan in 2001.

Nowell will be covering Hayward's new VS Omni product line with smartphone technology that also pairs with a VS pump. Hayward will be providing dinner.

Nowell Sellers
District Technical Manager
Hayward Pool Products
925-605-9654
nsellers@hayward.com

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Education:

HAYWARD HANDS-ON WORKSHOP SCHEDULE

October 30th - Heaters & Heat Pumps
9am - 12pm

November 13th - Automation Training Omni with Water Features
9am - 12pm

December 11th - Pumps & VSPs
9am - 12pm

January 8th - Lighting and automation with water features
9am - 12pm

January 22nd - UVo3 and Chemical Feed Systems
9am - 12pm

February 12th - Omni Training
9am - 12pm

March 12th - Salt Systems & Cleaners
9am - 12pm

At The FPSIE Education Center - 598 Display Way, Sacramento, CA 95838



March 15-17, 2018

At the Long Beach Convention & Entertainment Center

More Info at www.Westernshow.com

APSP Remains On The Forefront Of Energy Efficiency

The Association of Pool & Spa Professionals and several of its manufacturer members, through a negotiated rulemaking process with the US Department of Energy, helped develop the recent Department final rules with regard to the testing performance and labeling of dedicated purpose pool pumps. The August 7, 2017 rule includes new test methods and a new performance metric which must be reported, entitled Weighted Energy Factor. ([Read More](#))

Education:

A Message from Monte...

Intruder alert!

Water intrusion cause for alarm.

Not sure if you've noticed but...it's been raining lately! No doubt, California has needed the rain but with the storms come the possibility of water intrusion and costly water damage. Intrusion can come through walls, doors, windows and even slab foundations. In the house, these intrusions become obvious when the carpet appears wet, sheet rock is damp or window frames start dripping.

If you see any of these occurring in your house or office, you don't want to wait to get someone out to take a look. Certified leak detection companies, like American Leak Detection Sacramento, can help you find the source of your leak and repair it quickly. After all, you don't want to encourage more water damage or mold to develop.

At American Leak Detection, we use thermal image cameras to help us find leaks. These cameras detect objects using infrared radiation and creates an image based on their temperature. The camera is actually a temperature sensor that detects temperature differences between objects and provides an electronic image. Using thermal cameras is really efficient because it can find leaks that are not visible to the human eye. Tracing the path of the water using the thermal image lets us identify the source of the leak or at least where damage is occurring.



Monte Routon
AMERICAN LEAK DETECTION SACRAMENTO
The **Original** Leak Specialists
(916) 765-5734 (cell)
www.americanleakdetect.com
monte@americanleakdetect.com



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Serving the greater
Sacramento area since 1983.

LEAK DETECTION WITHOUT DESTRUCTION

CALL 916-331-6443

SERVING 9 COUNTIES:

Sacramento | Placer | El Dorado | Yolo | Sutter | Yuba | Butte | Nevada | Sierra

About APSP

The Association of Pool & Spa Professionals (APSP) is the world's oldest and largest association representing swimming pool, hot tub, and spa manufacturers, distributors, manufacturers' agents, designers, builders, installers, suppliers, retailers, and service professionals. Dedicated to the growth and development of its members' businesses and to promoting the enjoyment and safety of pools and spas, APSP offers a range of services, from professional development to advancing key legislation and regulation at the federal and local levels, to consumer outreach and public safety. APSP is the only industry organization recognized by the American National Standards Institute to develop and promote national standards for pools, hot tubs, and spas. For more information, visit APSP.org.

You Are Invited to Meet, Greet & Thrive

Join Us!
March 28
6:00-8:00 p.m.



Mark your calendars and Join Jennifer Farwell, APSP Western Office Director, and special guest Jennifer Hatfield, APSP's Government Relations Director, along with special industry manufacture professionals from all over the country and our friends at FPSIE for an evening of camaraderie and valuable resources working together to make 2018 a year of quantum growth for your business.

Place:

FPISE
598 Display Way
Sacramento, CA 95838

Date:

Wednesday, March 28th from
6:00PM to 8:00PM



Agenda:

6:00PM – 6:45PM: Hosted Dinner & Networking

6:45PM - 7:45PM: Presentations

1. What's in it for me@ APSP.
 2. Government Relation matters APSP is addressing at the federal, state and local level.
 3. Our industry manufacturers working together on energy efficiency.
 4. FPSIE – Workforce Development
-

7:45PM- 8:00PM: Coffee & dessert

Please RSVP by Friday, March 23rd to:
Jennifer Farwell | jfarwell@apsp.org

Sick Route

Sick route coverage for Brian Lehman has ended. Thank you very much to all of you who contributed to this latest sick route coverage!

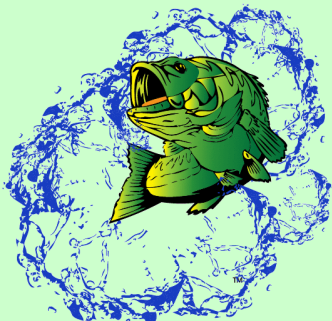
- ◆ Sick Route Summary cards were due by January 31 to avoid fines.
- ◆ If you do not complete and return this card, you will NOT have sick route coverage for your pools.

Chuck Catilus
Sick Route Chairman
(916) 759-7097
ckpoolservice@surewest.net

Fishing with FPSIE

Registration for the 3rd annual Fishing with FPSIE fishing derby event has officially opened. Fishing with FPSIE is Northern California's largest pool industry camping event and fishing tournament. This year's event is being hosted at Camanche Reservoir and will occur April 6th through April 8th, 2018. Fishing with FPSIE focuses on family, fishing, food, and fun and includes Bass and Trout fishing contests. Register today to join in on the fun!

Visit fishingwithfpsie.org



Membership

Perfect Attendance Awards for attending all meetings during the year.

March is the **last** meeting in the **1st** quarter. You must attend at least 1 meeting per quarter to avoid fines.

Please Welcome the Following Members:

New

Kim Barber - Pineapple Island Pool and Spa

Returning

Fernando Rodriguez - Pristine Pool Service

For more information please contact:

Mike Assenza
Membership Chairman
916-837-8525
mike@rivercitypoolcare.com

Thank You Chapter Supporters... for the door prizes at the last chapter meeting.

- ◆ **Hayward** - A pair of tickets to a Kings game.

Chapter Standing Rules at
www.cvipssa.com



NORTHERN CALIFORNIA
GOLF TOURNAMENT

When: April 13, 2018 - 8am to 5pm
Where: Catta Verdera Country Club, Lincoln
Contact: info@waterforawarrior.org

The [WATER for a WARRIOR](#) Northern California Golf Tournament specifically benefits the Combat and Service Wounded Veterans that they are helping! In addition to golf, the event also includes a putting or golf pong contest, on-course games, and helicopter golf ball drop. There will be a continental breakfast with a number of food offerings on the course followed by an appetizer awards program, with raffle and more.

Water for a Warrior selects at least one combat wounded veteran each year to be the benefactor of a swimming pool to aid in their therapy, recovery, and fitness. They also help as many additional veterans as they can by providing products and services such as, hot tubs, accessories (e.g. rails, lifts, etc.), orientations, clean-ups, and more.

Want an Extra \$100?

It is easy, just attend the next CVIPSSA chapter meeting... If your name is selected, then you win!!! Colin Claycomb would have won \$50 if he attended the February meeting. Since he didn't, the prize will be \$100 for attending in March.



\$7,000 for the Sheriff's Toy Project...

...and we couldn't be more proud of our members and chapter supporters. This was the final tally and includes all the cash donations during the Christmas party and from the auctions of the donated equipment and supplies. We could not have done this without our members and the generous donations from our supporters.

The [Sheriff's Toy Project](#) is a year-round program supporting the less fortunate children and families in the Sacramento area. Although they emphasize the winter holiday season, they also fill special requests throughout the year from individuals and families in need.



SMUD Pool Pump Rebates in 2018

SMUD continues the \$350 rebate on ENERGY STAR variable-speed pool pumps.

SMUD's 2018 application will include a new payment release authorization that will allow the customer to sign over their rebate to the installer.

Questions should be directed to Courtney Payne, Senior Associate, 916-203-9139, courtney.payne@icf.com

Classifieds

New Sundance Spa Parts

6540-998	Complete light assembly w/red & blue lenses	\$17
6600-831	850 remote control panel 2 pump w/blower	\$68
6600-618	Control panel sweetwater	\$138
6600-832	Control panel sweetwater	\$149
6600-726	Circuit board 2 pump w/circ sweetwater	\$149
6500-402	5.5KW stainless steel heater tube	\$116
6455-446	98-99 Calypso 99-2000 capri pillow	\$30
6500-343	2.5Hp 220v 2spd 48frm w/mounting bracket will mount to any position	\$250
6000-125rk	Grundfos circ pump 220v .75x.75 barb	\$115
6600-167	Temp sensor w/o-ring	\$18
6560-423	Temp sensor no o-ring	\$11
6560-869	Pressure switch	\$14
6560-860	.75 Flo switch	\$25
6560-852	.5 Flo switch	\$25
6540-966	3-way gate valve (gate only)	\$17
6000-165	Glue in repair sleeve for 3-way valve	\$19
6000-104	3-way gate valve for repair sleeve	\$17
6660-045	30amp fuse holder	\$5
12-0102-k	Hydroquip 4kw flo thru heater element m-7	\$29
Hqp-85-8621	Air blower 1hp 220v	\$61
Midwest	50 amp GFCI w/box	\$49
Waterway	circ pump Iron Might 220v	\$121

This is a partial list of the parts for sale - basically everything from A to Z is available, including a Chevy short-bed drawer set. All of it can be purchased for \$3,000.

Hydrotherm Spa Repair
Tom Armstrong
916-524-4206

For Sale:

Polaris 360 - \$396
System 3, 500' cartridges - \$400
Jack Emlay 916-764-7852

(Submit your Free classified ad to
mike@rivercitypoolcare.com)

NEWSLETTER CONTENT

What tips do you have to share??

What problems have you encountered this year?
Did you have a really great picture of an account
you would like to share? Safety warnings? Local wa-
ter news? Pools or equipment for sale? Events?

PLEASE share!

Want to write an article, submit chapter pictures, or
have news to share? Please send it to
mike@rivercitypoolcare.com
by the 20th to be included.

Want to help with this or many other
volunteer positions?

Contact one of our Board Members or Committee
Chairmen today!



SunUp - Swimming Pool Solar

- ☀ The SunUp panel is manufactured by UMA Solar, the # 1 manufacturer of swimming pool solar panels in the world!
- ☀ Designed to resist hurricane force winds
- ☀ One piece “over molded” construction of the header and tubes eliminates welds and leaks
- ☀ Patented individual tube design allows for expansion and contraction, eliminating cracks and leaks
- ☀ Innovative mounting hardware eliminates the need for rubber hoses, metal clamps and multiple straps across the panel which will reduce the number of roof penetrations

CONTACT JOHN KIES – ELM DISTRIBUTION (916) 342-0782



Zodiac T5 Duo®



Zodiac MX8™



Zodiac MX8™ Elite



Get a **\$100 Rebate** when you purchase TriStar VS 950 & 900 pump models between Jan 1, 2018 - March 30, 2018. Rebate submissions must be made online prior to April 14, 2018.

[FIND A DEALER](#)

[Get \\$100 Rebate Details](#)



Get a **\$75 Rebate** when you purchase EcoStar and TriStar VS pumps between Jan 1, 2018 - March 30, 2018. Rebate submissions must be made online prior to April 14, 2018.

[FIND A DEALER](#)

[Get \\$75 Rebate Details](#)



Get a **\$50 Rebate** when you purchase select Super Pump VS and MaxFlo VS pump models between Jan 1, 2018 - March 30, 2018. Rebate submissions must be made online prior to April 14, 2018.

[FIND A DEALER](#)

[Get \\$50 Rebate Details](#)



Service Loyalty Rewards

Rake Up Some Green When You Choose Hasa Deposit Sani-Clor

Service Companies Earn \$25 for Every 100 Cases Purchased (See below for details)

Sign Up Today to Receive Your FREE Registration Gift



Hasa's Service Loyalty Rewards program runs from January 3, 2018 through October 31, 2018. In order to receive rewards, you must be registered as a participant with Hasa, Inc. Accumulated purchases of Hasa's branded 4x1 Sani-Clor deposit bleach purchased during this period are eligible for rewards. No other products qualify. The Service Loyalty Rewards program cannot be combined with any other Hasa discount program such as punch cards, co-op or "Buy 3 Get 1 Free" programs. Service Loyalty Rewards program is open to service professionals. Only one registration per company and the registrant must be the owner, proprietor, partner or other primary principal of the company. If previously enrolled in the Loyalty program and all registration information is the same, you are automatically enrolled in the 2018 Loyalty program. Submittals for reimbursement must be postmarked or date stamped and sent to Hasa by December 31, 2018. Rewards will be paid at a rate of \$25 per 100 cases. Registration and proof of purchase documents should be sent by e-mail to hasaprograms@hasapool.com, by mail or other courier to Hasa, Inc. Attention: Marketing Department, 23119 Drayton Street, Saugus, CA 91360.

All proof of purchase documents must clearly indicate quantity of cases, from whom the product was purchased, invoice date and invoice number. In addition, the part number and product description must be Hasa specific and must clearly indicate that purchased product was Hasa and not that of a competitor. Allow 4-6 weeks for delivery of credits/vouchers.

Hasa Service Loyalty Rewards Registration

New Registration

Re-Register (only necessary if information has changed)

(Company Name)

(Street Address)

(City)

(State)

(Zip)

(Mobile Phone)

(Business Phone)

(Owner/Contact Name)

(Business/Owner E-Mail Address)

(Website Address)

Yes, I would like to receive discounts, promotions and program reminders throughout the year

Yes, I would like to receive the monthly Hasa digital newsletter

My business services _____ pools.

I am a member of (check all that apply)

APSP

IPSSA

UPA


Other: _____

Primary Distributor: _____ City: _____

Print Name: _____ Signed: _____ Date: _____

MARCH 2018



SUN	MON	TUE	WED	THU	FRI	SAT
				1	2	3
4	5	6	7 CVIPSSA Chapter Meeting	8	9	10
11 	12 Hayward Training	13	14 CVIPSSA Board Meeting	15 Western Pool Show	16 Western Pool Show	17 Western Pool Show
18	19	20	21	22	23	24
25	26	27	28	29	30	31

School is in session! Please watch for children!!!

APRIL 2018

SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3	4 CVIPSSA Chapter Meeting	5	6 Fishing With FPSIE	7 Fishing With FPSIE
8 Fishing With FPSIE	9	10	11 CVIPSSA Board Meeting	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

Capital Valley IPSSA Chapter

Insurance Membership Education Networking Friendship



www.cvipssa.com

www.facebook.com/CapitalValleyIpssa

Newsletter Editor:

Mike Assenza

Phone: 916-837-8525

mike@rivercitypoolcare.com

Capital Valley IPSSA Chapter - Board of Directors

<i>Scott Houseman, President</i>	(916) 638-4100	scott@leisuretimepool.com
<i>Jerry Houseman, Vice President</i>	(916) 396-1988	jerry@leisuretimepool.com
<i>Jim Severin, Secretary</i>	(916) 723-4689	deltabreezepoolservice@yahoo.com
<i>Jack Emlay, Treasurer</i>	(530) 644-7750	jjemlay@comcast.net

Other Important Contacts

Mike Assenza	Membership	(916) 837-8525	mike@rivercitypoolcare.com
Chuck Catilus	Sick Route Chairman	(916) 759-7097	ckpoolservice@surewest.net
Jerry Houseman	Program Chairman	(916) 396-1988	jerry@leisuretimepool.com
Mike Assenza	Newsletter	(916) 837-8525	mike@rivercitypoolcare.com
Larry Hughes	Safety Chairman	(916) 715-4688	Larryspoolsvc@yahoo.com
Marian Pliczka	Website		service@rosevillepoolservice.com
David Hawes	Region 1 Director	(925) 828-7665	info@hhpools.com
Rose Smoot	IPSSA Corporate	(888) 391-6012	rose@ipssa.com
IPSSA Financial	Cramer & Associates	(888) 391-6012	melody@cramercpa.com
Arrow Insurance		(800) 833-3433	
Jessica Dittmer	FPSIE Education Center	(916) 922-8895	info@fpsie.org
Jennifer Farwell	APSP	(916) 628-9963	jfarwell@apsp.org

Chapter Standing Rules at www.cvipssa.com



Thank you from Capital Valley IPSSA Chapter!
Please get to know our Chapter Supporters
They are here to help you be your best

Chapter Supporters	Contact	Phone	Email
Alpha West Marketing Group	Tim Daugherty	(916) 791-6715	tdougherty@alphawest.com
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
AQUASALT, LLC	Ashley Baker	(713) 877-2746	abaker@aquasalt.com
Aztec Solar	Jack Stanger	(916) 853-2700	jack@aztecsolar.com
Blake Sales Associates	Brian Duyanovich	(916) 529-0806	bduyanovich@blakesales.net
Chem-Quip	Mitch Miles	(916) 257-2669	mitch@chemquip.com
Contractors State License Schools	Stephanie Williams-Malik	(888) 330-3346 ext 112	stephaniew@cslscorp.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
Easy Care	Rosemarie Arenas	(559) 974-8252	rarenas@easycarewater.com
ELM Distribution	John Kies	(916) 342-0782	john@elmdistribution.com
HASA Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	John Adams Handy	(800) 663-3355	jhandy@haywardnet.com
Leisure Supply	Roger Jones	(916) 614-9500	rejones@kellersupply.com
Natural Chemistry	Pat Smith	(916) 899-0915	psmith@naturalchemistry.com
Paramount Pool & Spa Systems	John Anderson	(925) 595-7516	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentair.com
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	cmaclennan@poolcoversinc.com
Pool Time	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
PoolRx Worldwide, Inc.	Jordan Bouey	(949) 257-9050	jordan@poolrx.com
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	4362@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
Superior Pool Products	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
Thornburg Enterprises, Inc.	Kirk Wissbaum	(503) 804-9303	Kirk_w@bcsreps.com
Tile Bright Pools & Tile Cleaning	Lynell Davis	(209) 241-7404	tilebrightpools@aol.com
United Chemical Corporation	Jeff Moscoe	(707) 533-5136	J.moscoe@unitedchemicalcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com
Waterways	Chuck Stetler	(775) 445-9915	chucks@waterwayplastics.com
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	nic.benny@zodiac.com

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 20th of the month for the following months issue.