



CAPITAL VALLEY IPSSA CHAPTER

# Water Watcher

DECEMBER 2018

Mark your calendar!

## Next Chapter Meeting:

Friday  
December 14, 2018

**Christmas Party**  
Crowne Plaza Hotel  
5321 Date Avenue  
Sacramento, 95841

5:00 Casino & Cocktails  
6:00 Santa & Sheriff's  
7:30 Dinner

## Upcoming Meetings & Events:

January 2, 2019  
American Leak Detection

VFW Hall  
8990 Kruitof Way  
Fair Oaks, 95628  
6:30 Dinner  
7:00 Meeting

## Merry Christmas to all our Membership and Chapter Supporters!

As always our **Christmas Party** is coming up soon! Make sure to **RSVP to Bill Palmer** so we can get an accurate count! We have some **really great raffle prizes** and **live auction** items this year! We will also have the **Santa Photos** and **children activities** provided by the Sheriff's Toy Project! Along with the **Monte Carlo Casino fundraiser!**

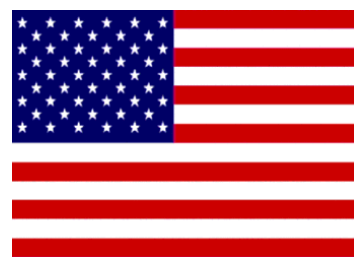
Mark your calendar to attend and **RSVP Now!**  
Friday, December 14<sup>th</sup> @ The Crowne Plaza Hotel. The fun starts at 5:00pm!

Have a great December!

'Til next time, keep it clear,

Scott Houseman  
President

[scott@leisuretimepool.com](mailto:scott@leisuretimepool.com)



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## Sick Route

No one is out sick or injured.

Sick Route Summary Cards will be coming out soon. They need to be completed and returned by January 31, 2019 to avoid fines.

Thank you for your support.

Chuck Catilus  
Sick Route Chairman  
(916) 759-7097  
ckpoolservice@surewest.net

## Membership

**Perfect Attendance Awards** for attending all meetings during the year.

**December is the last meeting in the 4th quarter.** You must attend at least 1 meeting per quarter to avoid a fine. If you have not met the requirement for the 4th quarter, then stop by the Christmas party, sign in, and then leave. Attendance is **not** required.

For membership information please contact:  
Mike Assenza  
Membership Chairman  
916-837-8525  
[mike@rivercitypoolcare.com](mailto:mike@rivercitypoolcare.com)

## Service Loyalty Rewards

### It's time to claim your HASA rewards!

To receive rewards, you must have registered as a participant with Hasa, Inc. Accumulated purchases of Hasa's branded 4x1 Sani-Clor deposit bleach purchased January 2, 2018, through October 31, are eligible for rewards. No other products qualify.

Reimbursement submittals must be postmarked or date stamped and sent to Hasa by December 31, 2018. Rewards will be paid at a rate of \$25 per 100 cases. Proof of purchase documents should be sent by e-mail to [hasaprograms@hasapool.com](mailto:hasaprograms@hasapool.com), by mail or other courier to Hasa, Inc. Attention: Marketing Department, 23119 Drayton Street, Saugus, CA 91350.

*All proof of purchase documents must clearly indicate quantity of cases, from whom the product was purchased, invoice date, and invoice number. In addition, the part number and product description must be Hasa specific and must clearly indicate that purchased product was Hasa and not that of a competitor. Allow 4-6 weeks for delivery of credits/vouchers.*

### For Sale:

Polaris 280 - \$465

Polaris 360 - \$385

Call Scott Houseman, 916-638-4100



### Prices increase January 1, 2019.

In a letter dated October 31, 2018, Hasa stated that the prices for liquid chlorine and muriatic acid will increase 6%..

## Pentair Education Fund Reimbursements

You may now submit tuition and fee reimbursement requests. The fees/tuition must be for Pentair training in 2018, e.g. Reno Equipment Training. The maximum amount set aside is \$1,000 per year, to be split amongst chapter members. If the reimbursement requests exceed \$1,000, then the fund amount will be split amongst the members that applied for reimbursement. Email your reimbursement request and proof payment to Scott at [scott@leisuretimepool.com](mailto:scott@leisuretimepool.com) by January 31, 2019. Reimbursements will be made at the April chapter meeting.

## Attention All Chapter Supporters and Members - We Need Your Help

**Chapter Supporters** - We have featured speaker spots available for 2019.

**Members** - Is there a speaker you would like to hear? A topic you would like discussed? Your Chapter Board tries to identify and schedule speakers we think you would like to have at our monthly meetings. Please let us know *who* or *what* you would like. It doesn't have to be from a chapter supporter.

This is the schedule as planned, thus far. If you are a chapter supporter and would like to speak during one of the available months, or you are a member with suggestions for speakers or topics, please email Jerry Houseman at [jerry@leisuretimepool.com](mailto:jerry@leisuretimepool.com)

Planned Meeting Schedule - 2019			
January	- American Leak Detection	July	- Dark
February	- Taxes & IPSSA Updates	August	- Available
March	- Hayward	September	- Available
April	- Pentair	October	- Available
May	- Vendor Showcase	November	- Available
June	- Zodiac	December	- Christmas Party

## Want an Extra \$150?

It is easy, just attend the January CVIPSSA chapter meeting... If your name is selected, then you win!!! Dale Lynch with **Sparkling Clear Pool Service** would have won \$100 if he attended the November meeting. Since he didn't, the prize is \$150 for the January meeting.



*This holiday season, American Leak Detection - Sacramento wishes you a Merry Christmas, and a happy, healthy and prosperous New Year!*

916.331.6443 | [americanleakdetect.com](http://americanleakdetect.com)



March 21-23, 2019

At the Long Beach Convention & Entertainment Center

More Info at [www.Westernshow.com](http://www.Westernshow.com)

# HAYWARD HANDS-ON WORKSHOP SCHEDULE

To Register Contact  
Ryan O'Riley at (916) 880-0174  
or Nowell Sellers at (925) 605-9654

For Online Registration Visit  
[fpsie.org/courses-events/onsite-courses](http://fpsie.org/courses-events/onsite-courses)  
OR

Text: haywardnorcal  
To: 31996

October 25 - VS Omni / Omni Logic  
4pm - 8pm

November 6th - Commercial/CAT 6000  
4pm - 8pm

November 29th - Heaters  
4pm - 8pm

December 10th - Pumps & New Booster Pump  
4pm - 8pm

At The FPSIE Education Center - 598 Display Way, Sacramento, CA 95838

## CERTIFIED AQUATIC EQUIPMENT INSTALLER (CAEI) TRAINING COURSE

FPSIE PRESENTS AN OPPORTUNITY TO SWIMMING POOL PUMP AND  
MOTOR INSTALLERS TO BECOME UTILITY CERTIFIED AND PARTICIPATE  
IN THE VARIABLE SPEED PUMP REBATE PROGRAMS

### Learning Objectives:

- Science & math vocabulary related to VSP pumps
- Importance of an energy audit
- Recommended tools
- Concepts of electric power and system hydraulics
- Sales & marketing tips for VSP pumps
- Rules & operation specifications required by utility companies
- How to complete utility rebate processing for your customers

### Course Details:

- Valuable course workbook and materials provided
- 2 Year Certificate of Completion
- 7 APSP Continuing Education Units (CEUs)
- Lunch and refreshments

### Dates/Times:

December 6, 2018  
9:00 am - 4:00 pm

### Place: FPSIE

598 Display Way  
Sacramento, CA 95838

**Regular Tuition:**  
**\$249**

Instructor: Dan Jones

**Recertification Tuition:**  
**\$149**

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\$25 off Recertification**

Register Online  
[www.fpsie.org](http://www.fpsie.org)



For more information, contact us at (916) 922-8895 or [info@fpsie.org](mailto:info@fpsie.org)



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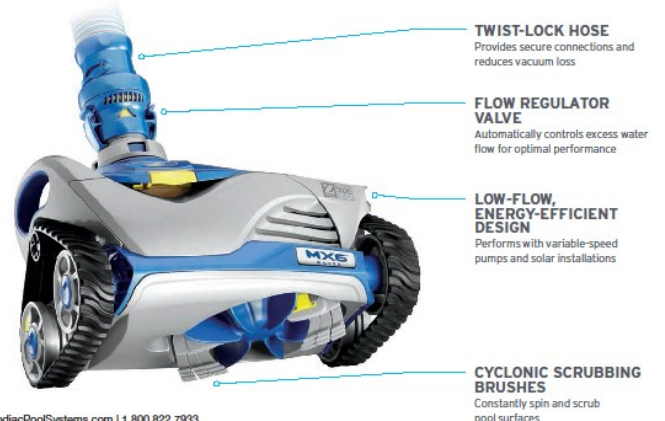
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# Capital Valley IPSSA

Invites You and Your Family to our Annual

## Christmas Party & Fundraiser

Friday, December 14, 2018

**Crown Plaza Hotel**

5321 Date Avenue

Sacramento, CA 95841

5:00 pm

No Host Cocktails - Monte Carlo Casino

Raffle and Live Auction

6:00 pm

Pictures with Santa

Sacramento Sheriff's Toy Project Children's Crafts

7:30 pm

Buffet Dinner

All Proceeds Support

**Sacramento Sheriff's Toy Project**

Please Support this Event by Bringing an Unwrapped  
Toy, Bike or a Charitable Donation

**Please RSVP prior to December 2, 2018 by:**

- \* Return Enclosed Card
- \* Email [Bill@AllAmericanPools.org](mailto:Bill@AllAmericanPools.org)
- \* Call & Leave VM @ 916.202.6389

# DECEMBER 2018



SUN	MON	TUE	WED	THU	FRI	SAT
						1
2	3	4	5	6 CAEI Training at FPSIE	7	8
9	10 Hayward Training	11	12	13	14 CVIPSSA Christmas Party	15 
16	17	18	19	20	21	22
23	24	25 	26	27	28	29
30	31 					

*Christmas Party December 14!!!*

# JANUARY 2019

SUN	MON	TUE	WED	THU	FRI	SAT
		1 	2 CVIPSSA Chapter Meeting	3	4	5
6	7	8	9 CVIPSSA Board Meeting	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		



**Insurance Membership Education Networking Friendship**

[www.cvipssa.com](http://www.cvipssa.com)

[www.facebook.com/CapitalValleyIpssa](https://www.facebook.com/CapitalValleyIpssa)

**Newsletter Editor:**

**Mike Assenza**

**Phone: 916-837-8525**

**[mike@rivercitypoolcare.com](mailto:mike@rivercitypoolcare.com)**

### Capital Valley IPSSA Chapter - Board of Directors

<i>Scott Houseman, President</i>	(916) 638-4100	<a href="mailto:scott@leisuretimepool.com">scott@leisuretimepool.com</a>
<i>Bill Palmer, Vice President</i>	(916) 202-6389	<a href="mailto:bill@allamericanpools.org">bill@allamericanpools.org</a>
<i>Jim Severin, Secretary</i>	(916) 723-4689	<a href="mailto:deltabreezepoolservice@yahoo.com">deltabreezepoolservice@yahoo.com</a>
<i>Jack Emlay, Treasurer</i>	(530) 644-7750	<a href="mailto:jjemlay@comcast.net">jjemlay@comcast.net</a>

### Other Important Contacts

<i>Mike Assenza</i>	<i>Membership</i>	(916) 837-8525	<a href="mailto:mike@rivercitypoolcare.com">mike@rivercitypoolcare.com</a>
<i>Chuck Catilus</i>	<i>Sick Route Chairman</i>	(916) 759-7097	<a href="mailto:ckpoolservice@surewest.net">ckpoolservice@surewest.net</a>
<i>Jerry Houseman</i>	<i>Program Chairman</i>	(916) 396-1988	<a href="mailto:jerry@leisuretimepool.com">jerry@leisuretimepool.com</a>
<i>Mike Assenza</i>	<i>Newsletter</i>	(916) 837-8525	<a href="mailto:mike@rivercitypoolcare.com">mike@rivercitypoolcare.com</a>
<i>Larry Hughes</i>	<i>Safety Chairman</i>	(916) 715-4688	<a href="mailto:Larryspoolsvc@yahoo.com">Larryspoolsvc@yahoo.com</a>
<i>Marian Pliczka</i>	<i>Website</i>		<a href="mailto:service@rosevillepoolservice.com">service@rosevillepoolservice.com</a>
<i>David Hawes</i>	<i>Region 1 Director</i>	(925) 828-7665	<a href="mailto:info@hhpools.com">info@hhpools.com</a>
<i>Rose Smoot</i>	<i>IPSSA Corporate</i>	(888) 391-6012	<a href="mailto:rose@ipssa.com">rose@ipssa.com</a>
<i>IPSSA Financial</i>	<i>Cramer &amp; Associates</i>	(888) 391-6012	<a href="mailto:melody@cramercpa.com">melody@cramercpa.com</a>
<i>Arrow Insurance</i>		(800) 833-3433	
<i>Carole Dittmer</i>	<i>FPSIE Education Center</i>	(916) 922-8895	<a href="mailto:carole@fpsie.org">carole@fpsie.org</a>
<i>Jennifer Farwell</i>	<i>APSP</i>	(916) 628-9963	<a href="mailto:jfarwell@apsp.org">jfarwell@apsp.org</a>

**Chapter Standing Rules at [www.cvipssa.com](http://www.cvipssa.com)**



## Thank you from Capital Valley IPSSA Chapter!

### Please get to know our Chapter Supporters

**They are here to help you be your best**

Chapter Supporters	Contact	Phone	Email
Alpha West Marketing Group	Tim Daugherty	(916) 791-6715	<a href="mailto:tdougherty@alphawest.com">tdougherty@alphawest.com</a>
American Leak Detection	Monte Routon	(916) 331-6443	<a href="mailto:monte@americanleakdetect.com">monte@americanleakdetect.com</a>
AQUASALT, LLC	Ashley Baker	(713) 877-2746	<a href="mailto:abaker@aquasalt.com">abaker@aquasalt.com</a>
Aztec Solar	Jack Stanger	(916) 853-2700	<a href="mailto:jack@aztecsolar.com">jack@aztecsolar.com</a>
Burkett's Pool Plastering	Jason Steenburgh	(209) 595-6016	<a href="mailto:burkettjason@gmail.com">burkettjason@gmail.com</a>
Blake Sales Associates	Brian Duyanovich	(916) 529-0806	<a href="mailto:bduyanovich@blakesales.net">bduyanovich@blakesales.net</a>
Contractors State License Schools	Stephanie Williams-Malik	(888) 330-3346 ext 112	<a href="mailto:stephaniew@cslscorp.com">stephaniew@cslscorp.com</a>
Deck-O-Seal	Patrick Raney	(916) 806-8924	<a href="mailto:praney@wrmeadows.com">praney@wrmeadows.com</a>
Easy Care Products	Jacqueline Kitchens	(559) 321-3857	<a href="mailto:jkitchens@easycarewater.com">jkitchens@easycarewater.com</a>
ELM Distribution	John Kies	(916) 342-0782	<a href="mailto:john@elmdistribution.com">john@elmdistribution.com</a>
HASA Chemicals	Dave Shepard	(916) 949-2662	<a href="mailto:daveshepard@hasapool.com">daveshepard@hasapool.com</a>
Hayward Pool Products	Ryan O'Riley	(916) 880-0174	<a href="mailto:roriley@hayward.com">roriley@hayward.com</a>
Leisure Supply	Roger Jones	(916) 614-9500	<a href="mailto:rejones@kellersupply.com">rejones@kellersupply.com</a>
Natural Chemistry	Charlie Tuttle	(302) 345-5435	<a href="mailto:charlie@naturalchemistry.com">charlie@naturalchemistry.com</a>
Paramount Pool & Spa Systems	John Anderson	(925) 595-7516	<a href="mailto:janderson@1paramount.com">janderson@1paramount.com</a>
Pentair	Lorne Early	(916) 284-9774	<a href="mailto:lorne.early@pentair.com">lorne.early@pentair.com</a>
Pentair	Darrin Dillree	(530) 301-1579	<a href="mailto:Darrin.dillree@pentair.com">Darrin.dillree@pentair.com</a>
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	<a href="mailto:cmaclennan@poolcoversinc.com">cmaclennan@poolcoversinc.com</a>
Pool Time	Joe Pagluica	(916) 601-8600	<a href="mailto:joepooltime@aol.com">joepooltime@aol.com</a>
PoolRx Worldwide, Inc.	Jordan Bouey	(949) 257-9050	<a href="mailto:jordan@poolrx.com">jordan@poolrx.com</a>
Ray-Pak	Matt Anderson	(916) 767-8185	<a href="mailto:Matt.Anderson@raypak.com">Matt.Anderson@raypak.com</a>
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	<a href="mailto:4362@scppool.com">4362@scppool.com</a>
SCP, Rocklin	Ernie Weigum	(916) 408-2700	<a href="mailto:ernest.weigum@poolcorp.com">ernest.weigum@poolcorp.com</a>
SCP, Sacramento	Mitch Miles	(916) 257-2669	<a href="mailto:mitchell.miles@poolcorp.com">mitchell.miles@poolcorp.com</a>
Superior Pool Products	Doug Anthony	(916) 416-9344	<a href="mailto:douglas.anthony@poolcorp.com">douglas.anthony@poolcorp.com</a>
Thornburg Enterprises, Inc.	Kirk Wissbaum	(503) 804-9303	<a href="mailto:Kirk_w@bcsreps.com">Kirk_w@bcsreps.com</a>
Tile Bright Pools and Tile Cleaning	Lynell Davis	(209) 241-7404	<a href="mailto:tilebrightpools@aol.com">tilebrightpools@aol.com</a>
United Chemical Corporation	Jeff Moscoe	(707) 533-5136	<a href="mailto:J.moscoe@unitedchemicalcorp.com">J.moscoe@unitedchemicalcorp.com</a>
Valley Leak Detection	Jeff Smith	(916) 532-2162	<a href="mailto:valleyleakdetection@gmail.com">valleyleakdetection@gmail.com</a>
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	<a href="mailto:nic.benny@zodiac.com">nic.benny@zodiac.com</a>

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to [mike@rivercitypoolcare.com](mailto:mike@rivercitypoolcare.com). The deadline is the 25th of the month for the following months issue.