

# Water Watcher

MAY 2014

Mark your calendars!

**MEETINGS:**

**FRIDAY**

**May 2nd 2014**

**8990 Kruitof Way, Fair Oaks, 95628**

**Tabletop and Family Luau**

**1:00pm-5:00pm FREE**

**Classes**

**6:00 pm Dinner**

**Tabletop and Entertainment**

**UPCOMING:**

**June 4th, 2014**

**July—No Meeting  
Happy 4th**



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## President's Message

In last month's newsletter, I wrote about using companies from our chapter for referral work you may not have expertise or time to provide to your own customers. Specifically I asked that you use the resource manual that Mike Assenza put together. Mike researched the members that turned in the info to be included on this list and made sure Contractor licenses were in good standing and worked off a current member roster of up to date IPSSA insured members. From that manual or not, insurances can lapse anytime for any reason. Please make sure whomever you use is properly licensed and carries insurance that is still current and the policy covers the scope of work being performed. Please ask them for a certificate of insurance. Many of the companies in our chapter will have no problem with this and we all have IPSSA insurance at this time. Which, IPSSA will provide these certificates when asked usually that day, by the insured member. We have had some cancellations in the past from members for nonpayment who will still attend meetings just to keep getting work. Please be careful. By the way if you are canceled you can avoid the fine/penalty if you sign up for auto pay. You only get this once, the next time the fine is automatic. You will have to also now sign and return a letter declaring you had no losses during your lapse in coverage. This is a new policy set forth by Arrow insurance. Please pay your insurance bills on time. It is worth having auto pay set up with IPSSA financial. Sue Neronde works very hard to make sure everybody stays current. I get a list of who is behind every month. You know who you are. By the time I get the list you are within a day or two of being canceled and losing your coverage. Which is horrible if you have a loss that insurance would have covered.

Check with Linda Eggers membership, Sue Neronde or myself to see if your beneficiary form has been filled out and turned in. Update any changes to your beneficiary forms with Sue Neronde. Such as marriages divorce or new children. You wouldn't want that beneficiary money going to the wrong place or nowhere at all.

The weather has been giving us rain and some days it seems abundant. I think it is alleviating some of the worries, but we are still going to fall short this season of enough rain. Keep pushing the water conservation issue with customers. Try some of the many products available to you for your customers, from our suppliers. The guys at the counters of all of our suppliers know what will help and can help you find exactly what you need for every situation. Most suppliers are running specials on water conservation products. Just ask.

Get ready the hot temperatures are on their way. Over 90° this week. Keep yourself hydrated carry lots of water with you and wear sun protection.

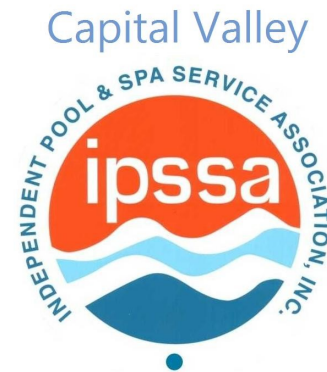
Thank you to Monte from American Leak Detection for providing pizza from Round Table at our last meeting. I would also like to thank Keith Harbeck owner of Premier Pools for the fantastic presentation on the truth about the drought. It was very insightful and eye opening. It was a great PowerPoint presentation and I felt it helped with some of the anxiety and anger some of us were feeling. John Adams Handy from Hayward Pool Products gave us access, and told us how to make use of some great marketing tools his company is offering. We also learned about some of the features of Hayward's new product line Polvergneugen during his presentation. John thank you very much for all your hard work and patience.

This month is the Capital Valley IPSSA Pool & Spa Service Professionals Annual May Table Top & Family Luau. May 2nd at the VFW hall at 8990 Kruitof Way, Fair Oaks, Ca 95628. Please don't miss it. This is a great way to get product education and see demonstrations. Not to mention our chapter supporters are so generous, offering great prizes for our raffle, and raising money for our chapter and its charities throughout the year. We will have a bounce house and activities for the children, and entertainment. Dinner will be served at 6pm with music, games, prizes, fundraising and fun! Don't forget the Table Top BBQ counts as a meeting. Please make sure to sign in as soon as you get there! Everyone is welcome to attend, so please bring the family and anyone who is interested in checking out our organization.

If you're interested in becoming an IPSSA member or have membership questions please contact our membership phone line, which is (916) 860-7115. Please add this to your phone. If you are a company that would like to participate in being a chapter supporter, and being involved with all that this chapter does please contact our Program Chairman Larry Hughes at.....We still need volunteers to help with the event, please contact Gregg Simon at 916-879-6923, or email me at Gregg@pollywogpools.com . See you there!

Thank you in advance for all the help from our volunteers, and chapter supporters. This could not be possible without all the time and resources donated by our dedicated members, chapter supporters and volunteers. See you all there.

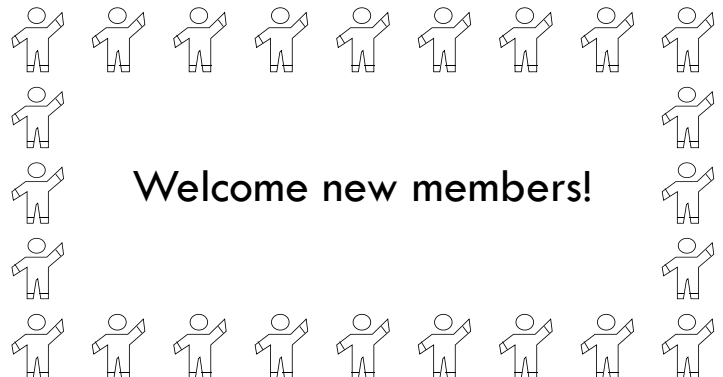
Keep up the good work!  
Sincerely,  
Gregg Simon  
President



### Chapter Supporters

**Thank you again for your support in making  
Capital Valley IPSSA Chapter the BEST!**

Larry Hughes  
Program Chairman  
(916) 715-4688



**Welcome new members!**

Capital Valley



**Annual  
Table-Top  
& Family Luau**

**Friday  
May 2, 2014**

Fair Oaks VFW - 8990 Kruitof Way  
Fair Oaks, CA 95628

**Dinner Music Entertainment Prizes**

**Product Education & Demonstrations**

*Many different manufacturers, distributors and other helpful tabletop displays  
with new products that can help make you more marketable and profitable!*

GREAT RAFFLE PRIZES!! Donated by our wonderful chapter supporters!

**For the kids:**

**Bounce House and Entertainment**

**All Pool and Spa Industry Welcome!**

If you are not a member and are interested in learning more about the  
Capital Valley Chapter Independent Pool and Spa Service Association please  
join us.

For more information please call Capital Valley IPSSA Table Top Coordinator  
Jillian Simon at 916-952-3750 or [contactus@pollywogpools.com](mailto:contactus@pollywogpools.com).

Education Insurance Support Friendship Networking

**Members, Volunteers and Chapter Supporters make these events possible. Volunteer now!**

**Free Classes:**

**1:00 -3:00pm**  
**SCP**  
Making yourself  
more  
profitable!

**3:00 - 4:00pm**  
**Pentair**  
Racer Cleaner  
Boostrite  
Cleaner Pump

**4:00 - 5:00pm**  
**Hayward**  
Poolvergnguegen  
class with Dan  
Jones

**6:00 pm**

~ Luau ~

Dinner

Table-Top

Entertainment

Silent Auction

Raffle

## **This Month:**

### **Capital Valley Chapter Meeting Classes start at 1 pm!**

Friday  
May 2nd 2014  
6:00 Dinner

**Over 20 different  
tabletop displays**

**Luau Dinner  
DJ  
Bounce House**

**Wear your Hawaiian Shirts!**

Have information to include?

Want to write an article, submit pictures, or have news to share?

Please send it to  
[contactus@pollywogpools.com](mailto:contactus@pollywogpools.com)  
by the 20th to be included next month.

We are always looking for industry news, event, stories, and pictures.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee Chairmen today!

## **SICK ROUTE**

### **Thank you for your support!**

If you have any questions please contact

**Karl Eggers  
Sick Route Chairman  
916-521-7168**

## **CLASSIFIED SECTION**

### **WANTED:**

Service Tech Wanted 916-879-6923

### **FOR SALE:**

Black Hayward Phantom pool sweep  
NEW \$450 call 916-879-6923

This section is for members who would like to advertise the selling or buying of their pools, looking for sub-contractors, selling pool related stuff, buying pool related stuff, etc... (contactus@pollywogpools.com to submit your classified ad)

### **CHAPTER SUPPORTERS:**

If you would like to offer a class or demonstration at our May Table-Top please contact me for space and time availabilities. Please contact myself or Larry Hughes to add tables for the May Table-top. (One table is provided with chapter supporter dues.) There are also other sponsorship opportunities available for our May event. (Food, Entertainment, Bounce House, Games, Etc.)

Thank you!  
Jillian Simon  
Capital Valley IPSSA Chapter  
Newsletter/Table-Top BBQ  
[contactus@pollywogpools.com](mailto:contactus@pollywogpools.com)

## Capital Valley IPSSA Chapter



## Insurance Membership Education Networking Friendship

Newsletters are being sent out via e-mail!  
If you do not receive a newsletter via e-mail its because the IPSSA financial office does not have your e-mail address. Please e-mail [contactus@pollywogpools.com](mailto:contactus@pollywogpools.com) to be added to the list.

[www.cvipssa.com](http://www.cvipssa.com)

[www.facebook.com/CapitalValleyIpssa](https://www.facebook.com/CapitalValleyIpssa)

### Newsletter Editor:

Jillian Simon

Phone: 916-952-3750

[contactus@pollywogpools.com](mailto:contactus@pollywogpools.com)

**916-860-7115 NEW!!**

## Capital Valley Chapter Membership Information

### Capital Valley IPSSA Chapter - Board of Directors

<i>Gregg Simon, President</i>	(916) 879-6923	<a href="mailto:gregg@pollywogpools.com">gregg@pollywogpools.com</a>
<i>Richard Lynch, Vice President</i>	(916) 257-7982	<a href="mailto:judi.rich@gmail.com">judi.rich@gmail.com</a>
<i>Jim Severin, Secretary</i>	(916) 723-4689	<a href="mailto:deltabreezepoolservice@yahoo.com">deltabreezepoolservice@yahoo.com</a>
<i>Jack Emlay, Treasurer</i>	(530) 644-7750	<a href="mailto:jjemlay@comcast.net">jjemlay@comcast.net</a>

### Other Important Contacts

<i>Linda Eggers Membership</i>	(916) 521-7168	<a href="mailto:linda@deepbluepool.com">linda@deepbluepool.com</a>
<i>Karl Eggers Sick Route Chair</i>	(916) 521-7168	<a href="mailto:k.eggers61@yahoo.com">k.eggers61@yahoo.com</a>
<i>Larry Hughes Program &amp; Safety Chair</i>	(916) 715-4688	<a href="mailto:Larryspoolsvc@yahoo.com">Larryspoolsvc@yahoo.com</a>
<i>Jillian Simon Newsletter &amp; May Table-Top BBQ</i>	(916) 952-3750	<a href="mailto:contactus@pollywogpools.com">contactus@pollywogpools.com</a>
<i>Region 1 Director Brian Duncan</i>	(510) 325-9863	<a href="mailto:brian@pppsinc.com">brian@pppsinc.com</a>
<i>IPSSA Corporate Amy Nijjar</i>	(888) 360-9505	<a href="mailto:anijjar@ipssa.com">anijjar@ipssa.com</a>
<i>IPSSA Financial Sue Neronde Cramer &amp; Associates</i>	(888) 391-6012	<a href="mailto:sue@cramercpa.com">sue@cramercpa.com</a>





## Thank you from Capital Valley IPSSA Chapter!

### Please Patronize Our Chapter Supporters

**They are here to help you be your best!**

Chapter Supporters	Contact	Phone	Email
Alpha West	Tim Daugherty	(916) 791-6715	<a href="mailto:tdougherty@alphawest.com">tdougherty@alphawest.com</a>
Adams Pool Specialties	Jason Ladd	(916) 416-4345	<a href="mailto:jladd@adamspoolsac.com">jladd@adamspoolsac.com</a>
American Leak Detection	Monte Routon	(916) 331-6443	<a href="mailto:monte@surewest.net">monte@surewest.net</a>
Aztec Solar	Ron Brandt	(916) 853-2700	<a href="mailto:ron@aztecsolar.com">ron@aztecsolar.com</a>
Blake Sales	Ron Eger	(360) 970-3233	<a href="mailto:r.eger@blakesales.net">r.eger@blakesales.net</a>
Bullseye Leak Detection	Daniel Spatz	(916) 216-7566	<a href="mailto:info@bullseyeleak.com">info@bullseyeleak.com</a>
Chem-Quip	Mitch Miles	(916) 923-5091	<a href="mailto:mitch@chemquip.com">mitch@chemquip.com</a>
Deck-O-Seal	Patrick Raney	(916) 806-8924	<a href="mailto:praney@wrmeadows.com">praney@wrmeadows.com</a>
Easy Care	Rosemarie Arenas	(559) 974-8252	<a href="mailto:rarenas@easycarewater.com">rarenas@easycarewater.com</a>
General Pool Supply	Doug Anthony	(916)416-9344	<a href="mailto:douglas.anthony@poolcorp.com">douglas.anthony@poolcorp.com</a>
HASA Chemicals	Dave Shepard	(916) 949-2662	<a href="mailto:daveshepard@hasapool.com">daveshepard@hasapool.com</a>
Hayward Pool Products	John Adams Handy	(800) 663-3355	<a href="mailto:jhandy@haywardnet.com">jhandy@haywardnet.com</a>
Natural Chemistry	Pat Smith	(916) 899-0915	<a href="mailto:psmith@naturalchemistry.com">psmith@naturalchemistry.com</a>
Paramount	John Anderson	(925) 595-7516	<a href="mailto:janderson@1paramount.com">janderson@1paramount.com</a>
Pentair	Lorne Early	(916) 284-9774	<a href="mailto:lorne.early@pentairwater.com">lorne.early@pentairwater.com</a>
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	<a href="mailto:cmaclennan@poolcoversinc.com">cmaclennan@poolcoversinc.com</a>
PoolRx Worldwide, Inc.	Derek Nellmapius	949-637-4501	<a href="mailto:derek@poolrx.com">derek@poolrx.com</a>
Pool Time	Joe Pagluica	(916) 601-8600	<a href="mailto:joepooltime@aol.com">joepooltime@aol.com</a>
Poolmaster	Andrea Bernard	(916) 223-2018	<a href="mailto:abernard@poolmaster.com">abernard@poolmaster.com</a>
Premier Pool & Spa	Louie Nava	(916) 346-0595	<a href="mailto:Lnava@ppas.com">Lnava@ppas.com</a>
Raypak	Rick Witt	(916) 715-3470	<a href="mailto:rwitt@raypack.com">rwitt@raypack.com</a>
Recreation Sales	Kirk Wissbaum	(503) 804-9303	<a href="mailto:kirk_w@bcsreps.com">kirk_w@bcsreps.com</a>
Sales Link	Chuck Stetler	(775) 445-9915	<a href="mailto:charles@saleslinkinc.com">charles@saleslinkinc.com</a>
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	<a href="mailto:4362@scppool.com">4362@scppool.com</a>
SCP, Rocklin	Ernie Weigum	(916) 408-2700	<a href="mailto:ernest.weigum@poolcorp.com">ernest.weigum@poolcorp.com</a>
Valley Leak Detection	Jeff Smith	(916) 532-2162	<a href="mailto:valleyleakdetection@gmail.com">valleyleakdetection@gmail.com</a>
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	<a href="mailto:nic.benny@zodiac.com">nic.benny@zodiac.com</a>