

# Water Watcher

FEBRUARY 2013



February 6, 2013  
8990 Kruitof Way,  
Fair Oaks, 95628

Dinner  
6:30 pm  
Meeting  
7:00 to 9:00 pm

### UPCOMING SPEAKERS

February  
Contractor's  
State License

March  
Pentair

April  
Hayward

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## President's Message



Here comes the sun. Temperatures will start climbing and customers will be in there yards again checking out there pools. It is time to start prepping these next few months for spring, and summer. Get filters cleaned, check for equipment leaks, check pool cleaners, and adjust your chemistry for Spring Conditioning. Spring Conditioning is something every pool needs to adjust water chemistry after the winter weather. Spring Conditioning is recommended to be an extra charge this time of year to offset the cost associated with the amount of chemicals needed to properly chemically treat a pool. Don't leave your self short. The rise in fuel costs and the rise in chemical costs may require you to raise your Spring Conditioning charge and even your Monthly Service charge to reflect this. Do your homework before you

send out your next month's customer billing. Costs have gone way up and it can catch up with you real quick. Your quality depends on your ability to stay successfully in business. Afford to be able to service pools.

The March meeting, Pentair will be handing out perfect attendance awards, and providing dinner. If you had perfect attendance last year, don't miss it. The award is spectacular. April's meeting will feature John Adams Handy and Hayward. I will also be passing out a sign up sheet for volunteers at the May Table top. Please volunteer. Jillian and I have taken charge of it again and are hoping to make it even better. Please let us know if you have any requests or ideas for this year's Table Top. The May Table Top event this year is Friday May 3<sup>rd</sup>.

**DON'T FORGET TO MAKE SURE**

**YOUR SICK ROUTE SUMMARY CARDS GOT TURNED IN, FINES GO OUT THIS MONTH IF YOU DIDN'T GET THEM IN.** Go to the Capital Valley IPSSA website to double check.

Monte from American Leak Detection provided pizza from Round Table Pizza last month and will be providing it again for this months meeting. Thank you so much Monte we really appreciate it. Hope to see everyone at this month's chapter meeting. Enjoy the weather.

**"Keep up the good work"**  
Sincerely, Gregg Simon  
Capital Valley I.P.S.S.A.  
President

**PIZZA PROVIDED BY  
MONTE ROUTON  
OF  
AMERICAN LEAK  
DETECTION**



## May Table Top

May is right around the corner and we are looking for volunteers for the May Table Top. If you are available for setup, tear down, or any of the fun stuff in the middle we could really use you! Please call Gregg at (916) 879-6923 if you would be willing to help the Chapter put on this fantastic event!

## Who wants to earn \$50?!

**If you sponsor someone to become a new member and they complete the application process of joining the Chapter you will receive a \$50 referral bonus.**

**There's money on the table don't just leave it sitting there...**



## February Fun Facts

### This month in History:

- ◆ The Supreme Court of the U.S. met for the first time on February 1, 1790.
- ◆ Abraham Lincoln was born on February 12, 1809.
- ◆ February 14, 1859 Oregon became the 33rd state to join the Union.
- ◆ The U. S. acquired the Florida territory from Spain on February 22, 1819.
- ◆ The Boy Scouts of America incorporated in February in 1910
- ◆ On February 10, 1962, Astronaut John Glen Jr. became the first American to orbit the earth.

## Sick Route Corner

**Congratulation! All Sick Route Summary Cards have been turned in.**

- ◆ **Larry Hughes is out on sick route**

**To those that have been assigned pools, thank you for your service. Please continue to treat Larry's pools as if they were your own.**

**BIG  
SALE**

**Your Name Here**

**Chapter Supporters receive a free 1/4 page ad each year. Just send your ad to [jneronde@yahoo.com](mailto:jneronde@yahoo.com) by the 20th of the month to be featured in the next month's newsletter. Don't miss the opportunity to advertise your best new product of the season!**

### **~Classified Section~**

This section is for members who would like to advertise the selling or buying of their pools, looking for sub-contractors, selling pool related stuff, buying pool related stuff, etc... (send an email to [jneronde@yahoo.com](mailto:jneronde@yahoo.com) to include your classified ad)

### **VAC-ALERT FOR SALE**

The chapter has a VA-2000L we need to convert to cash.

Wholesale is \$499.00. We are asking \$400.00.

Contact Jack Emlay, 530-644-7750, [JJEMLAY@COMCAST.NET](mailto:JJEMLAY@COMCAST.NET).

Insurance Membership Education Networking Friendship



Newsletters are being sent out via e-mail! If you do not receive a newsletter via e-mail its because the IPSSA financial office does not have your e-mail address. Please e-mail me at jneronde@yahoo.com and I will be sure to add you to the list.

Capital Valley IPSSA Chapter

Jennifer Neronde  
Phone: 916-225-2196  
E-mail: jneronde@yahoo.com



Capital Valley IPSSA Chapter Board of Directors

Please Patronize Our Chapter Supporters

Gregg Simon, President

(916) 879-6923  
gregg@pollywogpools.com

Larry Hughes, Vice President

(916) 715-4688  
Larryspoolsvc@yahoo.com

Jim Severin, Secretary

(916) 723-4689

Jack Emlay, Treasurer

(530) 644-7750

Other Important Contacts

David Durkin-Region 1 Director

(925) 757-1311

IPSSA Corporate Offices

Vicki Lester  
(888) 360-9505 www.ipssa.com

IPSSA Financial Offices

Cramer & Associates  
(888) 391-6012

sue@cramercpa.com

Linda Eggers, Membership

(916) 521-7168

Karl Eggers

Sick Route Chair

(916) 521-7168

karl@deepbluepool.com

Karam Singh, Safety Chair

(916) 952-3408

George Stevenson, Program Chair

(916) 863-1700

Jennifer Neronde, Newsletter

(916)225-2196

Adams Pool Specialties .....	Jason Ladd .....	(916) 416-4345
American Leak Detection.....	Monte Routon .....	(916) 331-6443
AQUASALT, LLC.....	Susan Flowers .....	(866) 549-7665
Aztec Solar .....	Jonathan Gemma.....	(916) 853-2700
Blake Sales .....	Ron Eger .....	(360) 970-3233
Bullseye Leak Detection .....	Daniel Spatz .....	(916) 216-7566
Deck-O-Seal.....	Patrick Raney .....	(916) 806-8924
General Pool Supply.....	Jennifer Wilson.....	(800) 722-7946
HASA Chemicals .....	Stan Carpenter.....	(925) 949-3783
Hayward Pool Products .....	John Adams Handy .....	(800) 663-3355
Jandy/Polaris/Zodiac .....	Jade Nicol .....	(916) 826-1787
Leisure Supply Company .....	Tristen Traynor .....	(916) 614-9500
Natural Chemistry .....	Pat Smith .....	(707) 775-5517
Orenda Technologies.....	Patrick Storm .....	(916) 690-6894
Pentair .....	Lorne Early .....	(916) 284-9774
Pool Covers, Inc. ....	Cheryl MacLennan.....	(800) 662-7665
Premier Pool & Spa.....	Louie Nava.....	(916) 346-0595
Raypak .....	Rick Witt .....	(916) 715-3470
Recreation Sales .....	Kirk Wissbaum .....	(503) 804-9303
Sales Link.....	Chuck Stetler.....	(775) 445-9915
SCP, Rancho Cordova.....	Eron Bennett .....	(916) 635-7374
SCP, Rocklin.....	Ernie Weigum .....	(916) 408-2700
Valley Leak Detection.....	Jeff Smith .....	(916) 863-7362

Chapter Supporters if your name is not on this list and you believe it should be please contact our program chairman George Stevenson (916) 863-1700.

If you are a Chapter Supporter and are interested in submitting monthly articles, or news, please e-mail info and artwork to Jennifer Neronde at jneronde@yahoo.com. The deadline is the 20th of the month for the following months issue. Thank you.