

Water Watcher

AUGUST 2012



President's Message

August 1, 2012
8990 Kruitof Way,
Fair Oaks, 95628

Dinner
6:30 pm
Meeting
7:00 to 9:00 pm

UPCOMING SPEAKERS

August
David Hawes

September
John Adams
Handy

October
TBA

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I hope everyone is having a great summer. I know some of us are still planning vacations before school starts and before the end of summer. One thing to keep I mind, is that several of your chapter members are looking for extra work this time of year because for many of us things slow down after the fourth of July. So, instead of skipping pools and spending extra money on chemicals the week before and the week after, hire someone. You will find the guys from our chapter charge very little to cover pool service and repairs to our members, and provide the same quality service. How nice is it to know, you won't have to worry about losing customers, because you skipped some pools. Use your chapter for things other than meetings and sick route. We can run classifieds in our news letter for such things. Let us know if you're looking for extra work, buying or selling routes, need pool service, and repairs covered for things other than sick route. Try listing your pool trucks, tools, or extra parts for sale. We want to build a better quality chapter that really helps its members and educates us to build successful, organized, businesses. Let us know what you would like to see.

This month we have David Hawes speaking at our

chapter meeting. I highly suggest making it to this meeting. He is a wonderful speaker and many of us are really looking forward to seeing him. We are hoping for a great turn out. I believe the raffle prizes this month will be good ones. They may be tabs and a cleaner donated by our chapter, and prizes from chapter supporters. Space may be limited so get there early for pizza, from Monte at American Leak Detection. Thank you very much Monte. Look for more information about this meeting to come in the form of an email from George Stevenson, Hot Water Works.

September is a busy month. John Adams Handy is our speaker at our chapter meeting. This will be an educational meeting, covering pool cleaner repairs, and Goldline Controls (Salt Systems, & Variable Speed Controls). John gives us an informative and exciting meeting every time. Please make sure not to miss this one, you will learn something you didn't already know about Hayward Pool Products. Thanks John. **DON'T FORGET ABOUT THE CAMPING TRIP.** Capital Valley IPSSA is holding its third annual Santa's Summer Getaway camping trip. Located in the beautiful Sierra Mountains of Pollock Pines, & Sly Park Lake. September 14th – the 16th, time is running out to make your reserva-

tions. Information and sign up form are located in this news letter, or contact Shaleen Steven-son at Hotwater-works@hotmail.com. Be ready for some fun. Our Chapter Supporters will be there too. Hayward and Pentair are cooking a couple of dinners. There is so much fun to be had there is not enough time to do it all. Please make sure to get your registration forms turned in or contact Shaleen. Any family or friend of a chapter member is welcome to attend, with registration and payment. I look forward to seeing you all there. Have a great summer.

"Keep up the good work"
Sincerely, Gregg Simon
Capital Valley I.P.S.S.A. President

**PIZZA PROVIDED BY
MONTE ROUNTON
OF
AMERICAN LEAK
DETECTION**





Come Join Capital Valley IPSSA For The Best Yet Santa's Summer Getaway

Dates: Friday afternoon through Sunday afternoon, September 14 – 16, 2012

Place: Sly Park Recreation Area, Group Camp Site 5

4771 Sly Park Road, Pollock Pines (off Highway 50 and Sly Park Road)

(530) 295-6824

Price: \$35 per adult (age 14 and over)

\$15 per child (age 5-13)

Under 5 Free



What you get: Camping for 2 nights at Sly Park Recreation area, breakfast on Saturday and Sunday mornings; dinner and dessert on Friday and Saturday nights, crafts for the kids, campfires, many recreational activities, and 2 days with nothing to do but have fun – no cooking, clean-up or hassle!

- Need more info: General Info: Jack Emlay at jjemlay@comcast.net
- Activity Suggestions: Linda Eggers at linda@deepbluepool.com
- Reservations: Shaleen Stevenson at hotwaterworks@hotmail.com



Registration Form

Names of all campers: _____

E-Mail Address: _____ Phone: _____

____ # of Adults @ \$35 each

____ # of Children Ages 5 – 13 @ \$15 each

Shoe Sizes for Children 5 – 13: _____

____ I'll be using a tent (# of tents _____)

____ I'll be in a trailer (Length: _____ ft.)

Make checks payable to Capital Valley IPSSA and mail with registration form to: Shaleen Stevenson, 5228 Wagon Way, Fair Oaks, CA 95628

August 2012 Speaker
David Hawes Biographical Information

David Hawes is the president and owner of H & H Pool Services, Inc. His company operates in the San Francisco Bay Area and currently services approximately 650 accounts weekly. David started his company at age 12, and is currently in his 41st year of operation. He graduated with honors from Menlo School of Business Administration, earning a Bachelor of Science degree in Business Administration. He spent 15 years as a Reserve Police Officer for the city of Newark, California. He has served on the Board of Regional Directors for the Independent Pool and Spa Service Association, and is in his 25th year as a chapter officer. He has also served as a member of the National Service Council for APSP. David has been teaching business seminars for pool service company owners for the last 25 years to help the industry improve profits and professionalism. He has assisted at least 9 former employees start successful pool service companies. He is a frequent contributor to articles for several trade publications. He has been married for 30 years to wife Paulette, and has two (2) children, Garrett & Ashlee. He also has a 3 month old grandson, Everett.

FaceBook Administrator Wanted

The Capital Valley Chapter is searching for someone to be the administrator for our Facebook page. We would like to help the members of the Chapter keep in touch and stay updated with important information! Contact Gregg for details at (916) 879-6923.

Sick Route Corner



- ◆ Jon Johnson is out on sick leave
- ◆ Pools have been dispatched

Thank you to those that have been assigned pools and are servicing them.

Remember to treat these pools as you would want your pools to be treated!

~Classified Section~

This section is for members who would like to advertise the selling or buying of their pools, looking for sub-contractors, selling pool related stuff, buying pool related stuff, etc...
(send an email to jneronde@yahoo.com to include your classified ad)

VAC-ALERT FOR SALE

The chapter has a VA-2000L we need to convert to cash.

Wholesale is \$499.00. We are asking \$400.00.

Contact Jack Emlay, 530-644-7750, JJEMLAY@COMCAST.NET.

Insurance Membership Education Networking Friendship



Newsletters are being sent out via e-mail! If you do not receive a newsletter via e-mail its because the IPSSA financial office does not have your e-mail address. Please e-mail me at jneronde@yahoo.com and I will be sure to add you to the list.

Capital Valley IPSSA Chapter

Jennifer Neronde
Phone: 916-225-2196
E-mail: jneronde@yahoo.com



**Capital Valley IPSSA Chapter
Board of Directors**

Gregg Simon, President

(916) 879-6923
gregg@pollywogpools.com

Larry Hughes, Vice President

(916) 715-4688
Larryspoolsvc@yahoo.com

Jim Severin, Secretary

(916) 723-4689

Jack Emlay, Treasurer

(530) 644-7750

Other Important Contacts

David Durkin-Region 1 Director

(925) 757-1311

IPSSA Corporate Offices

Vicki Lester
(888) 360-9505 www.ipssa.com

IPSSA Financial Offices

Cramer & Associates
(888) 391-6012

sue@cramercpa.com

Linda Eggers, Membership

(916) 521-7168

Karl Eggers

Sick Route Chair

(916) 521-7168

karl@deepbluepool.com

Karam Singh, Safety Chair

(916) 952-3408

George Stevenson, Program Chair

(916) 863-1700

Jennifer Neronde, Newsletter

(916)225-2196

Please Patronize Our Chapter Supporters

Adams Pool Specialties.....	Jason Ladd	(916) 416-4345
American Leak Detection	Monte Routon	(916) 331-6443
AQUASALT, LLC.....	Susan Flowers	(866) 549-7665
Aztec Solar.....	Jonathan Gemma.....	(916) 853-2700
Blake Sales.....	Ron Eger	(360) 970-3233
Bullseye Leak Detection	Daniel Spatz.....	(916) 216-7566
Deck-O-Seal.....	Patrick Raney.....	(916) 806-8924
General Pool Supply	Jennifer Wilson.....	(800) 722-7946
HASA Chemicals.....	Stan Carpenter.....	(925) 949-3783
Hayward Pool Products.....	John Adams Handy.....	(800) 663-3355
Jandy/Polaris/Zodiac.....	Jade Nicol	(916) 826-1787
Leisure Supply Company.....	Tristen Traynor	(916) 614-9500
Natural Chemistry	Pat Smith	(707) 775-5517
Orenda Technologies	Patrick Storm	(916) 690-6894
Pentair	Lorne Early	(916) 284-9774
Pool Covers, Inc.....	Cheryl MacLennan.....	(800) 662-7665
Premier Pool & Spa.....	Louie Nava.....	(916) 346-0595
Raypak	Rick Witt.....	(916) 715-3470
Recreation Sales.....	Kirk Wissbaum	(503) 804-9303
Sales Link	Chuck Stetler.....	(775) 884-4986
SCP, Rancho Cordova.....	Eron Bennett	(916) 635-7374
SCP, Rocklin.....	Ernie Weigum.....	(916) 408-2700
Valley Leak Detection.....	Jeff Smith.....	(916) 863-7362

Chapter Supporters if your name is not on this list and you believe it should be please contact our program chairman George Stevenson (916) 863-1700.

If you are a Chapter Supporter and are interested in submitting monthly articles, or news, please e-mail info and artwork to Jennifer Neronde at jneronde@yahoo.com. The deadline is the **20th** of the month for the following months issue. Thank you.