

UPCOMING SPEAKERS

APRIL
PENTAIR
(Catered Dinner)

MAY
TABLE TOP

JUNE
DECK-O-SEAL

April 7, 2010

Catered Dinner
6:30 pm
Meeting
7:00-9:00 pm

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President's Message



Spring is almost here! Your truck maintenance should be done and ready for the summer rush, your pool filters should be cleaned, and your salt and conditioner levels should be up to par. Now what? Now is the time to get some advertisements out and start talking to your customers about how much money you can save them by selling them an energy efficient pump or an upgrade on their old filter system. Between now and July is the best time for selling anything for a pool. Some examples would be tile cleaning, pump and filter

upgrades, automation, solar systems, and re-plasters. If you're servicing any public pool, now is the time to make sure they are VGB compliant. The health dept. will be looking hard and closing pools this year if they are not VGB. I know we have been doing a lot of work on public pools the past month getting them ready for the new season. As the weather gets better the customers and public pool owners will be more willing to spend money on their pools during spring to prepare for the summer heat.

On a different note make sure to attend the May Table Top on May 5th, you won't want to miss it. We also need some more volunteers to help out with this event, so if you can please contact me at scott@leisuretimepool.com

"Til next time,
"Keep It Clear"

Scott Houseman,
President

CAPITAL VALLEY IPSSA CHAPTER

Insurance Membership Education Networking Friendship



TABLE TOP & FAMILY BAR-B-QUE

MAY 5TH, 2010

Education & Vendor Demonstrations
Dinner & Live Band



“Four on the Floor”
- Eric Christensen's Band

For the kids
Hot dogs
Bounce House and Entertainment



Tabletop displays with new products that can make you more marketable and profitable!

If you are not a member and are interested in learning more about the IPSSA organization please join us.

For more information please call
Karam Singh at 916-952-3408

1:00pm - 6:00pm

Free Educational Classes!!!

To help you better your knowledge on

business, equipment, repair, water chemistry and more!

Details to be announced.

Table Top

Get to know your vendors and the newest products out there!

6:00pm - 8:30pm

Dinner

Band

Raffle

GREAT PRIZES donated by our wonderful supporters!

VFW HALL

8990 KRUIHOF WAY

FAIR OAKS, CA 95628

This will be the last newsletter that is paper mailed. The newsletter will only be sent via e-mail starting next month. If you are not receiving a newsletter via email please contact the IPSSA Financial Office at 888-391-6012 with your e-mail address.



Your sick route summary cards were due by January 31, 2010. If you have not turned them in you will be fined \$300.00 on April 15, 2010. The next fine for not turning them in will be assessed on May 15, 2010 for \$400.00. Take a couple minutes to fill out the card and save yourself a bundle in Chapter fines.

You may check the Capital Valley IPSSA website at www.cvipssa.com to verify your summary card has been received.



Starting with your May bill there will be a \$2.50 increase to cover increased Chapter Costs.

Raffle Prizes

One of the biggest attractions at the May Table Top is the Raffle at the end of the night.

To donate a Raffle Prize to the Chapter please contact Jerry or Scott Houseman @ 916-638-4100.

Five Brands. One Result. Crystal Clear Water.



For more information, contact your local representative

Mark Rieken
888.452.7678 ext. 349
PoolSpaCare.com

Insurance Membership Education Networking Friendship



Capital Valley IPSSA Chapter

Jennifer Neronde
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 Carmichael, CA 95608
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Newsletters are also going to be sent out via e-mail! If you do not receive a newsletter via e-mail its because the IPSSA financial office does not have your e-mail address. Please e-mail me at jneronde@yahoo.com and I will be sure to add you to the list.



**Capital Valley IPSSA Chapter
 Board of Directors**

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Gregg Simon, Safety Chair

(916) 879-6923

Jerry Houseman, Program Chair

(916) 638-4100

Jennifer Neronde, Newsletter

(916)225-2196

Please Patronize Our Chapter Supporters

Adams Pool Specialties.....	Michael Keller	(916) 825-0043
Advantis Technologies.....	Mark Rieken	(888) 452-7678
American Leak Detection	Monte Routon	(916) 331-6443
Aztec Solar.....	Jonathan Gemma.....	(916) 853-2700
Chem Quip.....	Carl Davis.....	(916) 923-5091
Chem Quip.....	Mitch Miles.....	(916) 779-4051
Classic Pool Finishing.....	Stephen Beveridge	(916) 797-0110
Commercial Pool Systems, Inc.	Steve Dunn.....	(925) 788-7665
Contractors State License Services	Mary Birch.....	(916) 363-2784
Deck-O-Seal.....	Patrick Raney.....	(916) 806-8924
Easy Care Products.....	Brian Rezae.....	(800) 289-7660
General Pool Supply	Chuck Schoch, Jr.....	(916) 919-2541
HASA Chemicals.....	Gabe Talese.....	(650) 243-1962
Hayward Pool Products.....	John Adams Handy.....	(800) 663-3355
Jandy/Polaris/Zodiac.....	Aaron Young.....	(916) 826-1787
Leak Detectives.....	Gary Gallion	(916) 224-1570
Leisure Supply Company.....	Tristen Traynor.....	(916) 614-9500
Paramount Pool & Spa Systems.....	John Andersen.....	(925) 595-7516
Pentair/Sta-Rite.....	Lorne Early.....	(916) 284-9774
Pool Covers, Inc.....	Cheryl MacLennan.....	(800) 662-7665
Pool RX.....	Gregg Sample	(530) 409-7665
Pre-Paid Legal Services	Brent Fiddy.....	(916) 532-6984
Raypak.....	Mike Miller.....	(916) 715-3470
Sales Link	Chuck Stetler.....	(775) 884-1598
SCP, Rancho Cordova.....	Eron Bennett.....	(916) 635-7374
SCP, Rocklin.....	Ernie Weigum.....	(916) 408-2700
Spring Board Pool Route Brokers, Inc. .	Cory Mouillesseaux	(888) 998-7665
Suntrek Solar.....	Kristen MacDowell	(209) 366-1977
The Water Hammer.....	Robert Munoz.....	(888) 835-8990
Vac Alert.....	(800) 374-7405
Valley Leak Detection.....	Jeff Smith.....	(916) 863-7362

If you are a Chapter Supporter and are interested in submitting monthly articles, or news, please e-mail info and artwork to Jennifer Neronde at jneronde@yahoo.com. The deadline is the 15th of the month for the following months issue. Thank you.